

FY2024 IR Presentation

May 19, 2025



Disclaimer

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Definitions of figures used in this document

Mitsubishi UFJ Financial Group (consolidated) Consolidated:

Non-consolidated: Simple sum of MUFG Bank (non-consolidated) and Mitsubishi UFJ Trust & Banking Corporation (non-consolidated)

KS: Bank of Ayudhya (Krungsri) the Bank (consolidated): MUFG Bank (consolidated) Mitsubishi UFJ Financial Group Bank Danamon (BDI): Bank Danamon Indonesia MUFG: FSI: First Sentier Investors

the Bank (BK): **MUFG Bank**

Retail & Digital R&D: the Trust Bank (TB): Mitsubishi UFJ Trust & Banking Corporation

Commercial Banking & Wealth Management Mitsubishi UFJ Securities Holdings CWM: the Securities HD (SCHD): MUMSS: JCIB: Japanese Corporate & Investment Banking

Mitsubishi UFJ Morgan Stanley Securities GCIB: Global Corporate & Investment Banking MSMS: Morgan Stanley MUFG Securities

GCB: Global Commercial Banking Morgan Stanley MS:

AM/IS: Asset Management & Investor Services MUAM: Mitsubishi UFJ Asset Management

Global Markets GM: NICOS: Mitsubishi UF1 NICOS

MUFG Americas Holdings Corporation MUAH:

MUB: **MUFG Union Bank**

Key messages

FY24 result / FY25 target / Shareholders returns / Review of mid to long-term ROE target

- FY24 result ••• ¥1.86tn in net profits*1, ROE(MUFG basis) was 9.9%, achieving MTBP*2 target
- FY25 target
 Net profits target is ¥2tn
- Shareholders returns ••• FY24 DPS increased to ¥64, up by +¥23 compared to FY23 FY25 DPS forecast is ¥70, up by +¥6 compared to FY24 Repurchase of own shares in FY25H1 up to ¥250bn was resolved
- Mid to long-term ••• Revised to approx. **12%** (JPX*3 basis) to achieve global top-tier level corporate value

Progress of MTBP

- Financial results ••• Due to steady growth of earning power, ROE(JPX basis) was 9.3%.
- Key strategies
 Growth strategies are making progress at ¥205bn
 Published a report to visualize pathways and impacts towards driving social & environmental progress
 Plan to publish Human Capital Report in June 2025, summarizing initiatives to expand human capital



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Progress of the medium-term business plan (MTBP)	14
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FY24 financial results and review of targets



FY24 financial results

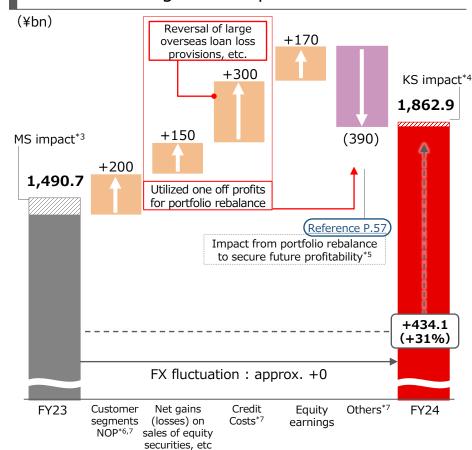
Net profits resulted in ¥1.86tn.
 ROE at 9.9%, achieving the MTBP target ahead of schedule

Net profits

¥1,862.9bn +31%**vs FY23

ROE

9.9% +1.3ppt vs FY23 JPX basis:9.3% +1.2ppt vs FY23 Factors of changes in net profits*2



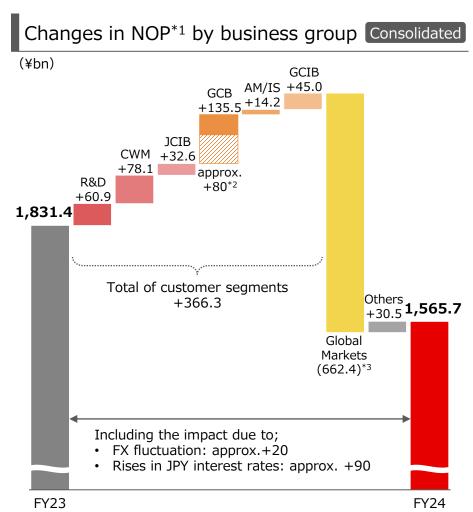
^{*1} YoY excluding the impact of change of the equity method accounting date of MS and the impact of change of the consolidated closing period for KS

^{*2} Breakdown is on an after tax basis *3 MS impact: ¥84.1bn. The impact included in FY23 results due to the change in the closing date of MS's financial results when applying the equity method of accounting *4 KS impact: The impact included in FY24 results due to the change in the consolidated closing period for KS to align with MUFG's fiscal year. The impact of this change was ¥79.5bn in NOP and ¥22.0bn in after-tax profits attributable to MUFG *5 FY23:Approx.¥(200)bn, FY24:Approx.¥(780)bn

FY24 financial results and NOP changes by business group

 Despite a decline in NOP due to bond portfolio rebalance, customer segments are steadily growing

	Consolidated	FY23	FY24	
	(¥bn)	Results	Results	YoY
1	Gross profits	4,732.5	4,819.3	86.7
2	G&A expenses	2,888.7	3,228.1	339.3
3	NOP	1,843.7	1,591.1	(252.5)
4	Total credit cost	(497.9)	(108.7)	389.1
5	Ordinary profits	2,127.9	2,669.4	541.5
6	Net profits	1,490.7	1,862.9	372.1
7	ROE (MUFG basis)	8.5%	9.9%	1.3ppt
8	ROE (JPX basis)	8.1%	9.3%	1.2ppt



^{*1} On a managerial accounting basis *2 KS impact on GCB

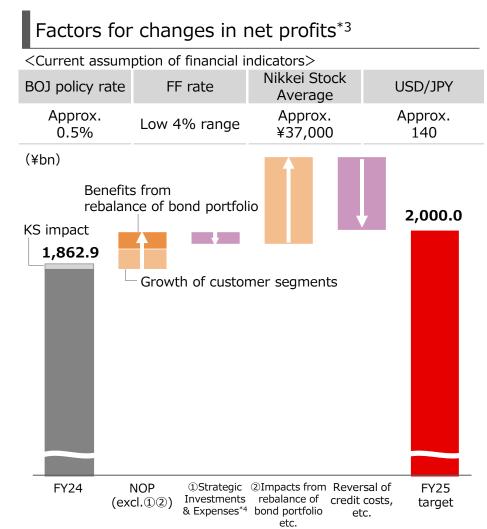
^{*3} Includes impact from rebalance of bond portfolio. FY23:approx.¥(200)bn, FY24:approx.¥(780)bn

FY25 target

-Under current assumptions, net profits of ¥2.0tn and ROE*1 of 10% are well in sight

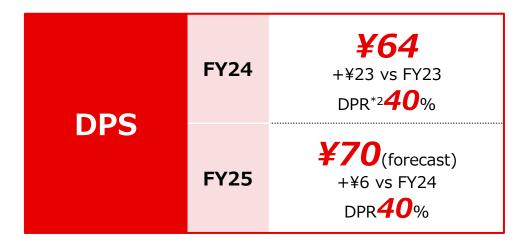


	Consolidated (¥bn)	FY24 results	FY25 targets	YoY
1	Net operating profits	1,591.1	2,200.0	608.9
2	Total credit costs	(108.7)	(350.0)	(241.3)
3	Ordinary profits	2,669.4	2,850.0	180.6
4	Net profits	1,862.9	2,000.0	137.1



Results of shareholder return

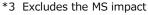
-YoY DPS increase of ¥23 was implemented in FY24. DPS ¥70 is projected for FY25. For H1, repurchase of own shares up to ¥250bn was resolved*1



Share repurchase	FY24	¥400bn Resolved : ¥100bn in May 24 ¥300bn in Nov 24
	FY25	¥250bn for H1 Year total will be considered based on circumstances

	+¥23			
		¥41	¥64	¥70
_	¥32			
(¥bn)	FY22	FY23	FY24	FY25 (forecast)
Dividend	390.0	488.0	742.0	807.2
Share repurchase	450.0	400.0	400.0	250.0 (H1)
Total payout	840.0	888.0	1,142.0	
Net profits	1,116.4	1,490.7	1,862.9	2,000.0
Total payout ratio	75.2%	59.6%	61.3%	-
DPR Approx. 40%	35.3%	34.9% ^{*3}	40.0%	40.3%
Stock" released on May 15, 2025	*2 Dividend	Payout Ratio		

^{*1} As for details, please refer to the press release "Notice Regarding Repurchase of Common Stock" released on May 15, 2025 *2 Dividend Payout Rati



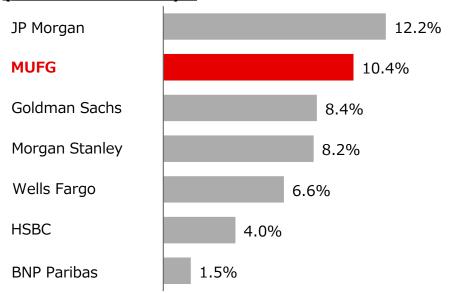


MUFG EPS Growth

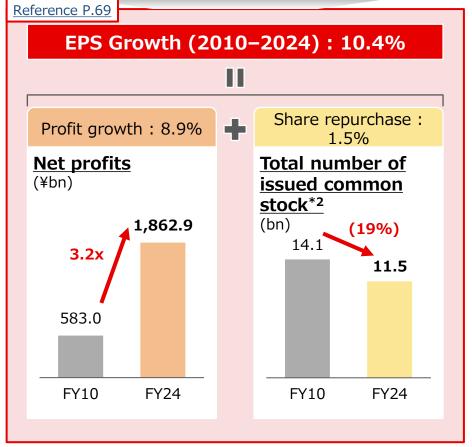
-Our EPS growth is amongst the global peers by steady profit growth and disciplined capital management

¥160.0 **EPS** +**¥35.3** vs FY23

EPS Growth after the Global Financial Crisis (2010-2024 CAGR)*1



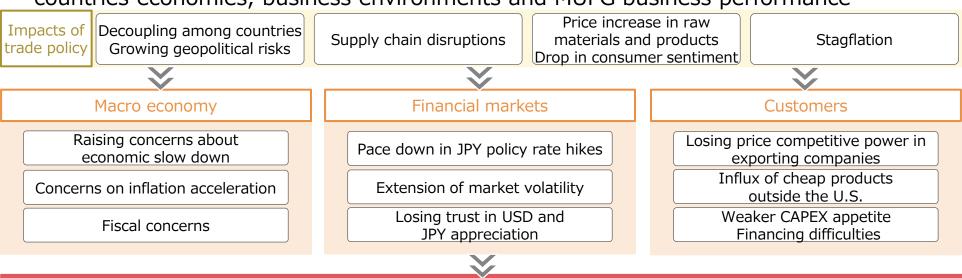
Achieving robust EPS growth through steady profit growth and disciplined capital management



Impact of U.S. trade policy

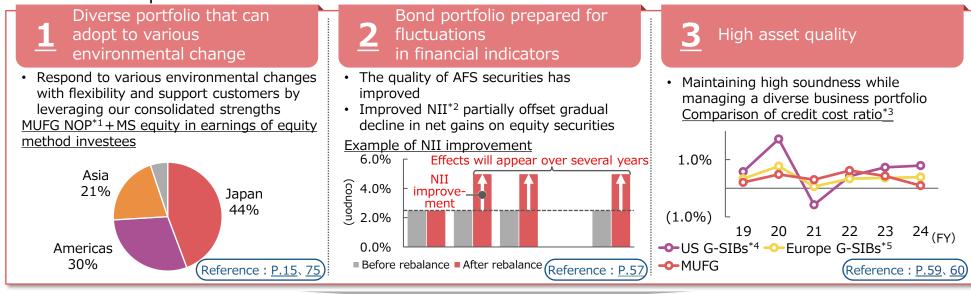
- At present, high uncertainty makes it challenging to project the impacts on various countries economies, business environments and MUFG business performance

Governance

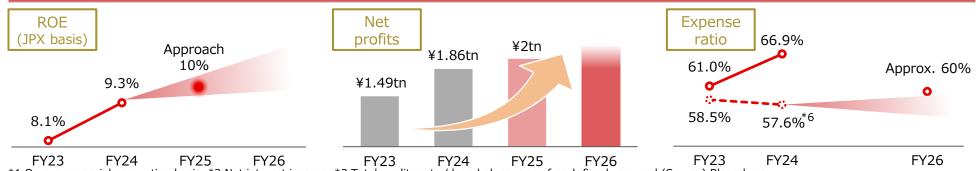


Established a cross-functional project team to follow up these impacts in various aspects U.S. **Expected** Japan Asia economic Continued imposition of tariffs could · Decline in exports and CAPEX could · Weak external demand, restrained impact potentially lower the real GDP growth potentially lower the real GDP growth investment and drop in consumer at present*1 rate by close to 2% sentiment could weigh on the economy bv 0.3% JPY policy rate hikes: slow down USD/JPY: further appreciation in JPY Nikkei: expand volatility **Financial** 1.00%┌ indicators Middle of 0.75 149.52 130s range - outlook as Approx. ¥35,618 0.50 of Feb 25 ¥40,000 outlook as 0.25 of Apr 25 Mar 25 Mar 26 Mar 27 Mar 26 Mar 25 Mar 26 Mar 27

- Due to the high uncertainty in the business environment, the financial targets for the final year of the MTBP will be reviewed and announced after the assessment. Under the expected environment, the aim is a net profit of over ¥2tn and an ROE of over 10%



Under the expected environment, flexible responses through various business channels leads to sustainable growth



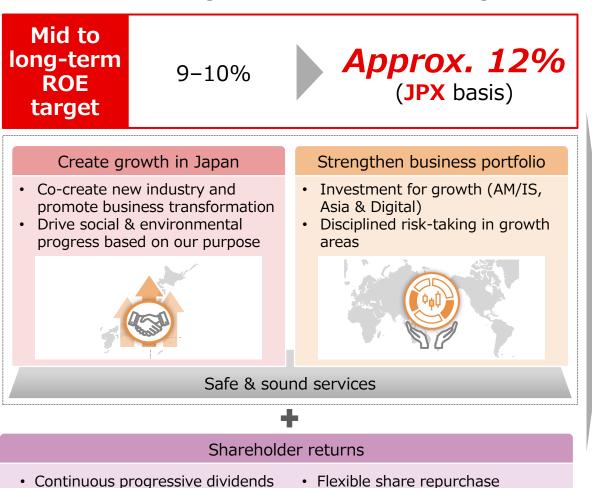
*1 On a managerial accounting basis *2 Net interest income *3 Total credit costs / loan balances as of each fiscal year end (Source) Bloomberg

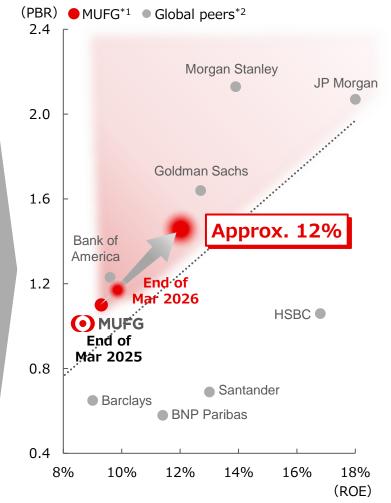
*6 Excludes the impact of bond portfolio rebalance

^{*4} Average credit costs ratio of JP Morgan, Citigroup, Bank of America, Wells Fargo *5 Average credit costs ratio of HSBC, Barclays, BNP Paribas, Deutsche Bank

Revision of mid to long-term ROE target

- Despite the current uncertain environment, our direction to increase ROE in the mid to long term remains unchanged

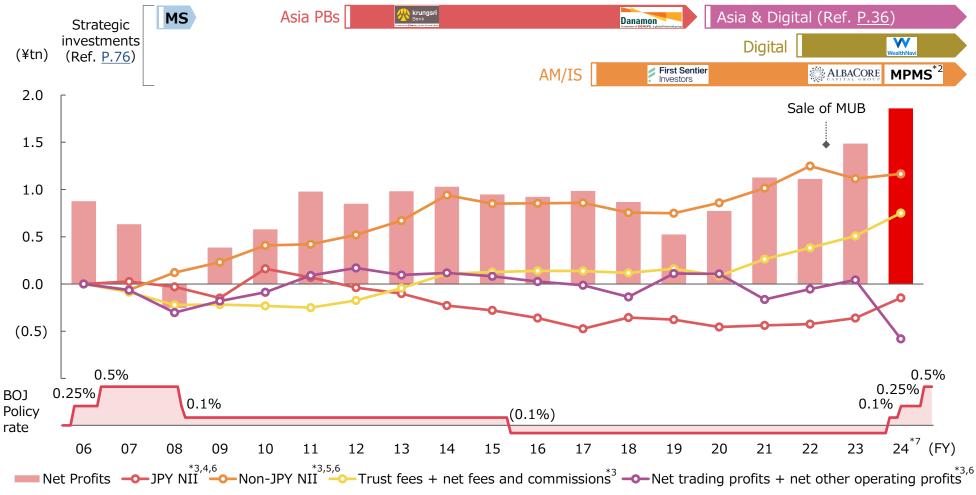




Progress of the MTBP

Review – Net profits and components of gross profits

 By diversifying revenue base and recovering JPY NII*1 from interest rate hikes, net profits recorded historical high



