### FY2004 Financial Data



### Bank of Tokyo-Mitsubishi

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# Part 1: Bank of Tokyo-Mitsubishi (P3 – P18)



|    | [Non-consolidated] (Yen Bi  |                              |            |            |        |        |
|----|---|------------------------------|------------|------------|--------|--------|
|    |   |                              | Fiscal '03 | Fiscal '04 |        |        |
|    |   |                              |            |            | Change | %      |
| 1  | Gross Profits(A)  |                              | 925.3      | 1,003.2    | 77.9   | 8.4%   |
| 2  | Net Interest Incom  | e                            | 634.2      | 650.8      | 16.6   | 2.6%   |
| 3  | Net Fees and Com  | nissions                     | 153.3      | 189.6      | 36.2   | 23.6%  |
| 4  | Net Trading Profits   |                              | 54.7       | 65.1       | 10.3   | 18.9%  |
| 5  | Net Other Business  | Income                       | 82.9       | 97.6       | 14.7   | 17.7%  |
| 6  | Net Gains(Losse   | es) on Debt Securities       | (32.3)     | 28.1       | 60.5   | 187.2% |
| 7  | General and Administra  | ative Expenses (B)           | 458.4      | 478.9      | 20.4   | 4.4%   |
| 8  | Expense Ratio (B) / (A  |                              | 49.5%      | 47.7%      | (1.8%) | -      |
| 9  | Net Business Profits before Provision for Formula Allowance for Loan Losses $((1)+(2))$ |                              | 466.8      | 524.2      | 57.4   | 12.3%  |
| 10 | Provision for Formula A   | llowance for Loan Losses (1) | 0.0        | 0.0        | 0.0    | -      |
| 11 | Net Business Profit (2)   |                              | 466.8      | 524.2      | 57.4   | 12.3%  |

# **Summary of Financial Results (2)**

|      |   | Fiscal '03 | Fiscal '04 |         |        |
|------|---|------------|------------|---------|--------|
|      |   |            |            | Change  | %      |
| 1    | let Non-Recurring Gains (Losses)  | (176.5)    | (185.3)    | (8.7)   | (4.9%  |
| 2    | Net Gains (Losses) on Equity Securities   | (20.9)     | (30.4)     | (9.4)   | (45.3% |
| 3    | Gains on equity securities  | 85.7       | 72.5       | (13.2)  | (15.4% |
| 4    | Losses on equity securities   | (59.5)     | (19.4)     | 40.0    | 67.20  |
| 5    | Losses on write down of equity securities and Reserve for losses on investments | (47.1)     | (83.4)     | (36.3)  | (77.0% |
| 5    | Credit Related Costs (3)  | (107.1)    | (131.2)    | (24.0)  | (22.4% |
| 7    | Others  | (48.4)     | (23.6)     | 24.8    | 51.2   |
| 8 C  | Ordinary Profits (Losses)   | 290.2      | 338.9      | 48.7    | 16.8   |
| 9 🛯  | let Special Gains   | 297.4      | 12.1       | (285.3) | (95.9% |
| 0    | Reversal of allowance for loan losses (4)                                       | 242.5      | 5.6        | (236.8) | (97.6% |
| 1    | Refund of enterpise taxes by the Tokyo Metropolitan Governme                    | 32.1       | _          | (32.1)  |        |
| 2    | Gains on transfer of the substitutional portion of future pension obligations   | 26.5       | _          | (26.5)  |        |
| 3    | Profit on Recoveries of Charged-off Claims                                      | 21.2       | 13.3       | (7.8)   | (37.0% |
| 40   | Gain (Loss) before Income Taxes and Others                                      | 587.7      | 351.1      | (236.5) | (40.2% |
| 5 I  | ncome Taxes-current   | 44.4       | 24.2       | (20.2)  | (45.5% |
| .6 I | ncome Taxes-deferred  | 183.5      | 99.4       | (84.0)  | (45.8% |
| 7 N  | let Income (Losses)   | 359.7      | 227.4      | (132.2) | (36.7% |

| 18 Total Credit Costs ((1)+(3)+(4)) | * | 135.3 | (125.5) | (260.9) | (192.7%) |
|-------------------------------------|---|-------|---------|---------|----------|
|                                     | , |       |         |         |          |



\*Fiscal '03 result ends in the Credit "Profits".



# **Summary of Financial Results (3)**

| _  | [ | Non-consolidated]                   |           |            | (Ye     | en Billion) |
|----|---|-------------------------------------|-----------|------------|---------|-------------|
|    |   |                                     | Fiscal'03 | Fiscal '04 |         |             |
|    |   |                                     | (04/3)    | (05/3)     | Change  | %           |
| 1  | Т | otal Assets                         | 76,437.4  | 81,110.1   | 4,672.7 | 6.1%        |
| 2  |   | Loans and Bills Discounted          | 34,816.6  | 35,095.7   | 279.1   | 0.8%        |
| 3  |   | Investment Securities               | 20,766.9  | 22,802.7   | 2,035.8 | 9.8%        |
| 4  |   | Japanese Government Bonds           | 12,949.6  | 13,122.1   | 172.4   | 1.3%        |
| 5  |   | Domestic Equity Securities          | 3,075.8   | 3,072.5    | (3.2)   | (0.1%)      |
| 6  |   | Receivables under Resale Agreements | 458.6     | 70.0       | (388.5) | (84.7%)     |
| 7  |   | Other Assets                        | 1,731.9   | 1,634.9    | (97.0)  | (5.6%)      |
| 8  |   | Deferred Tax Assets                 | 527.6     | 375.9      | (151.7) | (28.7%)     |
| 9  |   | Allowance for Loan Losses           | (468.5)   | (442.1)    | 26.4    | 5.6%        |
| 10 | Т | otal Liabilities                    | 73,295.1  | 77,603.0   | 4,307.8 | 5.8%        |
| 11 |   | Deposits                            | 51,819.4  | 53,192.2   | 1,372.8 | 2.6%        |
| 12 |   | Debentures                          | 265.9     | -          | (265.9) | -           |
| 13 |   | Payables under Repurchase Agreemer  | 1,818.4   | 2,146.6    | 328.1   | 18.0%       |
| 14 |   | Short-term corporate bonds          | 300.2     | 619.7      | 319.5   | 106.4%      |
| 15 |   | Bonds and Notes                     | 2,567.1   | 2,520.5    | (46.6)  | (1.8%)      |
| 16 |   | Other Liabilities                   | 2,066.7   | 1,533.5    | (533.1) | (25.7%)     |

| _  | [Non-consolidated]  |           |            | (Ye     | en Billion) |
|----|---|-----------|------------|---------|-------------|
|    |   | Fiscal'03 | Fiscal '04 |         |             |
|    |   | (04/3)    | (05/3)     | Change  | %           