^{*1} Net interest income *2 MUFG Pension & Market Services Holdings Limited *3 Managerial accounting basis. Changes from FY06 level

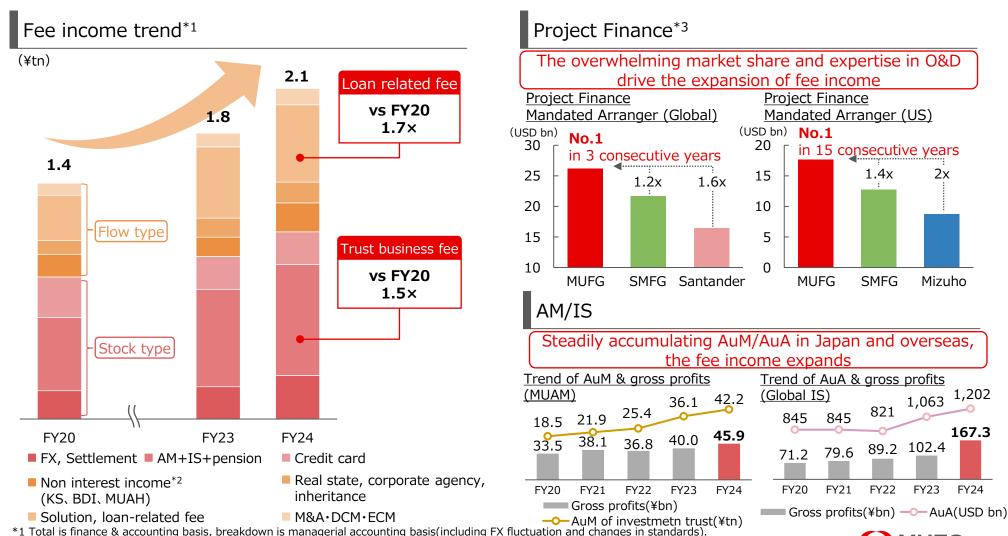
^{*5} Sum of NII from overseas operations of the Bank, the Trust Bank, MUAH, KS, BDI. Excl. dividend income from the Bank's and the Trust Bank's subsidiaries *6 Adjusted the gains on investment trust cancellation from FY22 *7 Excl. KS impact for each component of gross profits in FY24



^{*4} Sum of NII from domestic operations of the Bank, the Trust Bank, NICOS, Acom. Excl. dividend income from the Bank's and the Trust Bank's subsidiaries

Strong fee income

- Diversified business portfolio resulted fee income growth on both stock type and flow type



Expand & Refine Growth Strategies

- Earning power has improved due to a good progress in growth strategies

Status of net operating profits*1 Excl. bond Net operating profits+¥452.3bn portfolio rebalance ¥2.0tn Growth strategies +¥205bn*2 ¥1.6tn ¥1.3tn **Improving** BS profitability Asia*2 Leading Others*2 FY24 Corpo-GΧ **GCIB** FY23 Dome-X Platform AM Value stic rate retail × WM Global Center chain

Markets

Highlights of growth strategies

Strengthen domestic retail customer base

Governance

- · Increase in deposits and consumer finance contributed to profit growth
- Card applications and new mortgage increased

Strengthen corporate x WM business

- Strengthened capabilities by ensuring experts
- Expanded customer outreach and improved ability to capture deals
- Business succession related loans and asset management profits increased

Evolve GCIB-GM integrated business model

- Project finance and cross-selling maintained steady growth
- Collaboration between primary and secondary businesses developed

Strengthen APAC business and platform resilience

- Cross-selling, including foreign exchange and payments made a steady progress
- Completed investments in two digital payment players

Contribute to making Japan a leading AM center *

- Raised KPI targets in AM/IS area
- Progress in credit and alternative related initiatives
- Rolled out Japan's first unlisted public equity investment trust service

Support value chain in green transformation

- Provided support to construct value chain globally
- 34 co-creation projects executed in FY24

Challenge to build a new business portfolio

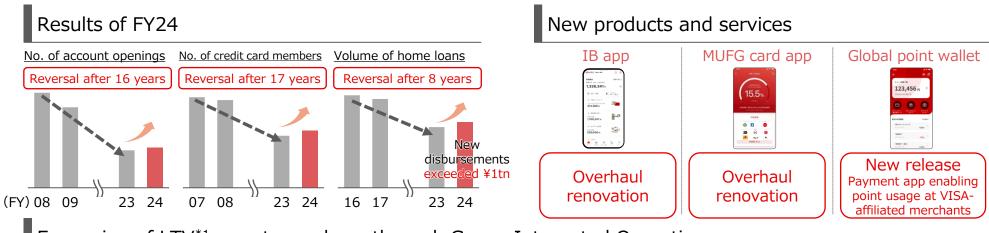
Launched multiple new businesses, including entry into power trading market, collaborations with LayerX Inc., F&M CO., LTD., etc.



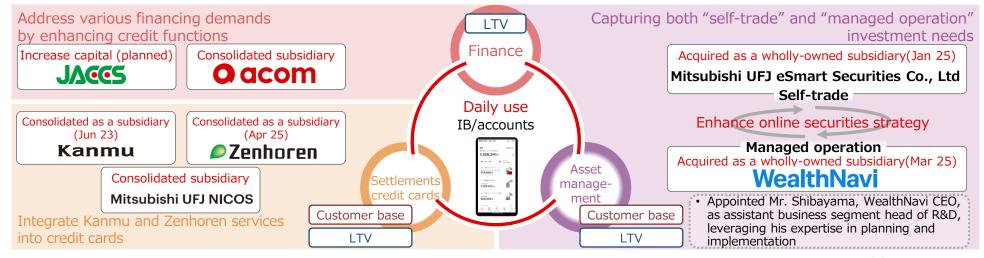
Evolution of retail business strategy

- Expand business portfolio and build a structure for quickly responding to market change

Governance



Expansion of LTV*1 x customer base through Group-Integrated Operations



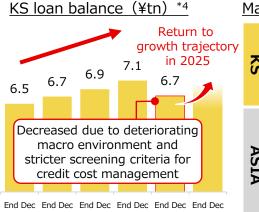
Outlook on Asia Strategy

- Asia business steadily evolved over the past decade. Addressing new challenges while expanding economic sphere for mid- to long-term growth

Journey of MUFG's Asia strategy



Overview of current challenges



Management policy for FY25

- · Increase loan balance from large corporates
- · Enhance credit cost management including subsidiaries
- Diversify profit sources
- 1 Steady growth of India CIB business
- 2 Capture high growth in Indonesia/Philippines/ Vietnam through CIB and GCB business

MUFG's presence across nations*3 Thailand Indonesia (Net profits · ¥bn) (Net profits · ¥bn) 599.4 **Kasikorn Bank** 236.7 Bank Mandiri 221.2 Krungthai Bank **Bank Rakyat Indonesia** 594.3 537.5 **Bangkok Bank** 211.9 **Bank Central Asia** Siam Commercial Bank 206.8 Bank Negara Indonesia 212.4 100.2 **MUFG** 141.1 MUFG

Mid- to long-term strategy to capture potential growth

- CIB business expansion in high-growth markets such as India
- Drive digital finance growth through investments

Profit portfolio of Asia*2

Governance

(Net profits excl. amortization of intangible assets) Profit portfolio of GCB GCB Approx.20% Others **Asia**×Digital 1.6x KS vs FY24 **BDI**

*1 Managerial accounting basis. Different exchange rates applied for FY13, FY20 and FY24. Therefore, the increase in NOP includes the impact of FX fluctuation *2 FY24 excludes KS impact *3 MUFG(Thailand) is KS and MUFG(Indonesia) is total of BDI and MUFG Bank Jakarta branch. As of the end of Dec 2024.

All figures are converted into \(\pm\) with actual exchange rates as of end of FY24. THB1=\(\pm\)4.64, IDR1=\(\pm\)0.0098 (source) Company's financial statements



Drive Social & Environmental Progress(1)

- Visualize path toward social & environmental progress and impact of initiatives

Initiatives for social & environmental progress

- Business groups and CC*1 established logic models and visualize path to creating impact
- Set output KPIs and impact indicators for priority issues



(Example of logic model, excerpt from "MUFG Driving Social & Environmental Progress –for our Brighter Future-")

MUFG Driving Social & Environmental Progress –for our Brighter Future-



- MUFG's first report focused on social & environmental progress
- Examples of employee- and issue-driven initiatives; understanding, output KPIs, and impact indicators for priority issues
- Some impact indicators have quantitative targets

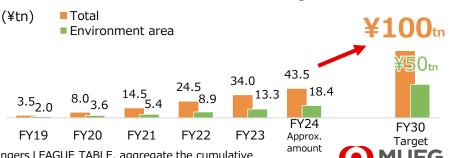
Commitment to Carbon Neutrality

Climate Report 2025 (May 25)



- Updated with focus on the effectiveness of the MUFG transition plan
- Disclosed progress and achievements in line with key strategies, as well as responses to new challenges
- ▼ Efforts to achieve the FY26 interim target for own emissions
- ☑ Driving renewable energy project finance*2 : Global No.1
- ✓ Included FaE*3 to the Power and Oil & Gas sector targets
- Updates on scenario analysis and transition assessment

Sustainable Finance (Cumulative financing over time)



*1 Corporate center *2 Source: Based on Bloomberg NEF (BNEF) ASSET FINANCE / Lead Arrangers LEAGUE TABLE, aggregate the cumulative financing amount over the 10yr period from 2015 to 2024 by MUFG *3 Facilitated Emission

Drive Social & Environmental Progress(2)

- Expand start up support / Strengthen financial and economic education initiatives

Industry development and innovation support

1 Value-up supported companies

Collaboration in BK, TB, SC

 The market cap of supported SU*1 was increased to ¥8tn*2 by expanding initiative and value-up support. MUFG's value-up support contributed to list unicorn-sized two SU







- Create touch point of SU and expand initiatives
 - Create touch points with new SU via MUCAP*3 and external VC
 - Discover good SU and exploring new targets via collaboration among industries, universities and communities



No. of new account openings

3 Contribution to eco system and enhance awareness

Organize events and provide opportunities for collaboration with companies

. .

MUFG Startup Summit

- Held in 5 cities in Japan
 Approx. 4K people participated
- Held approx. 900 business meetings which leads to business growth for SU



Financial and Economic Education

- Strengthened Group-based initiatives for encouraging people to design their own lives and ways of living by making clever decisions grounded on correct information
- Increased FY26 KPI*5 from 500K to 800K people

Expand initiatives

Governance



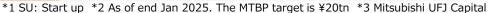
- Enhanced outreach classes (increased employee volunteers)
- Plan for new content: games and apps
- Appointed a director in charge of financial and economic education

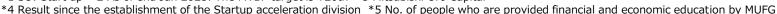
2 Strengthen dissemination



 Launched "Manebiya", the dedicated financial and economic education website in Mar 25. Centralized dissemination of related information

Click!





Accelerate Transformation & Innovation(1)

- Efforts and disclosures towards corporate transformation are further expanding

Accelerate agility transformation Introduction of agile management*1

Evolve into an organization capable of responding swiftly to environmental changes

Launch phase

Purpose

FY24 Achievements

phase FY

FY25 Direction

Established "Agility
Transformation Promotion Office"

Over 300 training participants including management

Agility operation started in two leading areas

Develop strategies and frameworks for expansion

Strengthen the development of agile talent

Expand additional applicable areas

Expand human capital investment

Efforts to improve disclosure

Updated Human Capital Report (to be issued in June 2025)

ImCo

Improve employee engagement

- Communicate the value of working at MUFG to employees in a clear and concise manner
- Enhance corporate value through improved disclosure
- Actively communicate externally MUFG's unique qualities such as Group-wide and global collaborations
- Enhance content through dialogue with stakeholders

Internal Report publication Improve engagement Enhance corporate value Improve pialogue reception External

Increase system development capability

 System investment budget for this MTBP increased to ¥900bn (¥280bn spent in FY24)

Strategic/ corporate infrastructure Generative AI, Architecture strategy, etc.

Others

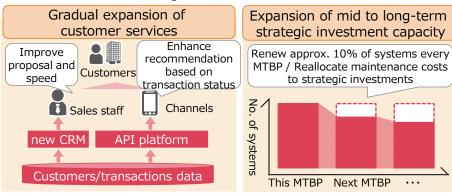
Strengthen cybersecurity measures, etc.

 Enhance development resources by expanding recruitment and training programs, etc.

Original Revised Strategic / corporate infrastructure

Implementation of Architecture strategy

- Initiative to build stable and competitive systems over the mid to long-term
- Establish next-generation architecture for data utilization
- Continuous renewal/integration/abolition of IT assets across the bank



^{*1} Organizational management framework to enhance inter-organizational collaboration, delegate authority and responsibility, and accumulate results through short-term PDCA cycles



Accelerate Transformation & Innovation(2)

- AI for operation efficiency and also capability enhancement, to brace the age of AI divide

Generate synergy by integrating AI utilization and the enhancement of data / management infrastructure

Initiatives to transform into AI-native organization

 Promoting 60 high-level use cases and group-wide initiative on AI use

Employee work style reforms

 Expand utilization of Copilot, support internal operation

• Improve productivity/quality of sales activity

Business model transformation

Data-driven sales

 Introduce latest technologies including AI agents

Group-wide AI penetration initiative Hello.AI @MUFG

Expected business hour reduction: Approx. 3 million hours*1

■ Samples to utilize generative AI

Proposal Generation

Improve productivity/ added value for customers

- Built a sales knowledge-sharing system, with AI masking function
- Developed an app, which AI drafts proposals within 5mins. based on financial analysis

Coming soon M&A AI matching

Strengthen originating M&A deals

- Select potential alliance candidates based on internal/external data
- · Proposals to explicit needs, and also aiming to uncover latent needs

Status of AI/data utilization, data infrastructure and resources

 Accelerate the enhancement of databases and resources along with the promotion of their utilization

Enhance data infrastructure (FY24)

Governance

Cultivating the habit of data-driven actions (FY24)

AI model*3 data volume 1.1PB*2 implemented cases: 24

Bank RM usage rate Approx. 90%

BI*4 user over **25**tho

Approx. x2 vs FY23

• Investment/costs*5

Approx. 8bio (FY24)

x3 vs FY23

60bio(total in this MTBP)

• AI experts(the Bank)

Approx. 100 (FY23)

over 330 (this MTBP)

Development of partnership

 Focus on business application of latest technologies/products matching features of each entity

G A D A A

sakana.ai

Signed a long-term May 25 partnership agreement for the application of world-class AI technology in business operations

May 25

Retained Mr. Ren Ito as an AI advisor for MUFG Mr. Ren Ito (Sakana AI COO)



Considering the introduction of AI in the call center domain and collaboration on the development of the MUFG model

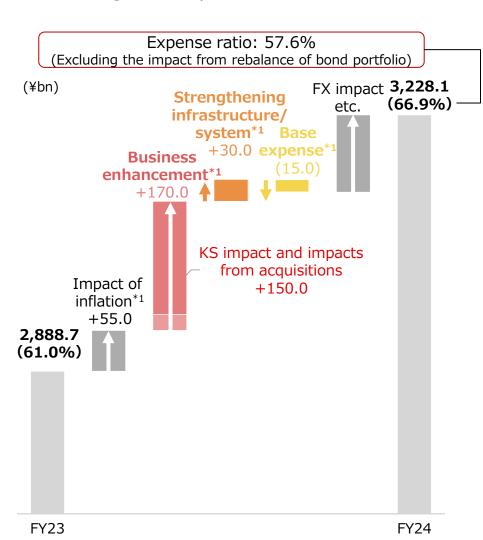
^{*3} AI models and processing sets focused Machine Learning *4 Business intelligence: Solution to visualize data and utilize for management and operations *5 Figures include estimated numbers such as budgets for framework for corporate infrastructure (excluding base expense, depreciation costs of core systems, etc.)



^{*1} Estimated annual reduction in operating hours during this MTBP (including assumed effects). *2 PB=1,024TB

Cost control

- Excluding the impact from rebalance of bond portfolio, expense ratio improved



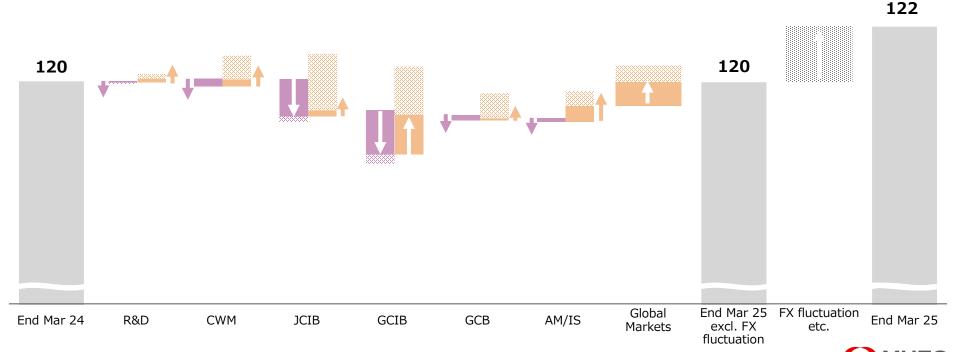
Result of expense ratio by business group

FY24	YoY
71%	(4ppt)
60%	(6ppt)
39%	(1ppt)
52%	(4ppt)
55%	(1ppt)
74%	2ppt
N/A	N/A
	71% 60% 39% 52% 55% 74%

RWA control*1

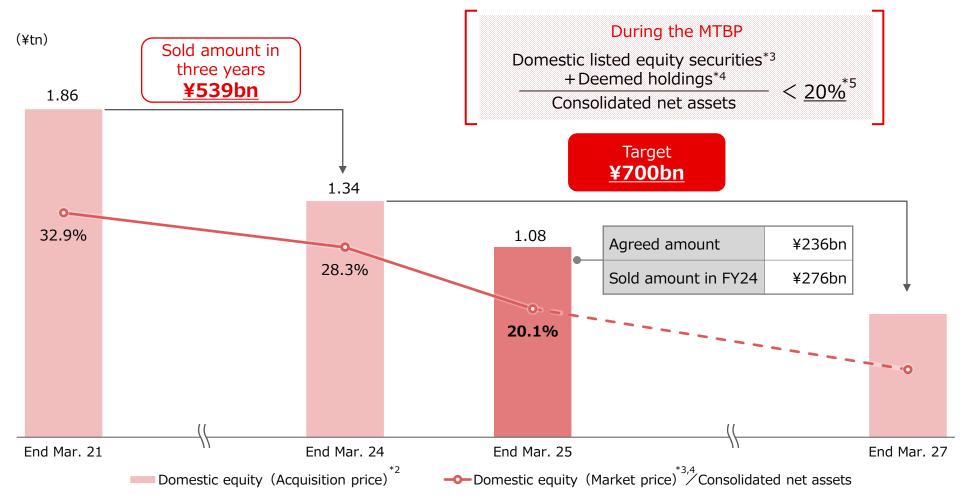
- Reduction target nearly achieved through the reduction of low-profit assets in the customer segments and the accelerated sale of equity holdings
 - Reduction of low profitable RWA : **¥(5tn)**
 - Reduction target of low profitable RWA by FY26 : ¥(5tn)
 - Incrementation of high profitable RWA: ¥+5tn
 - Incrementation target of high profitable RWA by FY26: ¥+12tn

(¥tn)



Reduction of equity holdings*1

- FY24 sold amount was ¥276bn vs the MTBP target ¥700bn



^{*1} Sum of the Bank and the Trust Bank *2 Acquisition price of domestic equity securities in the category of "other securities" with market value (consolidated)



^{*3} Market price of domestic equity securities in the category of "other securities" with market value (consolidated)

^{*4} The balance of "Deemed holdings" stated in the Annual Securities Report *5 Based on net assets at the end of September 2024

Alliance 2.0-Enhancement of Strategic Alliance with Morgan Stanley

- In Alliance 2.0, our collaboration is being deepened and expanded into new areas

Expansion of collaboration with MS

Institutional Equity Businesses

Japan Equity Research Ranking*1 **MSMS** Integration of No.3 Japanese equity MUMSS research function

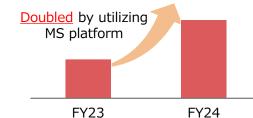
No.8 **MSMS** No.9

FY23

FY24

Collaboration in FX trading

Volume of transactions with institutional investors in domestic MDP *2



WM

New product

 Launched a new USD separately managed account to MUMSS based on MS's outlook

Introduction of MS's knowledge

- Established the team*3 in MUMSS to strengthen collaboration between IB and WM based on MS's model
- · Released "Money Canvas in MUFG@Work"*4

Applying MS's advanced ▶ workplace initiatives to MUFG

AM/ Other areas

- Collaborated on the formation of private investment trusts for domestic high-end customers in MUAM, utilizing MSIM's*5 PE fund
- MS CEO Pick sent a video in MUFG branch managers' meeting



Collaboration area to accelerate future

Investment banking	 Accelerate collaboration in U.S. middle market and Asia
WM	Enhance the advisory model

Utilize MS's expertise in the workplace

Global

- Pursue new areas such as private credit etc.
- · Aim for further collaboration in commodity area

AM

Markets

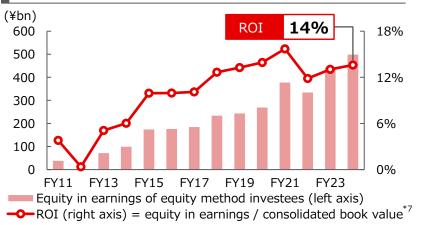
Governance

 Strengthen overseas sales of Japanese equity funds managed by MUAM

Other areas

- Expansion of the areas for employee secondment
- Import expertise related to technology and support functions etc.

Equity in earnings and ROI*6



- *1 (source) Extel *2 MDP (multi-dealer platform) An electronic trading platform where customers can trade with the best price offered by multiple banks simultaneously *3 SCM: Strategic Client Management *4 An app to support asset building for corporate clients' employees. The app was provided to certain clients initially.
- *5 Morgan Stanley Investment Management *6 FY11 result covers the period after the start of application of equity method investees (from Jul to Dec). FY23 result includes the impact from change of the equity method of accounting *7 MUFG's holding of MS's net asset and goodwill. Includes preferred shares. ¥3.6tn as of end Mar 25



Strengthening governance

Status of measures for business improvement orders related to bank-securities collaboration

- Completed planned measures for FY2024 and internal audits on effectiveness of improvement measures. Continue training and monitoring to promote employee understanding and penetration

FY24 Completed improvement measures*1 as planned Effectiveness has been verified through internal audits

- (1) Revise/emphasize procedures/rules based on specific examples
- Revise procedures related to comprehensive consent agreements for information sharing
- Establish guidelines (the scope of internal sharing of corporate information / compliance)
- (2) Enhance training more in line with practice
- Trainings customized by layers and topics, penetration through verification tests
- Enhance supports such as establishment of internal consultation desk
- (3) Review performance evaluations and reemphasize the objective of group profitability management
- Revise performance evaluations and rules to evaluate organizations
- Clarify/notify/emphasize interpretation of group profitability management
- (4) Enhance monitoring framework at sales/risk management divisions
- Expand monitoring scope of products and phase (generation-closing)
- Establish bank-securities integrated monitoring framework, and expanded the target of AI utilized monitoring
- (5) Enhance management framework
- Top managements interview, trainings for executives and townhall mtq
- (6) Improvement measures as the holding company
- The Group Crisis Control Headquarters meetings (held 20 times*2)
- Plane and continuously monitor group based improvement measures

Future actions

- Continue practical training. Establish correct regulatory understanding and penetration
- Reflect cases captured by internal consultation desk and monitoring on future training and internal alerts

Realize customer-centric sales activities leveraging MUFG's collective strengths

Continuous efforts

Implement practical training and confirm understanding of executives and employees Continuously raising awareness

Reflect front-line opinions and consultation topics

Prompt and practical support by internal consultation desk

Reflect cases detected by monitoring

Continue monitoring, detection, and instruction

The Board of Directors and Audit committee was involved from planning stage. and will closely monitor and oversee whether improvement measures have been established

Status of response to the incident of customers' asset theft from safe deposit boxes

Measures to prevent the incident recurrence *1 are on track as planned.
 Continuously work to complete implementation in line with FSA's Supervisory Guidelines

— <u>Cause of incident</u>

1 Deficiencies in safe deposit box management procedures/rules

2 Insufficient checks and monitoring at branches

Insufficient checks and monitoring by headquarters, etc.

Status of measures to prevent recurrence

	Review safe deposit box procedures/rules and strengthen management	 Centralize management of all safe deposit box spare keys Stricter management of safe deposit box spare keys, etc.
	2 Strengthen checks and monitoring at branches	 Build check and monitoring system to have branch operation managers review operation service departments Launched initiatives within the bank to strengthen internal controls by branch managers
Comple- ted	3 Enhance checks and monitoring by headquarters, etc.	 Add/review and implement inspection items/procedures to strengthen management by headquarters, etc.
Items	4 Review HR management	 Revise various HR operation rules to enhance early detection of irregularities Stricter confirmation at the time of promotion to branch management positions, including Operation Service Department heads
	S Reemphasize thorough compliance with laws, regulations, etc.	 Reemphasized employee compliance awareness with top management messages and various training Initiated collecting and addressing of "awareness" from employees on-site to strengthen fraud prevention
Ongoing items	Review safe deposit box procedures/rules and strengthen management	 Install additional CCTV in the safe deposit box area Explore use of digital technology including for CCTV video analysis

Sustained business improvement initiatives

- Start fraud risk mitigation in other business processes related to customer assets based on the analysis and location of risks for the incident
- Continue group-wide initiatives on business process improvement to strengthen fraud prevention

Status of each strategy in the MTBP

Growth Strategies(1)

Strengthen domestic retail customer base

Online Securities Strategies

✓ Enhance customer-centric service integration with Mitsubishi UFJ eSmart Securities

Launch **installment for investment trust** using Mitsubishi UFJ Card

Apr 2025

Roll out **auto-sweep service** linking Bank and Securities Accounts

Mar 2025

BaaS (incl. Money Canvas)

✓ Service agreements signed with 11 companies (8 released)

MICARD

 Started offering asset management services

Mar 2025

TSUKURUBA

 Launched '& BANK' a general-purpose BaaS platform

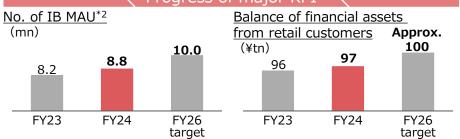
Apr 2025

Bandai Namco

• Roll out collaboration app with major IPs*1

Jul 2025

Progress of major KPI



*1 Intellectual Properties *2 Monthly Active User of internet banking for industrial customers

Strengthen corporate \times WM business

Enhancing organization Enhance internal organization from both front & back office

- Established in-house qualification system for business / asset succession and M&A
- Accelerate fostering professionals and career recruitment in HO

Strengthening approach to customers Develop approach to customers by specialists in HO

 Accelerate deal development and initiatives to explore unvisited customers who have intention for succession

Improving skill to capture deals

<u>Capture customer's needs by</u> <u>strengthening organization and approach</u>

 Doubled loan volume of large deals in FY24 by obtaining needs for MBO for privatization, etc.

1.0

FY26

target

Loan balance related to business

1.0

FY24

succession*4

0.7

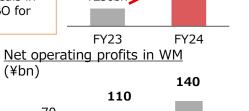
FY23

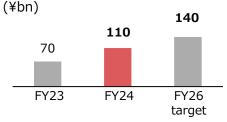
(¥tn)





Loan amount for large deals*3



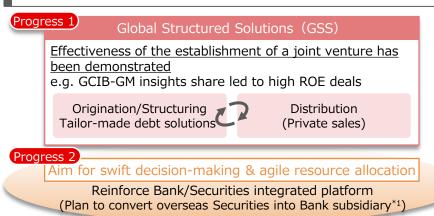




^{*3} The number of cases with a loan amount over 5 billion yen *4 BK non-consolidated

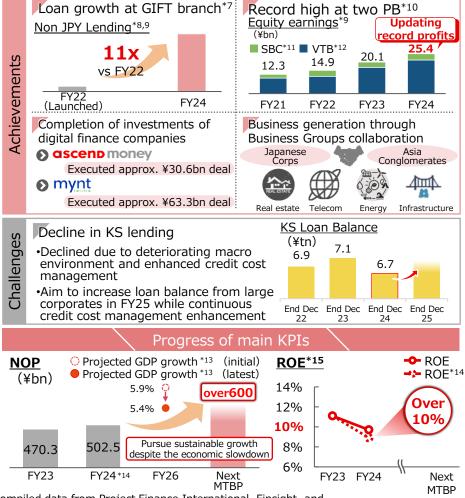
Growth Strategies(2)

GCIB-GM integrated business model



KPIs FIC*5 Growth Rate GCIB-GM ROE*2 Syndication/ DCM Wallet Rank*3 FY26 Target Target: Growth rate FY26 Target Reference 8.3% IG/Non-IG 10th above peers GCIB focus areas FY24*4 8.2% League table **IG** 12th 7.8% MUFG **Project** Finance Non-IG **Aviation** Peer*6 15th **ABS** 17th **ABCP** Conduit FY24 FY23 FY24 FY23 FY24 FY23

Strengthen APAC business and platform resilience



^{*1} Schedule to start on 1st Jul 2025 *2 Adjusted individual factors *3 Calendar year basis *4 Compiled data from Project Finance International, Finsight, and Moody's. Calendar year basis *5 Fixed Income and Currencies *6 Growth rates of peers are calculated from Coalition Greenwich data *7 Located in India *8 Average balance *9 Managerial accounting basis *10 Partner Banks *11 Security Bank Corporation *12 Vietin Bank *13 GDP growth rate of India and

four PB countries estimated from IMF data *14 Excluding KS impact *15 ROE after amortization of intangible assets



Growth Strategies(3)

Contribute to making Japan a leading asset management center

Topic

[AM/IS] Given current situation, raised KPI targets [AM] Initiatives to enhance investment capabilities

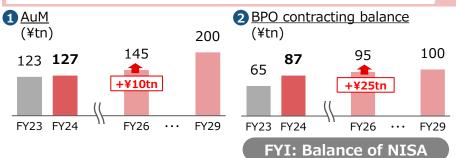


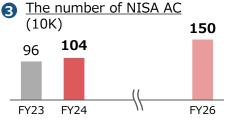
Domestic

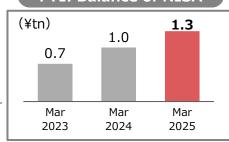
- Introduced a new HR system and reward system to focus on the customer-oriented asset management in MUAM
- Established investment framework for securitized products (such as CLOs), and expansion of customer-oriented products in alternative areas such as real estate MUFG group collaboration

[IS] Initiatives to support AM companies

Started first-ever unlisted equity public investment trust in Japan







Support value chain in green transformation (GX)

Business co-creation

Signed MOU for offshore data center development

Signed MOU for world's first offshore floating green data center with NYK Line, various corporations and government agencies*1

Business co-creation

Installed film-type perovskite solar cells at bank facility

Installed Sekisui Chemical's film-type perovskite at bank branch in Tokyo and training facility for pilot test

Held hydrogen roundtables (EMEA)

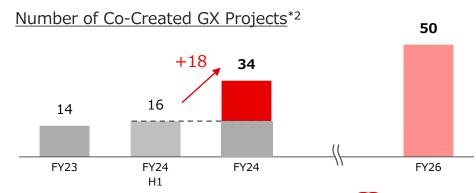
Engagement

Hosted customers and experts to discuss hydrogen value chain investments and challenges

Blended finance (GAIA fund established)

Finance

Announced public-private fund for 25 climate-affected emerging and developing countries at COP29



- *1 Nippon Yusen (NYK Line), NTT Facilities, Inc., Eurus Energy Holdings Corporation, Yokohama city, MUFG Bank
- *2 Number of business co-creation through dialogue and engagement with customers



Growth Strategies(4)

Challenge to build a new business portfolio

Achievements in FY24

Examples of new business launched

Entry into Futures/Spot Power Trading Markets

• MUFG ARK : Derivatives Contract Management Database

 Collaboration with LayerX Inc. (Business Spend Management/BSM)

 Collaboration with F&M CO., LTD. (back-office operations support)

PROTHIRD: Condominium management outsourcing

Global market

CWM

Spark X

Examples of progress in launched business

MUFG Strategic Investment, Ltd.

CWM

JCIB

<u>Three investments</u> since January 2024 launch, mainly in corporate turnarounds

Initiatives for developing new business

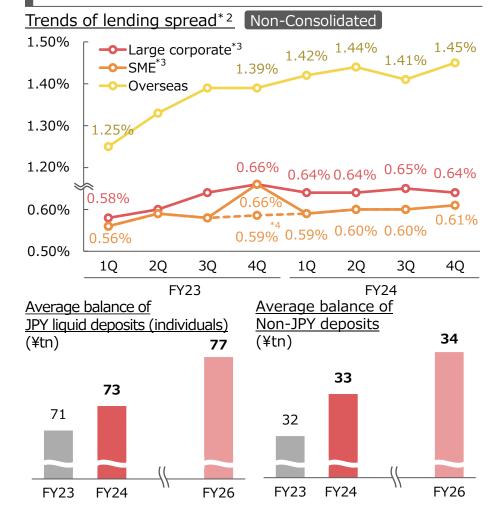
Donation intermediary service as a new form of capital circulation

 Initiatives to connect SU*1 tackling social issues faced by local governments with supporting corporations and individuals through the *Furusato Nozei* (hometown tax donation) system

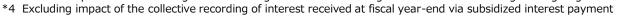


• 15 SU selected from 103 applicants. Exploring the potential of fundraising through hometown tax-based crowdfunding

Improving BS profitability



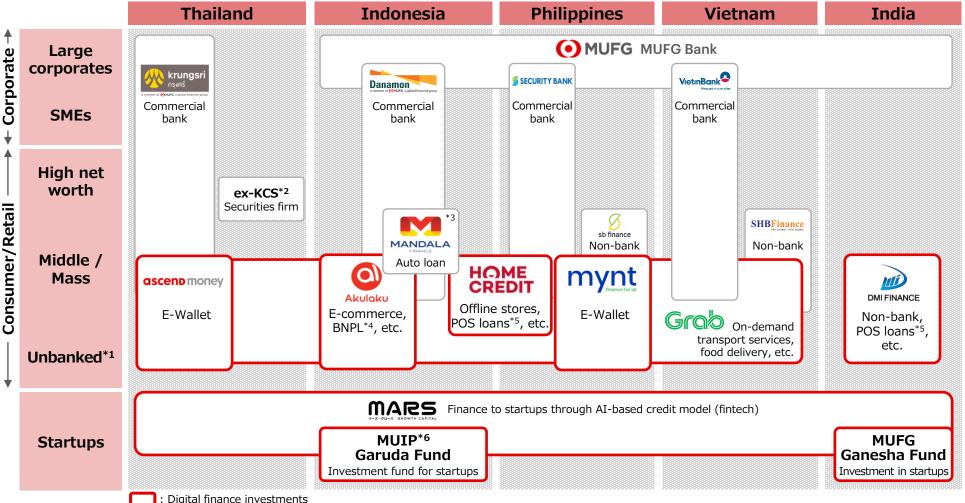
^{*1} SU: Startups *2 On a managerial accounting basis *3 Including non-JPY loans. Excluding lending to government



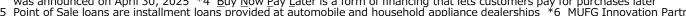


MUFG's economic sphere in Asia - Asia & Digital Finance

- Aim to seize opportunities arising from Asia's expanding financial needs through investment in digital finance, etc.



^{*1} Customers without access to bank accounts or other basic financial services *2 After Krungsri Capital Securities (previously Capital Nomura Securities) transferred the business to Krungsri Securities, their name was changed as PATTANASIN Plus (1970) *3 Merger with PT Adira Dinamika Multi Finance Tbk was announced on April 30, 2025 *4 Buy Now Pay Later is a form of financing that lets customers pay for purchases later
*5 Point of Sale loans are installment loans provided at automobile and household appliance dealerships *6 MUFG Innovation Partners





Drive Social & Environmental Progress

Advocacy to support responsible transition

 Enhanced dissemination to secure a wide range of stakeholder understanding of transition finance expansion required in Japan and Asia

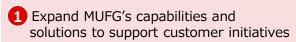
Examples of private initiatives – activities at IIF*1

<u>Sep-24</u>: Published a report*2 on resetting the role of private finance in transition, offering policy recommendations from the perspective of private financial institutions

<u>May-25</u>: Rebuilt governance structure at IIF as a body for major global private sector financial firms in the U.S., Europe, and Asia to exchange and disseminate ideas. **MUFG** is the sole participant from Japan

TNFD Report 2025

Main points

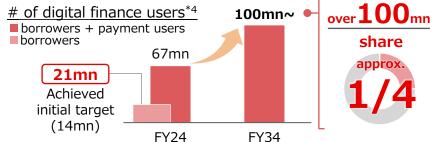




- 2 Enhance analysis of dependencies and impacts on nature capital
- 3 MUFG's initiatives and target setting to drive solving social issues

Increasing Access to Financial Services

- MUFG's ecosystem expanded through the strategic investments in digital payment providers in FY24
- Aiming to cover <u>approx. 1/4 of the ASEAN adult population*3</u>, while creating synergies between partner banks and investees in both lending and payment areas



MUFG PARK

- MUFG PARK: Natural environment nurtured by employees and historic facility opened to the public
- Contribute to drive social & environmental progress with nature conservation and community support
- Mar-25: Acquired the highest ★★★ rating in MLIT*5 Certification System for Securing Quantity and Quality Urban Green Space





Accelerate Transformation & Innovation

 Accelerating project collaborations and business processes digitalization via intelligence activities and investments

Activities to enhance AI/data Infrastructure

1 AI Intelligence Activities

- · AI experts share advanced AI tech and cases within the company
- Over 50 meetings with AI company CxOs, over 20 reports and newsletters published

Examples of themes and areas of AI Intelligence Activities

AI Agent AI-Executive

AI Alignment

AI utilization trends in the financial industry and other industries

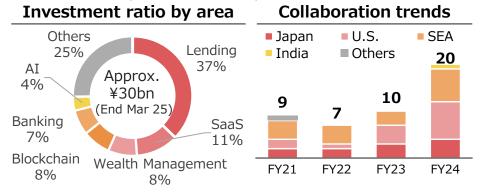
AI-related company interview information

Risk governance of AI technology

AI-supporting infrastructure technology (AI chips)

2 Investment related to open innovation (MUIP*1, etc.)

- · Investing broadly in cutting-edge tech, especially in FinTech and AI
- Consistently creating collaborative projects with investment partners both domestically and internationally



MUFG BPR promotion through internal consulting

- New consulting function supports business processes digitalization
- Employees mass-develop their own apps with low-code tools which allow automation

Mass production and horizontal deployment

 Mass production and broad deployment of general patterns

Over 30 release of business applications



Needs discovery

 Discover efficiency needs through consulting functions

Over 1,300 proposals
Over 500 projects formed

Examples of collaboration and BPR implementation

Collaboration companies

auxia

Providing marketing platforms utilizing AI

CARSOME

Providing digital platforms for used cars

Details of collaboration Technology introduction

Applied to "Money Canvas", an asset management platform via PoC

Business collaboration

 Contributed to JACCS's entry into financial business in Malaysia via MUIP investment*2

Case studies of BPR implementation

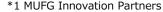
<u>Application development</u> through low-code tools

Workflow-related

 Converting email and internal system circulation into applications, visualizing status

Inquiry-related

 Converting inquiry and response tasks via email into applications, accumulating knowledge as data



^{*2} It has been decided that JACCS and Carsome will jointly operate Carsome's financial subsidiary for auto loans, "Carsome Capital," in Malaysia

Transformation of corporate culture

- Fostering a "Challenge and Agility" environment through initiatives based on the three elements that shape culture



Working environment

Support for career development and enhancement of work environment as the foundation of corporate culture

Accelerate simple & speedy

Procedure reviews

Continuing the review, focusing on those with higher expected impact from the revision

Search with AI

Beta version to be released in July, with plans to expand usage to all bank branches

DX in Branches Support and promote the utilization of DX in bank branches

Welcome Day for mid-career hires

Welcome new members and support networking



Self-presentation training to make employees shine

Invited Shiseido Japan beauty specialist





Mindset

Initiatives to help the employees take ownership of "Purpose"

MUFG Way Boost PJ (The 3rd cohort)

- Activities to disseminate the MUFG Way
- Created a dedicated website and a collection of employees' actual "My Way" examples, and introduced employees embodying the MUFG Way both in Japan and overseas





JCIB Business Group Activity Award

 To achieve our purpose, JCIB promotes the development of industries and businesses together with clients and held an event to share best practices





3 × 2 × 3 ×

Opportunities to practice

Programs to translate the cultivated mindset into actions

Global expansion of CSR activities

Approx. 10,000 participants globally in FY2024



Financial and economic education outreach classes

Over 300 volunteer employee lecturers dispatched



Spark X~New business incubation program

- Started commercialization of a maternity wear subscription service through a partner company
- Launched "Challenged Bank" that supports employment of people with disabilities



Employee engagement, Willingness to take on challenges, and Agility awareness improved YoY (MUFG Employee survey)

Engagement score 76 (+3) Challenge score 78 (+3) Agility score 73 (+2)

Appendix

Capital Subsidiaries Appendix BS **Indicators Strategies** Sustainability

Income statement summary

	Consolidated (¥bn)	FY23	FY24	YoY
1	Gross profits (Before credit costs for trust accounts)	4,732.5	1 4,819.3	86.7
2	Net interest income	2,457.8	2,876.5	418.6
3	Trust fees + Net fees and commissions	1,820.6	2,090.2	269.5
4	Net trading profits (losses) + Net other operating profits	453.9	(147.4)	(601.4)
5	Net gains (losses) on debt securities	(450.7)	(991.4)	(540.7)
6	G&A Expenses	2,888.7	2 3,228.1	339.3
7	(Expense ratio)	61.0%	66.9%	5.9ppt
8	Net operating profits	1,843.7	1,591.1	(252.5)
9	Excl. impact of rebalance of bond portfolio	2,043.7	2,371.1	327.4
10	Total credit costs	(497.9)	3 (108.7)	389.1
11	Net gains (losses) on equity securities	371.2	4 592.5	221.2
12	Net gains (losses) on sales of equity securities	381.4	643.5	262.0
13	Equity in earnings of equity method investees	531.8	596.9	65.1
14	Other non-recurring gains (losses)	(120.9)	(2.4)	118.4
15	Ordinary profits (losses)	2,127.9	2,669.4	541.5
16	Net extraordinary gains (losses)	(77.8)	(118.8)	(40.9)
17	Profits attributable to owners of parent	1,490.7	5 1,862.9	372.1
18	Adjusted profits*1	1,406.6	1,840.8	434.1
	<reference></reference>			
19	ROE (MUFG basis) *2	8.5%	9.9%	1.3ppt
20	ROE (JPX basis) *2	8.1%	9.3%	1.2ppt

1 Gross profits (FX impact: approx. +¥70bn)

- Increased by the overseas acquisitions, increased net interest income with improved margins by capturing impact of JPY interest rate hike, growth of fee businesses such as Solutions, Wealth Management, AM/IS Business, and by the KS impact of ¥165.0bn
- Accounted net losses on debt securities realized through rebalance of the bond portfolio, which leverages the one-time profits generated from the sales of equity holdings and the reversal of credit cost

2G&A expenses (FX impact: approx. +¥50bn)

- Increased by the impact of overseas acquisitions, investments for the growth, effects of inflation, as well as the KS impact of ¥85.5bn
- Expense ratio rose through the impact of rebalance of bond portfolio, however, it improved when excluding this impact*3

3 Total credit costs

- Substantial improvement by reversal of large credit cost in overseas
- Considered the deterioration of credit risk outlook due to new trade policies in various countries and accounted the certain amount of additional credit costs based on the current estimation

4 Net gains (losses) on equity securities

 Significant increase by the progress in the sale of equity holdings

5 Profits attributable to owners of parent

Marked record-high net income since MUFG established

^{*2} In FY23, MUFG basis: Approx. 8.1%, JPX (Japan Exchange Group) basis: Approx. 7.6%, excluding the MS impact *3 FY23: 58.5% | FY24: 57.6%, respectively



^{*1} Excludes the MS impact of ¥84.1bn in FY23 and the KS impact of ¥22.0bn in FY24

Results by business group(1)

		Net ope profits	_	Expense ratio*1		se ratio*1 ROE*2		RWA (¥tn)*3	
Consolidated Business group		FY24	YoY	FY24	YoY	FY24	YoY	FY24	YoY
Retail & Digital*4	R&D	268.7	62.1	71%	(4ppt)	4%	(2.5ppt)	9.2	0.1
Retail & Digital	Kab	276.6	63.7	70%	(4ppt)	4.5%	(2.5ppt)	9.2	U.1
Commercial Banking & Wealth Management	CWM	286.4	79.1	60%	(6ppt)	13%	4.5ppt	16.7	(0.0)
Japanese Corporate & Investment Banking	JCIB	559.7	42.2	39%	(1ppt)	14.5%	2.5ppt	30.5	(1.4)
Global Corporate & Investment Banking	GCIB	345.9	57.4	52%	(4ppt)	7.5% ^{*5}	1ppt	23.9	(0.2)
Global Commercial	GCB	351.2	92.2	55%	(1ppt)	6.5%	(2.5ppt)	7.4	(0.2)
Banking*4	ردوی	385.0	94.3	51%	0ppt	10%	(2ppt)	7.1	(0.2)
Asset Management	AM/IS	124.3	11.7	74%	2ppt	9.5%	(4ppt)	3.1	0.6
& Investor Services*4	ر ن	153.4	20.1	67%	1ppt	12%	(3.5ppt)	3.1	0.0
Global Markets	Global Markets	(641.7)	(666.9)	N/A	N/A	N/A	N/A	18.3	1.1

^{*1} Local currency basis *2 Calculated based on Risk Assets (R&D, CWM, JCIB, GCIB and GCB) or economic capital (AM/IS and Global Markets) (Managerial accounting basis. Net profits basis.)

^{*3} Managerial accounting basis. Estimated RWA on the finalized and fully implemented Basel $\dot{\mathbb{I}}$ basis.

^{*4} The bottom excludes amortization of goodwill

^{*5} The estimated values after one-off adjustment for credit costs, interest income, and RWA for FY23 and FY24. The ROE before the adjustments is 13.5%.

Capital Indicators Appendix Subsidiaries Strategies Sustainability

Results by business group(2)

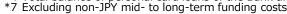
Retail & Digital*1

(¥bn)	FY23	FY24	YoY
Gross profits	833.2	932.9	99.8
Loan and deposit interest income	178.4	245.9	67.5
Domestic and foreign settlement / forex	41.6	45.2	3.6
Investment product sales	46.9	41.5	(5.4)
Card settlement	219.4	231.0	11.5
Consumer finance	296.6	314.2	17.6
Expenses	626.6	664.2	37.6
Expense ratio	75%	71%	(4ppt)
Net operating profits	206.5	268.7	62.1
Credit costs*2	(95.4)	(150.0)	(54.6)
Net profits	67.2	44.2	(23.0)
RWA*3 (¥tn)	9.1	9.2	0.1
ROE	6.5%	4.0%	(2.5ppt)
Ave. housing loan balance (¥tn)	11.6	11.5	(0.1)
Ave. deposit balance (¥tn)	82.5	83.2	0.7
Balance of consumer loans*4 (¥tn)	1.5	1.6	0.1
Volume of card shopping*5 (¥tn)	6.0	6.3	0.3

Commercial Banking & Wealth Management*1

(¥bn)	FY23	FY24	YoY
Gross profits	615.3	716.1	100.9
Loan and deposit interest income	181.5	259.7	78.2
Domestic and foreign settlement / forex	96.7	99.0	2.2
Derivatives, solutions	76.8	84.9	8.1
Real estate, corporate agency and inheritance	56.8	64.2	7.4
Investment product sales	184.7	192.0	7.3
Expenses	408.0	429.7	21.7
Expense ratio	66%	60%	(6ppt)
Net operating profits	207.3	286.4	79.1
Credit costs	(5.4)	14.5	19.9
Net profits	142.6	216.3	73.7
RWA*3 (¥tn)	16.7	16.7	(0.0)
ROE	8.5%	13%	4.5ppt
Ave. loan balance*6 (¥tn)	19.2	19.7	0.5
Lending spread*7	0.56%	0.55%	(0.00ppt)
Ave. deposit balance (¥tn)	61.2	64.3	3.1

^{*1} Managerial accounting basis. Local currency basis. ROE is calculated based on net profits *2 Including provision for losses from interest repayments *3 Estimated RWA on the finalized and fully implemented Basel III basis. Managerial accounting basis.
*4 Total balance of personal card loans of the Bank and ACOM (excl. guarantee) *5 For NICOS cardmembers *6 Excluding consumer loans *7 Excluding non-JPY mid- to long-term funding costs



Results by business group(3)

Japanese Corporate & Investment Banking*1

(¥bn)	FY23	FY24	YoY
Gross profits	866.3	922.4	56.1
Loan and deposit interest income	468.6	498.3	29.7
Domestic and foreign settlement / forex*2	87.3	87.8	0.5
Derivatives, solutions*2	70.9	81.9	11.0
Real estate, corporate agency	66.6	73.2	6.5
M&A·DCM·ECM*3	53.3	65.0	11.6
Expenses	348.8	362.7	13.9
Expense ratio	40%	39%	(1ppt)
Net operating profits	517.5	559.7	42.2
Credit costs	(31.3)	24.5	55.8
Net profits	413.3	483.3	69.9
RWA*4 (¥tn)	31.9	30.5	(1.4)
ROE	12%	14.5%	2.5ppt
Ave. loan balance (¥tn)	41.4	41.4	(0.0)
Lending spread ^{*5}	0.67%	0.69%	0.02ppt
Ave. non-JPY loan balance*6 (¥tn)	13.9	13.1	(0.8)
Non-JPY lending spread*5,6	0.87%	0.95%	0.08ppt
Ave. deposit balance (¥tn)	38.5	37.7	(0.8)
Ave. non-JPY deposit balance*6 (¥tn)	16.1	16.0	(0.1)

Global Corporate & Investment Banking*1

(¥bn)	FY23	FY24	YoY
Gross profits	652.7	718.1	65.5
Loan and deposit interest income	341.2	368.5	27.4
Commission	275.4	304.4	29.0
Forex, derivatives	29.4	29.9	0.5
DCM·ECM	24.0	28.8	4.8
Expenses	364.2	372.2	8.0
Expense ratio	56%	52%	(4ppt)
Net operating profits	288.5	345.9	57.4
Credit costs	(222.6)	151.4	373.9
Net profits	40.8	340.2	299.4
RWA*4 (¥tn)	24.1	23.9	(0.2)
ROE*7	6.5%	7.5%	1.0ppt
Ave. loan balance (¥tn)	24.7	24.4	(0.3)
Lending spread*5	1.61%	1.70%	0.09ppt
Ave. deposit balance (¥tn)	14.4	15.2	0.7
acetic business only			

^{*1} Managerial accounting basis. Local currency basis. ROE is calculated based on net profits *2 Domestic business only

^{*5} Excluding non-JPY mid- to long-term funding costs *6 Sum of domestic and overseas loans and deposits *7 The estimated values after one-off adjustment for credit costs, interest income, and RWA for FY23 and FY24. The ROE before the adjustments; FY23 1.5% and FY24 13.5%



^{*3} Including real estate securitization etc. *4 Estimated RWA on the finalized and fully implemented Basel III basis. Managerial accounting basis.

Results by business group(4)

Global Commercial Banking*1

(¥bn)	FY23	FY24	YoY	(¥bn)		FY23	FY24	YoY
Gross profits	589.2	782.1	192.9	Net pr	ofits	93.7	66.3	(27.3)
KS*2	444.2	614.5	170.2	KS ^{*2}		86.2	100.3	14.0
BDI	147.4	153.1	5.7	BDI		26.7	24.2	(2.5)
Expenses	330.2	430.9	100.7	RWA ^{*3} (¥tn)		7.2	7.1	(0.2)
(Expense ratio)	56%	55%	(1ppt)	ROE	,	9.0%	6.5%	(2.5ppt)
KS ^{*2}	211.6	297.0	85.5	KS*2		14.0%	17.5%	3.0ppt
(Expense ratio)	48%	48%	1ppt	BDI		13.0%	12.0%	(1.0ppt)
BDI	80.6	85.6	4.9					(-1-17
(Expense ratio)	55%	56%	1ppt	(¥tn)				
Net operating profits	258.9	351.2	92.2		Ave. loan balance	7.0	6.9	(0.1)
KS ^{*2}	232.7	317.4	84.7	KS ^{*2}	Ave. deposit balance	6.4	6.7	0.3
BDI	66.8	67.5	0.7		NIM*4	3.91%	4.21%	0.30ppt
Credit costs	(128.8)	(196.0)	(67.2)		Ave. loan balance	1.3	1.4	0.2
KS ^{*2}	(99.0)	(156.6)	(57.6)	BDI	Ave. deposit balance	1.0	1.2	0.1
BDI	(29.9)	(35.7)	(5.8)		NIM*5	8.16%	7.33%	(0.82ppt)

^{*1} Managerial accounting basis. Local currency basis. Per KS, gross profits, expenses and net operating profits include figures which belong to GCB only and not include figures which belong to other business groups. BDI entity basis. ROE is calculated based on net profits *2 After GAAP adjustment

^{*3} Estimated RWA on the finalized and fully implemented Basel III basis. Managerial accounting basis *4 KS entity basis *5 OJK definition

Results by business group(5)

Asset Management & Investor Services*1

(¥bn)	FY23	FY24	YoY
Gross profits	392.8	469.5	76.7
AM	162.1	156.4	(5.7)
IS	160.6	236.6	76.0
Pension	70.1	76.5	6.4
Expenses	280.2	345.2	65.0
Expense ratio	71%	74%	2ppt
Net operating profits	112.6	124.3	11.7
Net profits	78.7	67.2	(11.5)
Economic capital (¥tn)	0.4	0.5	0.1
ROE	13.5%	9.5%	(4.0ppt)

Global Markets*1

(¥bn)	FY23	FY24	YoY
Gross profits	296.3	(360.2)	(656.4)
Sales & trading	349.9	340.6	(9.3)
FIC & equity	347.4	338.0	(9.3)
Corporates	157.6	156.9	(0.8)
Institutional investors	153.3	155.0	1.6
Asset management	2.6	2.6	0.1
Treasury	(58.3)	(707.7)	(649.5)
Expenses	271.1	281.5	10.4
Expense ratio	92%	N/A	N/A
Net operating profits	25.1	(641.7)	(666.9)
Customer business	142.6	121.5	(21.1)
Treasury	(120.1)	(768.2)	(648.1)
Net profits	10.2	(457.0)	(467.3)
Economic capital (¥tn)	4.4	4.4	(0.1)
ROE	0.5%	N/A	N/A

Breakdown of Gross profits by Entity

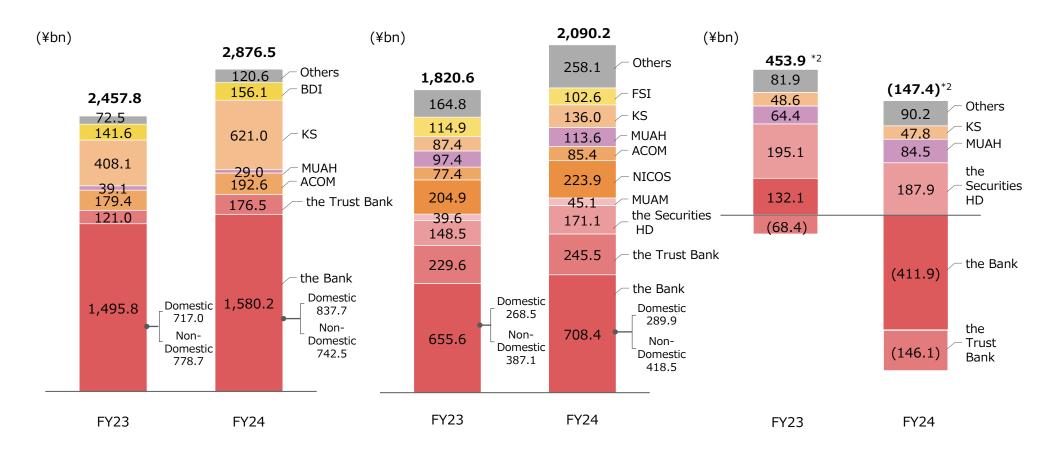
Net interest income*1

Consolidated

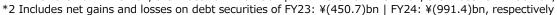
Trust fees + Net fees and commissions

Net trading profits

+ Net other operating profits

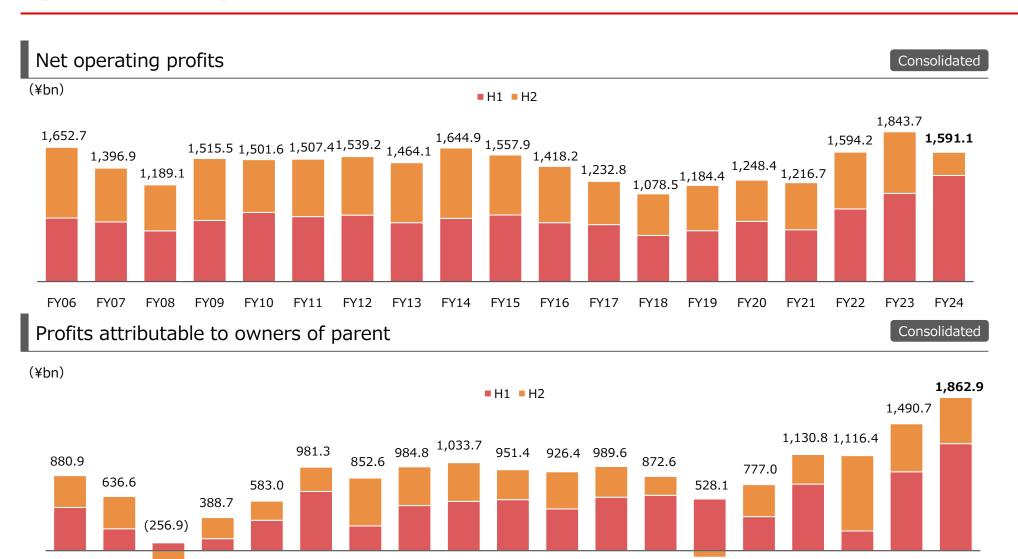


^{*1} Non-consolidated. Includes following gains and losses on investment trusts cancellation: FY23: the Bank ¥16.7bn, the Trust Bank ¥82.0bn | FY24: the Bank ¥52.7bn, the Trust Bank ¥36.2bn, respectively





(Reference)Performance since MUFG's establishment



FY15

FY16

FY17

FY18

FY19

FY20

FY21

FY22

FY06

FY09

FY10

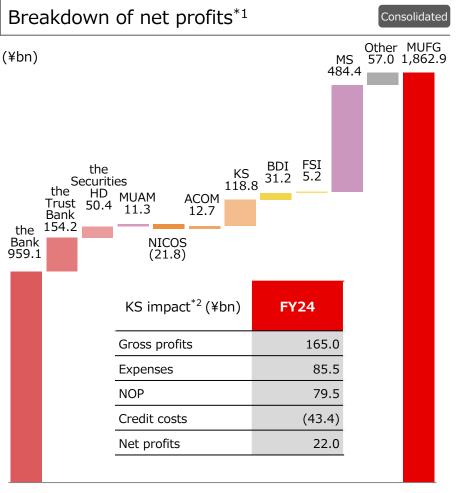
FY11

FY12

FY13

FY14

Net profits (breakdown by entity)



Con	isol	ida	ted	

	the I	3ank	the Tru	st Bank	the Securities HD		
(¥bn)	FY24	YoY ^{*4}	FY24	YoY ^{*5}	FY24	YoY	
Gross profits	1,876.8	(406.7)	275.9	(6.3)	370.4	18.8	
NOP	521.7	(452.8)	70.0	(0.4)	74.4	0.7	
Net profits	959.1	154.9	154.2	96.4	50.4	1.7	

	MU	AM	NIC	os	АСОМ	
(¥bn)	FY24	YoY	FY24	YoY ^{*6}	FY24	YoY ^{*7}
Gross profits	45.9	5.8	235.3	17.8	280.2	21.2
NOP	18.1	1.8	37.4	11.8	178.4	19.2
Net profits	11.3	0.8	(21.8)	(24.6)	32.1	(20.9)

	K	KS		DI	FSI	
(¥bn)	FY24	YoY ^{*8}	FY24	YoY	FY24	YoY
Gross profits	804.9	260.6	197.1	17.9	109.6	(10.6)
NOP	380.4	117.9	79.9	4.5	24.2	(6.7)
Net profits	154.5	29.2	33.8	3.3	5.2	(19.6)

^{*1} The figures reflect the percentage holding in each subsidiary and equity method investee *2 Figures are approx. amounts based on KS's financial results for the quarter ended Mar 31, 2024, translated at the FX rate as of End Mar 2025. Net income shows after-tax profits attributable to MUFG

^{*3} Figures except the Bank and the Trust Bank are approx. and before consolidation adjustments. The equity holding ratio of MUFG is not reflected in net profits (ACOM: Approx. 39.6%, KS: Approx. 76.9%, BDI: Approx. 92.5%)

^{*4} YoY figures include the absence of special dividend paid by domestic subsidiaries in FY23 of approx. ¥(80)bn (pre-tax)

^{*5} YoY figures include the dividend paid by MUAM in FY24 as a result of the deconsolidation of approx. ¥40bn (pre-tax)

^{*6} YoY figures include the impairment losses of approx. ¥(30)bn (pre-tax)

^{*7} YoY figures include the provisions for loss on interest repayment of ¥(40)bn (pre-tax) *8 Include the KS impact

Balance sheet summary

Overview of Balance Sheet

Consolidated

As of end Mar 2025

Assets

¥**413.1**tn

Loans
(Banking + Trust accounts)

¥122.9tn

Investment
Securities
(Banking accounts)
¥86.1tn

Liabilities

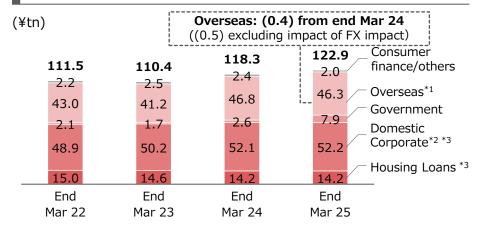
¥**391.3**tn

Deposits ¥228.5tn

Net Assets ¥21.7tn

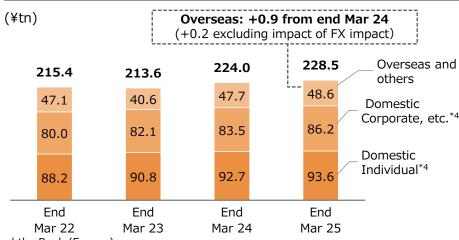
Loans (period end balance)





Deposits (period end balance)





^{*1} Loans booked in overseas branches, MUAH, KS, BDI, the Bank (China), the Bank (Malaysia) and the Bank (Europe)



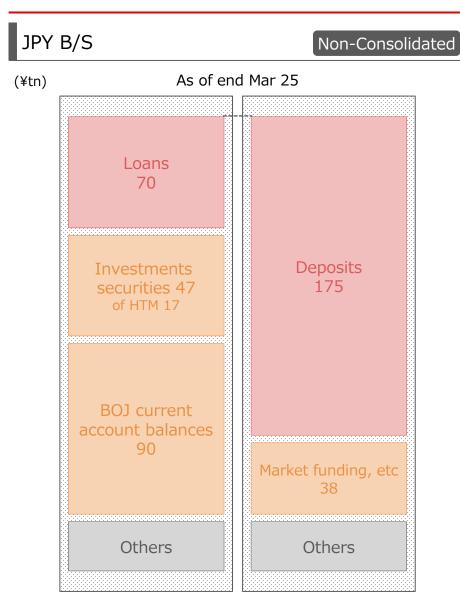
^{*2} Excludes loans to governments and governmental institutions and includes foreign currency-denominated loans

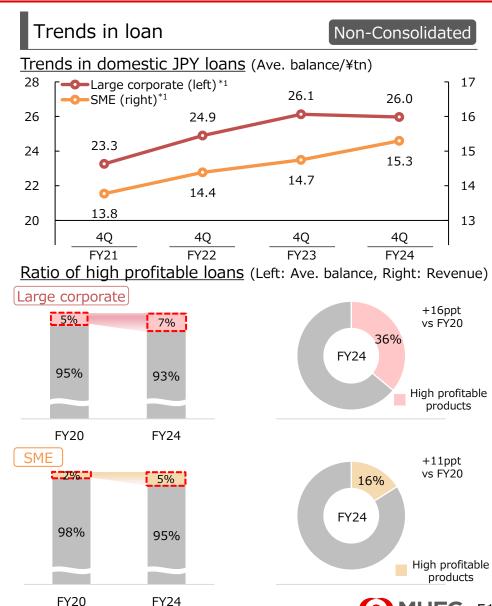
^{*3} Banking + trust accounts

^{*4} Non-consolidated

Capital Appendix Indicators Subsidiaries Strategies Sustainability

JPY B/S and trends in loan





Impact of rises in JPY interest rates

The impact of interest rate hikes contributes to MUFG's medium-term profit growth.
 There is further upside potential from additional rate hikes and B/S rebalance.

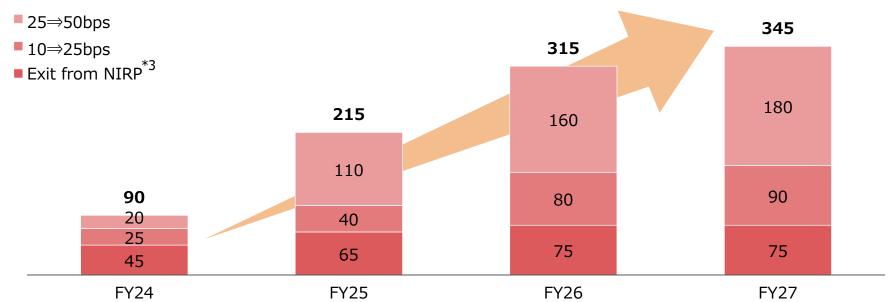
NII sensitivity to rate hikes

¥180bn per +25bps *1



Further upside potential from B/S rebalance

NII impact from previous rate hikes*2 (¥bn)



*1 Impact in the 3rd year after rise at the beginning in the 1st year

^{*2} Assumptions for estimation: B/S structure remains unchanged from the timing of each rate hike. The market interest rates increase along with the rate hikes



Non-JPY Liquidity*1

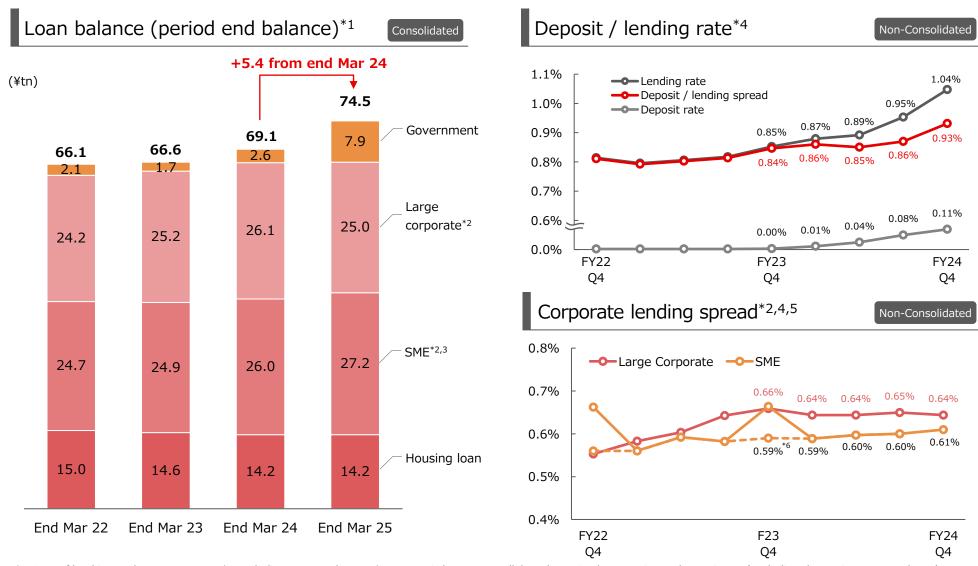
Managed soundness of balance sheet based on stability

(US\$bn) MUFG Bank*1's characteristics of non-JPY liquidity management As of Mar 25 1. Deposits: Securing stickiness*2 with regional and industry diversification 2. Mid-to long-term market funding: Emphasizing diversification of method and term **Deposits** Corp bonds/ I/C borrowings 55 : TLAC eligible senior debt etc. (incl. deposits from Collateralized funding, etc. 7 : Cross-currency repos*3 (utilizing JGB) etc. central banks) Loans Mid-long term currency swap : Currency swaps are transacted in mid-to long-term 295 271 3. Investment securities: Possessing abundant volume of high-liquidity assets that can be quickly converted into cash, such as foreign government bonds **4. Loans:** Within the balances of deposits and mid-to long-term market funding Mid-to long-term market funding Historical loan-to-deposit gap & mid-to long-term market funding 82 Investment (US\$bn) ■ Loan-to-deposit gap — Mid-to long-term market funding securities 200 135 Partial restoration of mid-to long-term market funding in line with the widening loan-to-deposit gap Other market Interbank market funding, etc. 100 operations, etc. 194 Others Others End Mar Sep Mar Se Liabilities Assets 18 22 22 23 23

^{*1} The Bank consolidated excl. MUAH, KS and BDI. Managerial basis *2 Deposits that are considered to remain in the bank during times of stress

^{*3} Repurchase agreement in which denominated currency is different in cash transaction and security

Domestic loans



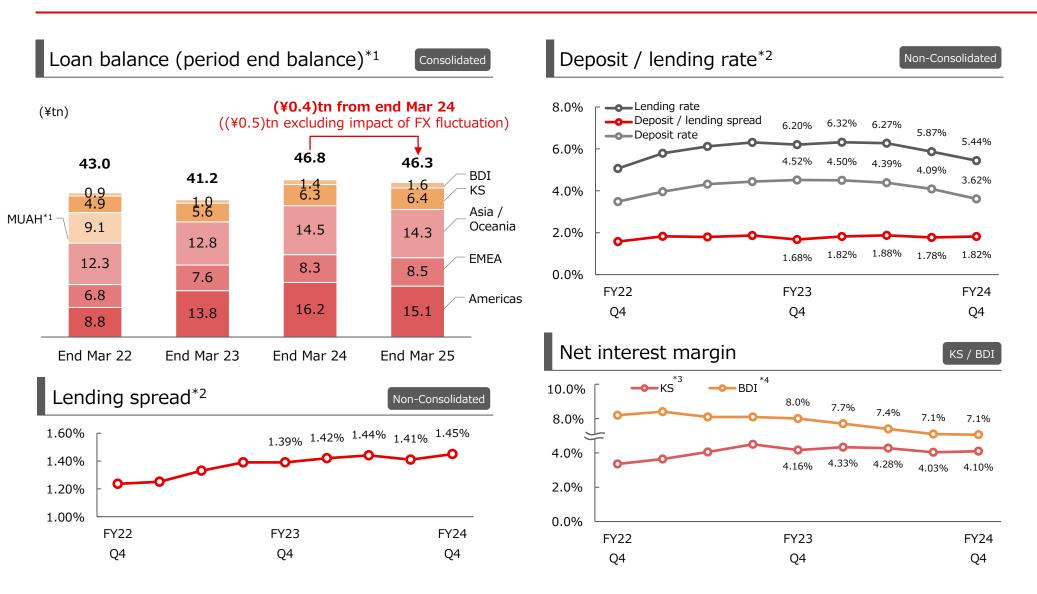
^{*1} Sum of banking and trust accounts *2 Including non-JPY loans *3 Domestic loans to small / medium-sized companies and proprietors (excluding domestic consumer loans)

^{*4} Excluding lending to government *5 On a managerial accounting basis

^{*6} Excluding impact of the collective recording of interest received at fiscal year-end via subsidized interest payment programs (FY24Q4 was 0.60%)

Capital Appendix Indicators Subsidiaries Strategies Sustainability

Overseas loans



^{*1 &}quot;MUAH" is included in "Americas" from End Mar 23. Approx. ¥2.7tn loans were transferred from MUAH to overseas offices of the Bank upon the sale of MUB

^{*2} Managerial accounting basis *3 Financial results as disclosed in KS's financial reports based on Thai GAAP

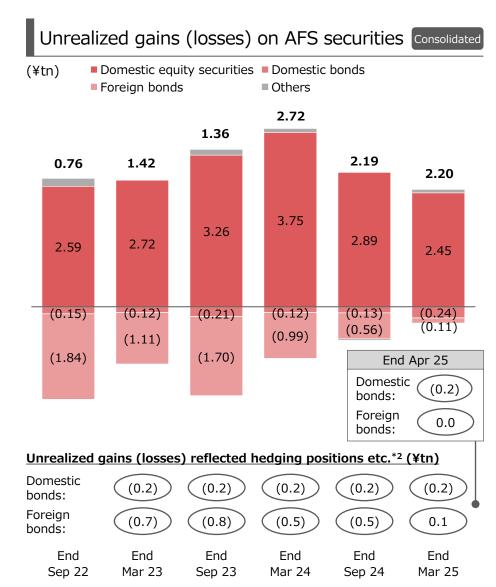


Investment securities(1)

Securities with fair value

Consolidated

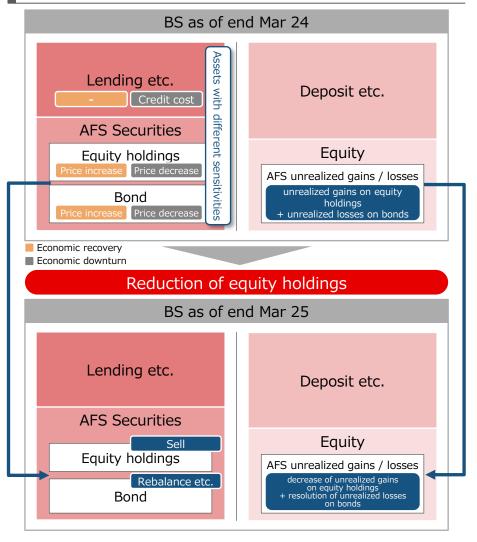
Ī		Balance		Unrealized g	ains (losses)
	(¥tn)	End Mar 25	Changes from End Mar 24	End Mar 25	Changes from End Mar 24
1	Held-to-maturity securities	23.27	(1.57)	-	-
2	Available-for-sale (AFS) securities	61.32	(0.41)	2.20	(0.52)
3	Domestic equity securities	3.54	(1.56)	2.45	(1.30)
4	Domestic bonds	23.12	(1.95)	(0.24)	(0.11)
5	Japanese government bonds (JGB)	21.18	(0.18)	(0.15)	(0.08)
6	Others	34.65	3.09	(0.00)	0.89
7	Foreign equity securities	0.66	(0.04)	0.03	0.02
8	Foreign bonds	24.18	3.19	(0.11)	0.88*1
9	Others	9.81	(0.04)	0.07	(0.00)





Bond portfolio rebalance

Sensitivity nature of assets on the Bank BS*1

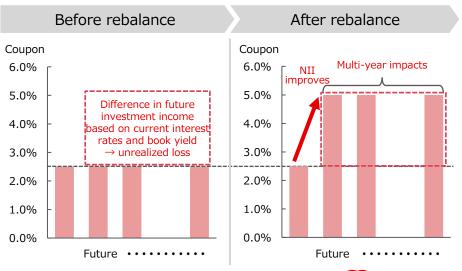


The effect of bond portfolio rebalance

Maintain the soundness of BS and smoothing periodic gains / losses (Reduction of the cost of capital)

- Maintaining the soundness of BS through the sale of assets with unrealized gains (<u>Equity holdings</u>) and the sale of assets with valuation losses (mainly foreign bonds).
- By selling low-yield bonds and purchasing relatively higher-yield bonds, rebalancing the portfolio will increase the book yield and improve future interest income (≠temporary realization of losses).

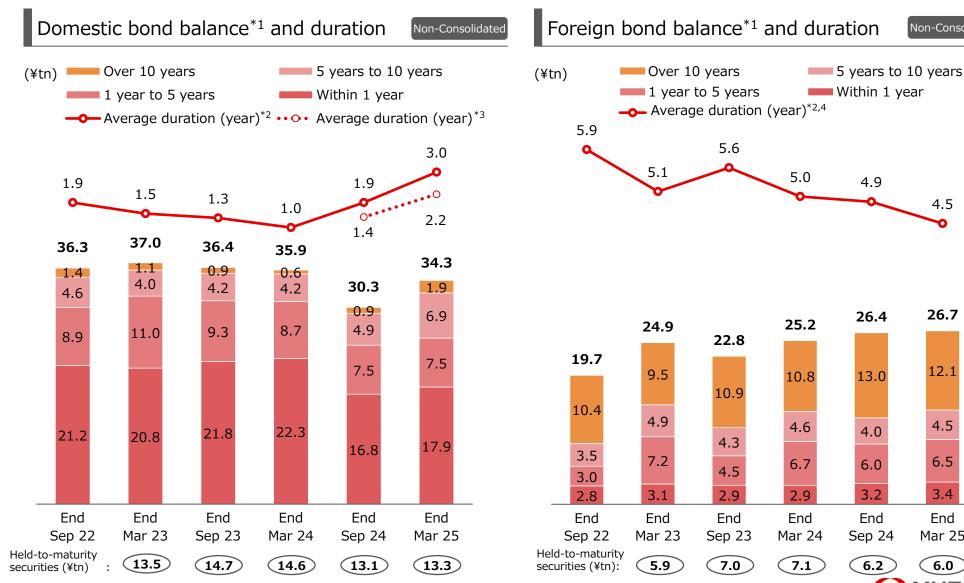
Image of interest income improvement (example)





Capital **Appendix Indicators Subsidiaries** Sustainability **Strategies**

Investment securities(2)



^{*1} AFS securities and held-to-maturity securities *2 AFS securities only

Non-Consolidated

4.5

26.7

12.1

4.5

6.5

3.4

End

Mar 25

6.0

4.9

26.4

13.0

4.0

6.0

3.2

End

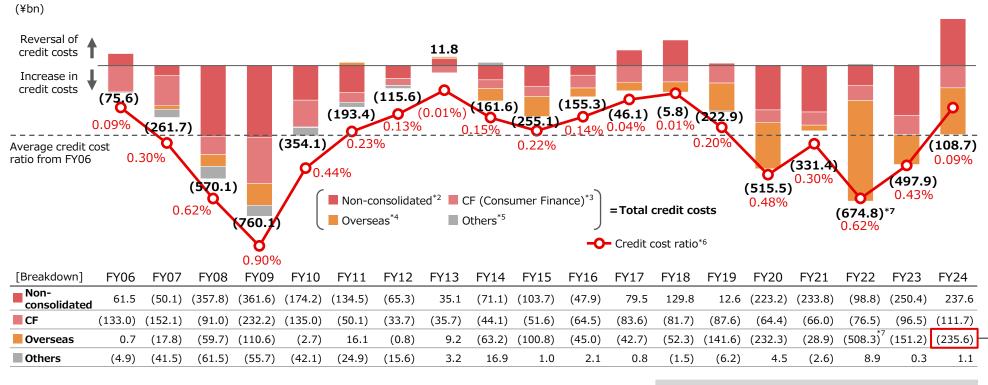
Sep 24

6.2

^{*3} AFS securities and loans to the Japanese government and governmental organizations *4 On a managerial accounting basis, approximate value

Capital Appendix BS Indicators Subsidiaries Strategies Sustainability

Credit costs *1



Of which KS and I	BDI (on MUFG cor	nsolidated basis)
(¥bn)		KS BDI
(64.9) (32.8) (97.7)	(118.1) (34.9) (153.0)	(192.0)*8 (35.6) (227.6)
FY22	FY23	FY24

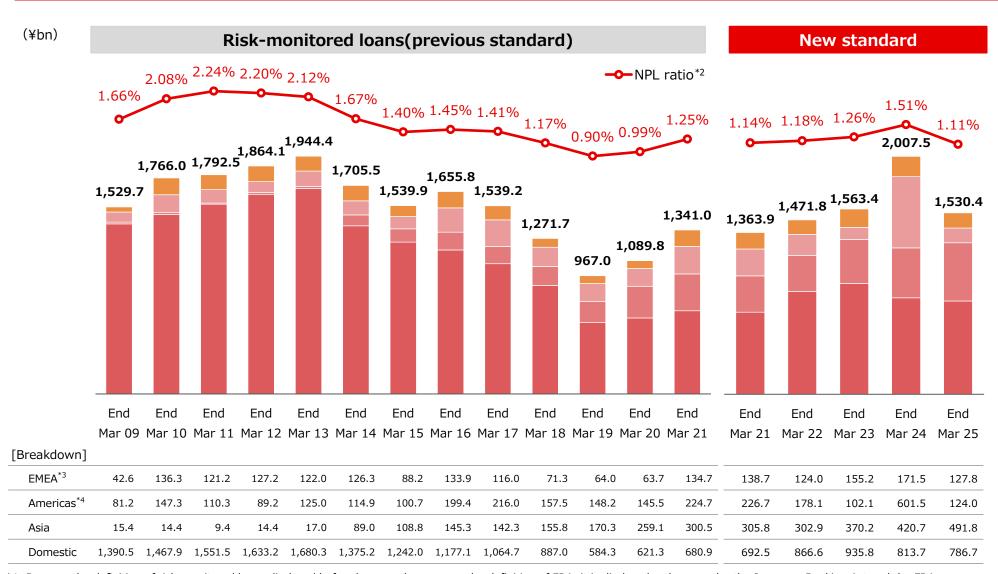
^{*1} Includes gains from write-off *2 Includes overseas branches *3 Sum of NICOS and ACOM on a consolidated basis *4 Sum of overseas subsidiaries of the Bank

^{*5} Sum of other subsidiaries and consolidation adjustment *6 Total credit costs / loan balance as of end of each fiscal year

^{*7} Including ¥(393.9)bn of valuation losses on loans sold in connection with MUB's share transfer etc.

^{*8} Includes the KS impact

Non-performing loans*1

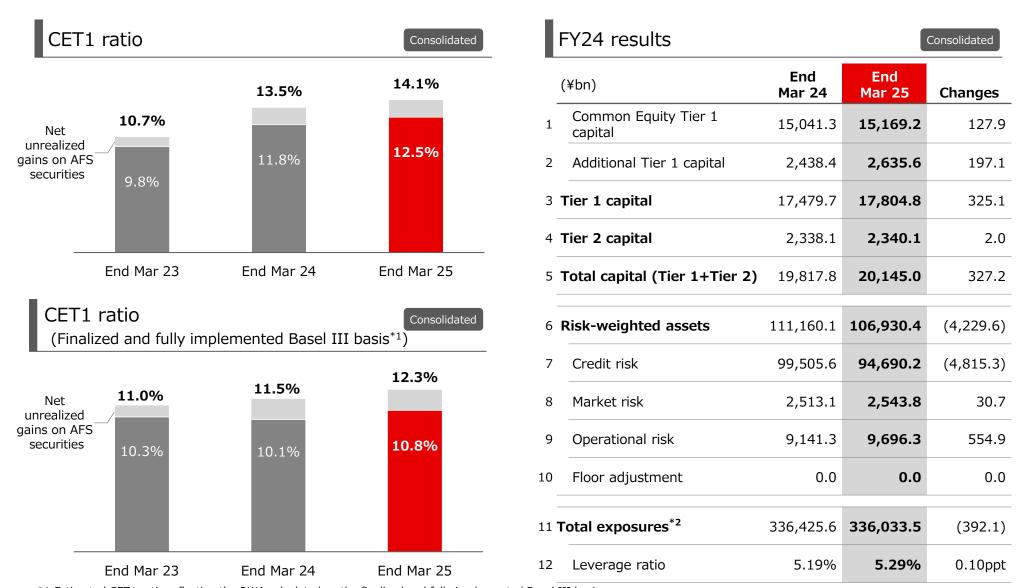


^{*1} Because the definition of risk-monitored loans disclosed before became the same as the definition of FRA, it is disclosed as loans under the Japanese Banking Act and the FRA. Regions are based on the borrowers' location

^{*2} Total non-performing loans ÷Total loans (Previous standard : Total risk-monitored loans ÷ Total loans and bills discounted (banking accounts as of period end))

Appendix PL **Indicators Strategies** BS **Capital Subsidiaries** Sustainability

Capital



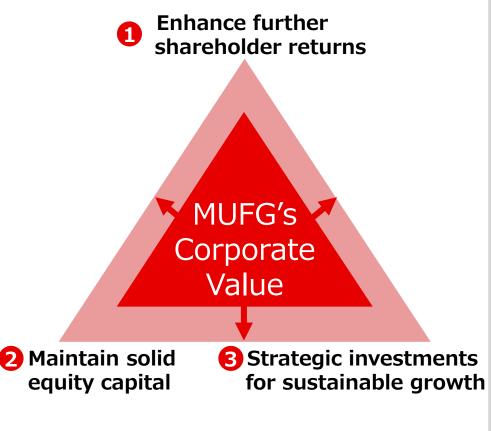
^{*1} Estimated CET1 ratio reflecting the RWA calculated on the finalized and fully implemented Basel III basis

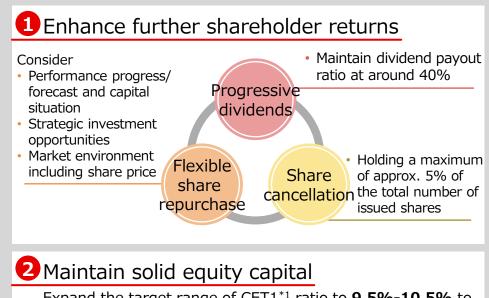


^{*2} Deposits with the Bank of Japan is excluded in total exposures

Basic policies for capital allocation ("Capital Triangle")

- Continue disciplined capital management





Expand the target range of CET1*1 ratio to **9.5%-10.5%** to improve transparency of capital management

3 Strategic investments for sustainable growth

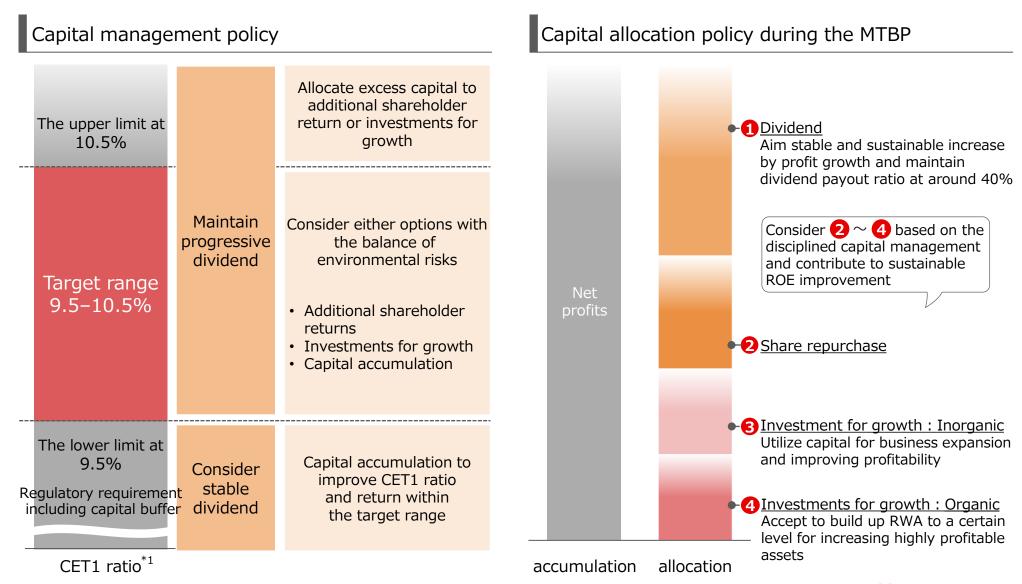
Organic investments

- Continue to replace low profitable assets to highly profitable assets
- Allocate to areas with high profitability expectation strategically

<u>Inorganic investments</u>

- Continue to focus on areas such as Asia, Digital and Global AM/IS
- · Consider investments to new business areas

Policy of capital management and allocation

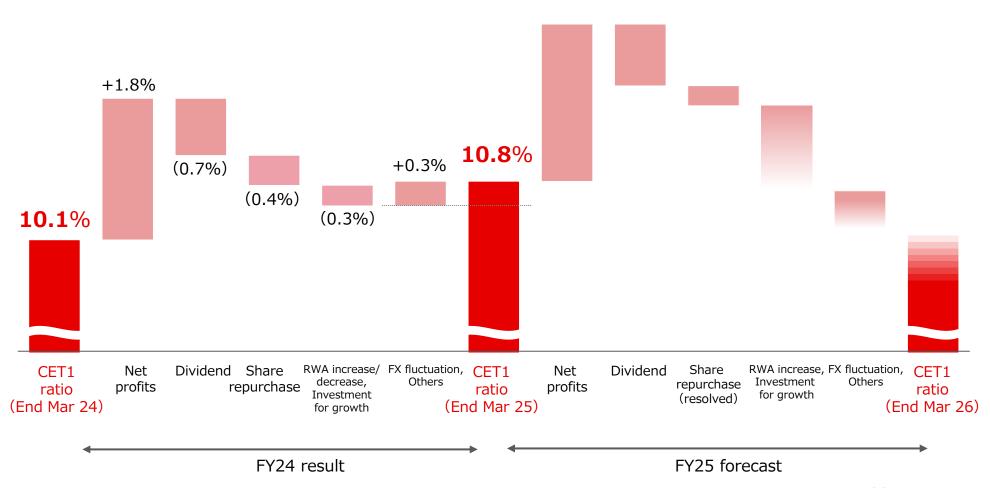




Capital Appendix Indicators Subsidiaries Strategies Sustainability BS

Capital allocation

Capital allocation results and forecast*1



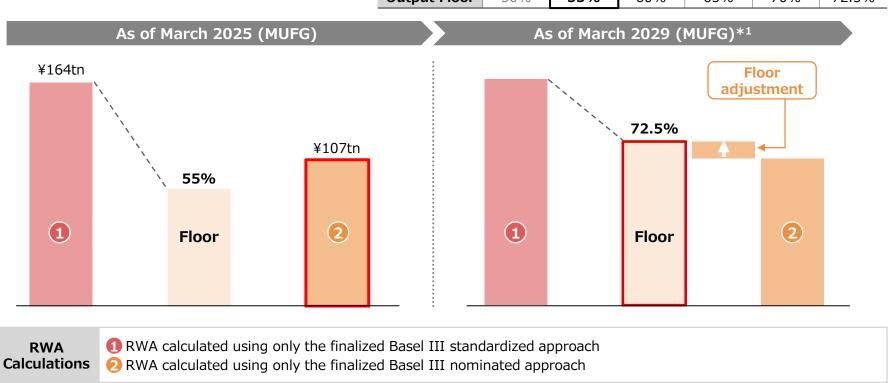
Basel III risk-weighted assets (RWA) floor adjustment

 From March 2024, RWA capital floors based on standardized approach are implemented in phases

RWA floor adjustment

	$D \setminus \Lambda / \Lambda$	tο	ha	adopted
lacksquare		w	nΕ	auopteu

Year	Mar 24	Mar 25	Mar 26	Mar 27	Mar 28	Mar 29
Output Floor	50%	55%	60%	65%	70%	72.5%

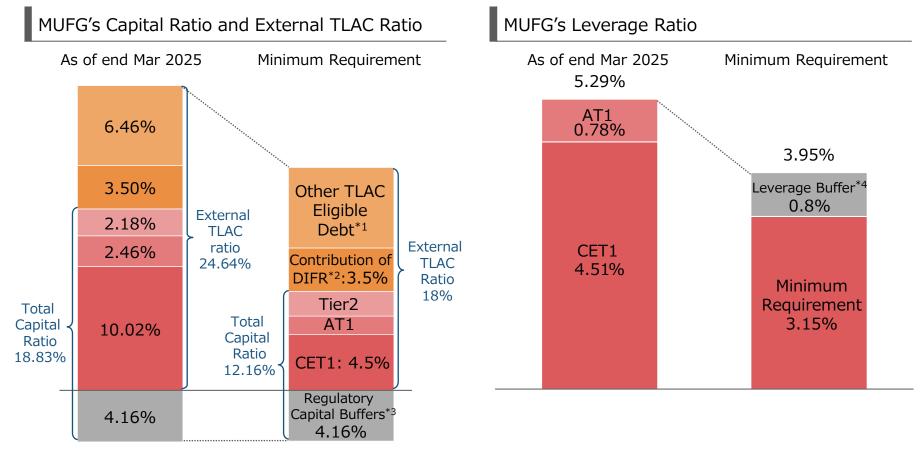


^{*1} The length of the bars in this chart is intended to show relative amounts only for the purpose of demonstrating the particular scenarios presented, including the assumption that the assets to which the several RWA calculation approaches are applied will remain unchanged. Accordingly, any actual results may change materially from the above presentation



Capital and TLAC requirement – The best capital mix and required ratio

 Aiming for optimal balance between capital efficiency and medium- to long-term capital adequacy in line with the required ratios



^{*1} Including adjustment of difference between calculation method of total capital ratio and external TLAC ratio and adjustment of amount of other TLAC-eliqible liabilities owned by the issuer's group, etc.



^{*2} Contribution of Deposit Insurance Fund Reserves: Japanese Deposit Insurance Fund Reserves fulfill the requirements for ex-ante commitments to recapitalize a G-SIB in resolution set out in the FSB's TLAC termsheet

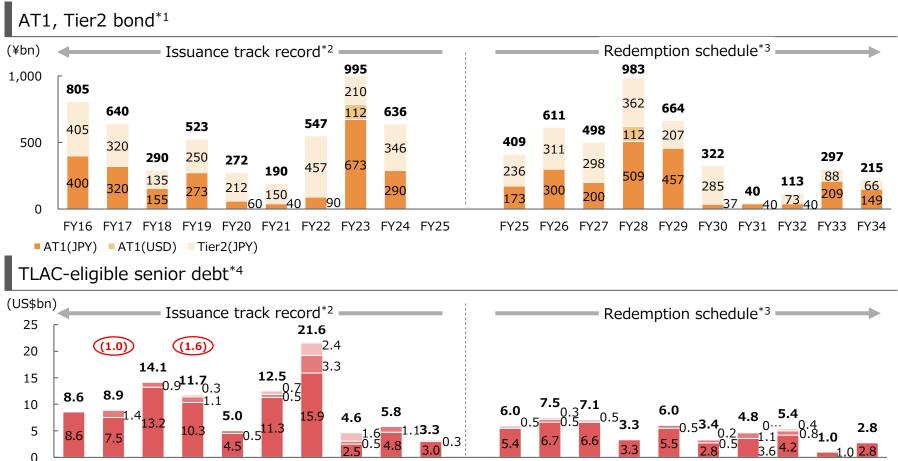
(Can include 3.5% of RWAs after end Mar 2022, in external TLAC ratio)

^{*3} CET1 buffer applicable to MUFG: G-SIB Surcharge: 1.5%, Capital Conservation Buffer: 2.5%, and Counter-cyclical Buffer: 0.16%

^{*4} Capital buffer added to the required leverage ratio for G-SIBs

Capital and TLAC requirement- Issuance track record & redemption schedule

 In FY2024, maintained stable capital ratios and external TLAC ratio by taking into account the balance of each regulatory capital



FY25 FY26

FY16 FY17 FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25

The amount of buyback

■ USD ■ EUR ■ AUD ■ JPY



FY27 FY28 FY29 FY30 FY31 FY32 FY33 FY34

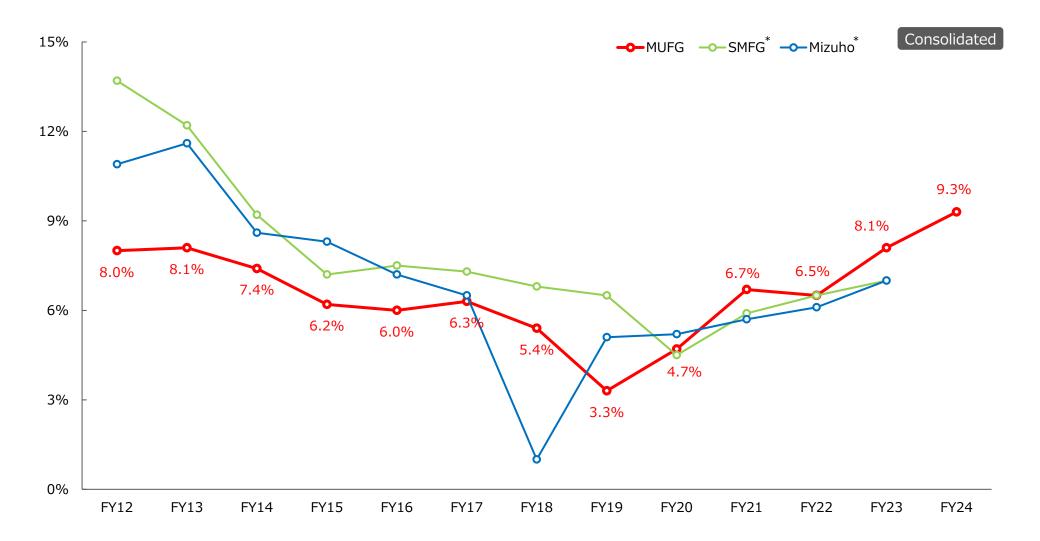
^{*1} All figures are converted into JPY using actual exchange rates as of end Mar 2025

^{*2} Total of public issuance (excluding the amount of buyback), as of end Apr 2025

^{*3} Annual figures assuming that all callable notes are to be redeemed on their respective first callable dates. Tier2 contains Basel II Tier2 sub notes issued by the Bank and the Trust Bank (including their respective overseas special purpose companies)

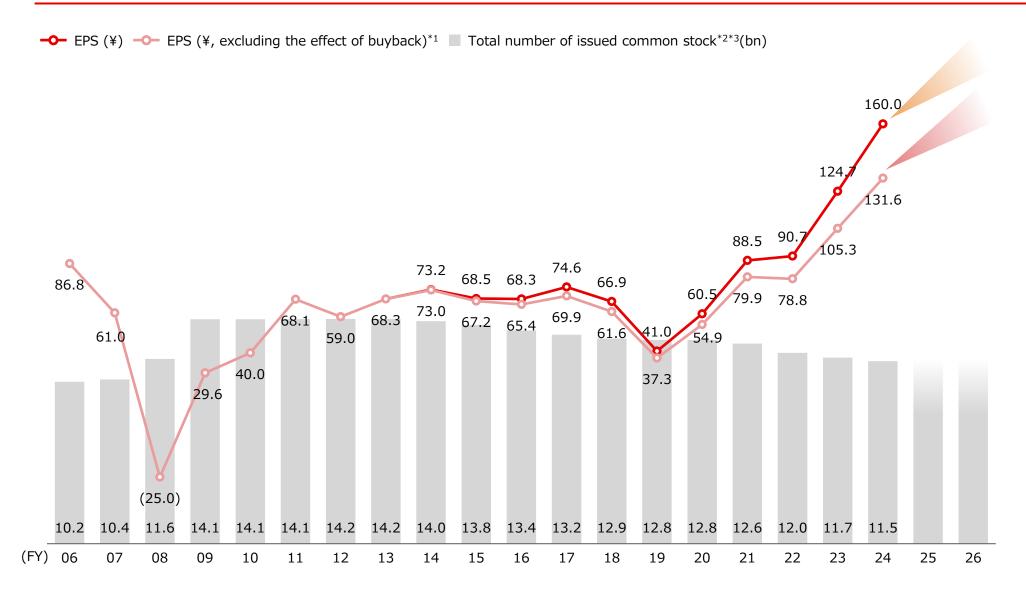
^{*4} All figures are converted into US\$ using actual exchange rates as of end Mar 2025

ROE (Japan Exchange Group basis)



^{* (}Source) Bloomberg

Trend of EPS and total number of issued common stock



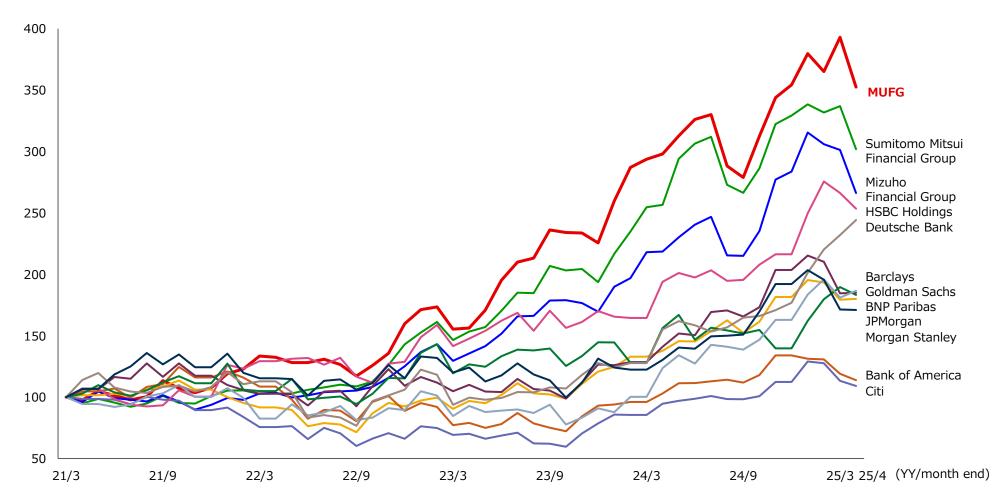
^{*1} An estimate based on the assumption that the total number of issued shares has remained unchanged since FY13



^{*2} Numbers in FY06 take into account the stock split implemented in FY07 *3 Excluding treasury shares

TSR*1

(Closing price as of March 31, 2021 = 100)





Financial results*1 of KS and BDI

KS*2

1 km m mani	(¥bn)							(THB mn)
Krungsri กรุงครี A member of @ MUTG.a global linencial group	FY23	FY24	YoY	Reference*3 FY25Q1	FY23	FY24	YoY	Reference*3 FY25Q1
Total income	573.8	633.0	59.1	163.1	138,948	153,279	14,331	37,079
Operating expenses	255.3	281.3	25.9	74.5	61,835	68,131	6,296	16,941
Pre-provision operating profit	318.4	351.6	33.1	88.6	77,113	85,148	8,035	20,138
Expected credit loss	147.0	189.0	41.9	43.9	35,617	45,782	10,165	9,988
Net profit attributable to owners of the bank	135.9	122.6	(13.3)	33.1	32,929	29,700	(3,229)	7,533

BDI*4

			(¥bn)				
Danamon A member of MUFG, a global financial group	FY23	FY24	YoY	FY23	FY24	YoY	
Total operating income	167.4	185.2	17.8	18,203	18,904	701	
Operating expenses	91.6	103.5	11.9	9,957	10,565	608	
Pre-provision operating profit	75.8	81.7	5.9	8,247	8,339	92	
Cost of credit	33.9	43.1	9.2	3,687	4,405	718	
Net profit after tax	32.2	31.1	(1.1)	3,504	3,179	(325)	

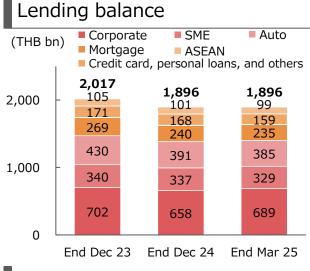
^{*1} All figures are converted into ¥ with actual exchange rates as of end of each period. For FY23 is THB1=¥4.13, IDR1=¥0.0092. For FY24 is THB1=¥4.64, IDR1=¥0.0098)

^{*4} Financial results as disclosed in BDI's financial report based on Indonesian GAAP. Incorporated impact from netting-off loss on restructuring to interest income

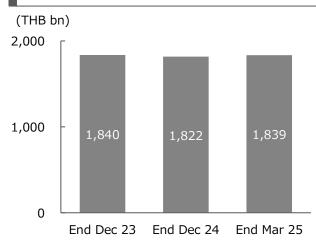


^{*2} Financial results as disclosed in KS's financial report based on Thai GAAP *3 Figures converted into ¥ using THB1=¥4.40

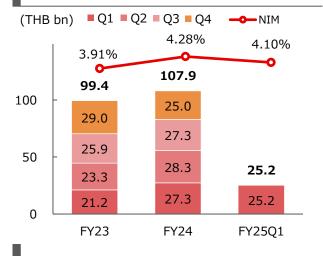
Key figures of KS



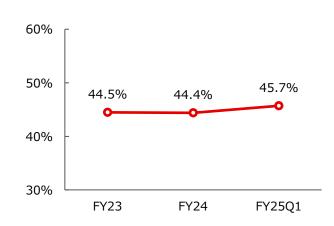
Deposit balance



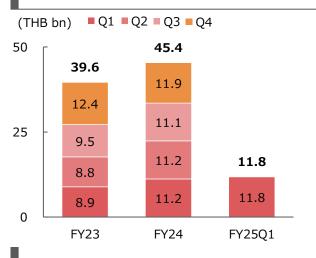
Net interest income



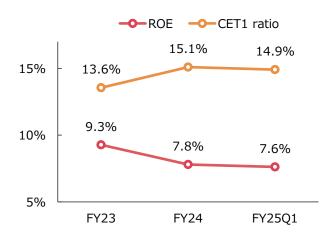
Cost to income ratio



Non-interest income

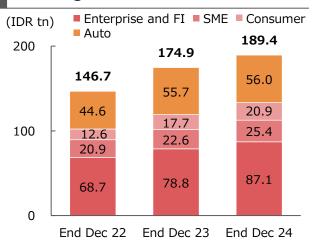


ROE / CET1 ratio*1

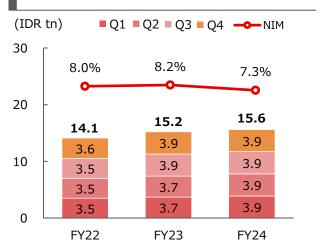


Key figures of BDI

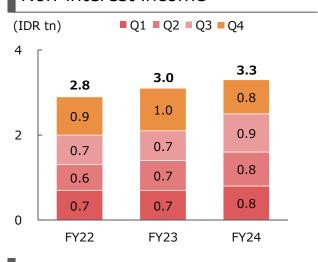
Lending balance



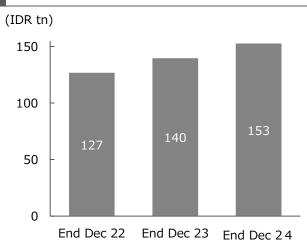
Net interest income*1



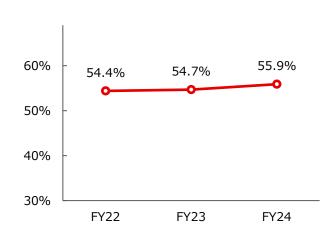
Non-interest income



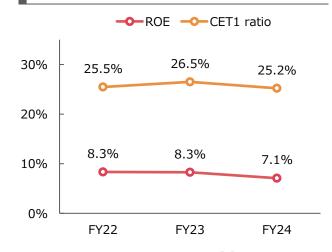
Deposit balance



Cost to income ratio



ROE / CET1 ratio





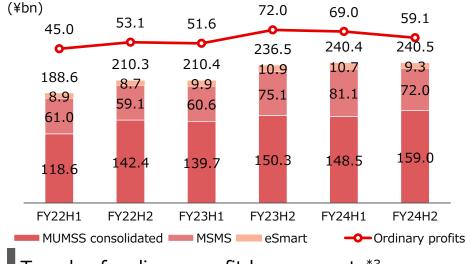
Status of domestic securities

Joint financial results of domestic securities*1

Simple sum of the figures for the Domestic Securities (¥bn)	FY24
Net operating revenue	480.9
MUMSS consolidated*2	307.6
MSMS	153.2
Mitsubishi UFJ eSmart Securities	20.1
SG & A	354.2
MUMSS consolidated	230.9
MSMS	105.8
Mitsubishi UFJ eSmart Securities	17.3
Ordinary profit	128.1
MUMSS consolidated	78.2
MSMS	47.1
Mitsubishi UFJ eSmart Securities	2.7
Profit	88.5
MUMSS consolidated	54.8
MSMS	31.9
Mitsubishi UFJ eSmart Securities	1.7

By segments (¥bn)	FY24
Retail / Middle Markets	
(MUMSS consolidated + eSmart)	
Net operating revenue	190.0
Ordinary profit	31.5
Wholesale (MUMSS consolidated + MSMS)	
Net operating revenue	346.0
Ordinary profit	98.4
***************************************	10.1.41.1

Trends of net operating revenue and ordinary profit



Trends of ordinary profit by segments*3

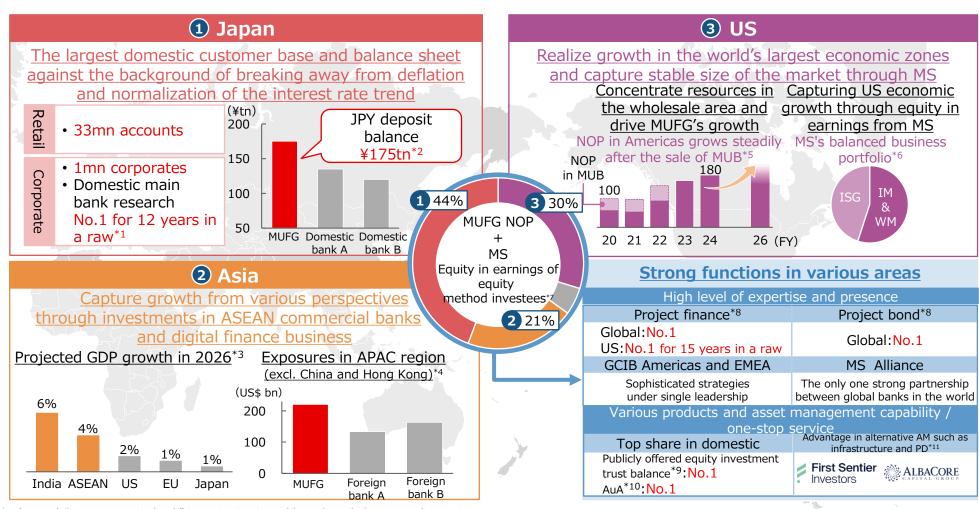


^{*1} MUMSS+MSMS+eSmart *2 Figures from FY24Q4 onward are on a consolidated basis for MUMSS, including MUFG Morgan Stanley Credit Solutions





Business portfolio supporting MUFG's growth



^{*1 (}source) "Corporate main bank" investigation issued by Tokyo Shoko Research in 2024



^{*2} MUFG's balance is sum of the Bank and the Trust Bank. Other banks' figures are calculated based on disclosures of JPY or domestic deposit balances as at end of Mar 25

^{*3 (}source) IMF "World Economic Outlook Database, April 2025" *4 MUFG's figures include PBs. Calculated based on each bank's disclosures as at end of Mar 25.

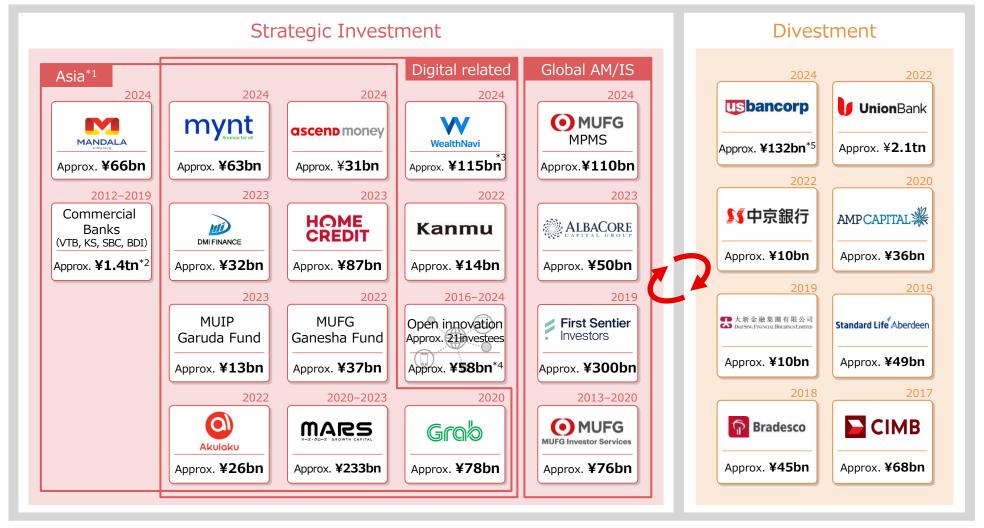
^{*5} FY20 result=100 *6 Net revenues. ISG:Institutional Securities, IM:Investment Management, WM:Wealth management (source) MS Earnings update

^{*7} Managerial accounting basis *8 As of Dec 24 (source) PFI *9 excl. ETF *10 Assets under Administration in the Master Trust Bank of Japan

^{*11} Private Debt

Strategic investments for sustainable growth

 Establishing a broad revenue base through portfolio diversification via strategic investments and the review of past acquisitions



^{*1} Krungsri Capital Securities has transferred its business to Krungsri Securities *2 Initial investment total amount into Vietin Bank, KS, Security Bank Corporation, BDI

^{*5} Partial sale of 24 million shares (approx. \$936 million/additional shares acquired in Aug. 2023) in Aug. 2024. Converted to yen at the end of July 2023 exchange rate



^{*3} Total investment to become a wholly-owned subsidiary *4 Internal managerial basis (after adjustment of sales, etc.)

External evaluation

Evaluation by external rating agencies

Entities	Mar 2025			
MSCI	Α			
FTSE	4.1			
Sustainalytics	16.9			
S&P Dow Jones	57			
CDP	Α-			
Nikkei SDGs	★ 4.5			
Toyo Keizai	385.8			
: Indicators in executive compensation				

Inclusion in Sustainability indices

Indices selected by GPIF

- MSCI Nihonkabu ESG Select Leaders Index
- MSCI Japan Empowering Women Select Index (WIN)
- FTSE Blossom Japan Index
- FTSE Blossom Japan Sector Relative Index
- S&P / JPX Carbon Efficient Index
- Morningstar Japan ex-REIT Gender Diversity Tilt Index

Others

- FTSE4Good
- SOMPO Sustainability Index, etc.

Human Capital KPIs

 A global financial group capable of contributing to society and customers by making a positive social impact and foresting a culture where our employees thrive

		Progress*1	FY26 Target
Employee	Core DX specialists	791	1,200
enablement and	IT skill acquisition*2	78.5%	100%
progression	Candidate pool for key overseas posts	3.9x	Maintain 3x or more
Improving employee engagement	Engagement score*3	76%	A level improved from the FY23 result
	Ratio of female managers (Japan)*4	24.0%	27%
DEI	Ratio of eligible male employees who took childcare leave*5	89.8%	100%
workforce	Inclusion score*3	78%	Maintain 75 or more
	Ratio of employment of people with disabilities	2.68%*6	Maintain statutory employment ratio or more
Embedding a culture of	Absenteeism	0.93%	1% or lower
healthy working	Presenteeism	13.0%	15% or lower

^{*1} Total for the three main domestic subsidiaries (the Bank, the Trust bank, MUMSS). KPIs without notes are as of Mar 2025

^{*2} Participate in IT Passport, e-learning, and acquire IT-related qualifications *3 Consolidated basis, including major overseas subsidiaries (engagement and inclusion scores are from Group Employee Survey) *4 The ratio of female employees in line manager or higher positions

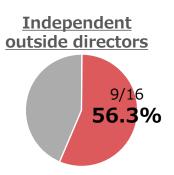




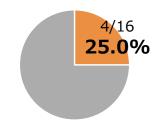
Governance (Structure of the Board of Directors)

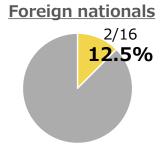
(Planned for end June 2025)

Name	Committee- related duties ^{*1}	Indepen- dent Outside	Knowledge, expertise and experience						
			Corporate manage- ment	Finance	Finance & accounting	Legal affairs	Global	IT/digital	Sustaina- bility
1 Keiko Honda	Audit	•	-	•	-	-	•	-	•
2 Satoko Kuwabara	Nominating Compensation*	•	-	-	-	•	•	-	•
3 Hirofumi Nomoto	Nominating* Compensation	•	•	-	-	-	-	•	•
4 Mari Elka Pangestu	Risk	•	-	•	-	-	•	-	•
5 Hiroshi Shimizu	Risk*	•	•	•	-	-	-	•	•
6 David Sneider	Audit Risk	•	-	-	-	•	•	-	-
7 Miyuki Suzuki	Nominating Compensation	•	•	•	-	-	•	•	•
8 Koichi Tsuji	Audit*	•	-	-	•	-	•	-	-
9 Teruhisa Ueda	Nominating Compensation	•	•	-	-	-	•	•	•
10 Ryoichi Shinke	Audit					•	-	-	
11 Takayuki Yasuda	Audit		• -					-	-
12 Kanetsugu Mike			Extensive knowledge of MUFG's business and the ability to appropriately perform management of MUFG						•
13 Hironori Kamezawa	Nominating Compensation	<u>-</u>							•
14 Junichi Hanzawa									•
15 Makoto Kobayashi									•
16 Hiroshi Kubota									•











^{*1} Nominating: Nominating and Governance Committee member Compensation: Compensation Committee member Audit: Audit Committee member Risk: Risk Committee member *Chairperson

Sustainability Appendix Capital **Indicators Subsidiaries Strategies** BS

Governance (Compensation system)

Type of compensation	Linkage with performance	Performance- based range	Standards for payment		Weight	Time of payment	Payment method	Proportion of Group CEO's compensation
Annual base salary	Fixed	-	 Paid based on positions, etc. Includes Director Allowance, Committee and Chair Allowance, Housing Allowance, etc. 		-	Monthly	Cash	1
	Non performance based	-	·Base amount by position		-	At the time of retirement of executives		
Stock compen- sation*		0%-150%	Base amount by position ×	Target attainment rate of indices below in MTBP (1) Consolidated ROE (2) Consolidated expenses ratio (3) ESG assessment • Reduction of GHG emissions from our own operations • MUFG Employees survey score • Ratio of women in management • Ratings granted by ESG rating agencies*1 (4) TSR Comparison of YoY growth rate of indices below with competitors*2 (1) Consolidated net operating profits (2) Profits attributable to owners of parent	<55%> 30% 10% 10% 5% <45%> 25% 20%	At the end of the MTBP	50% in shares and 50% in cash	1
Cash * bonuses	Short-term performance based	0%-150%	Base amount by position ×	Performance factor (quantitative evaluation factor applied to the Group CEO) Rate of YoY change and target attainment rate of indices below (1) Consolidated net operating profits (2) Profits attributable to owners of parent (3) Consolidated ROE (4) Consolidated expense ratio Status of individual execution of duties (qualitative evaluation factor applied to Group CEO) •Expand & refine growth strategies •Drive social & environmental progress •Accelerate transformation & innovation •Optimize resource & portfolio management •Enhance stakeholder value • etc.		Annually	Cash	1

^{*1} A relative evaluation basis in light of the degree of improvement in external ratings by major five ESG rating agencies (CDP, FTSE, MSCI, S&P Dow Jones and Sustainalytics) *2 Evaluated based on comparisons with main competitors (Mizuho Financial Group and Sumitomo Mitsui Financial Group) *3 Subject to malus (confiscation) and clawback (restitution claim)

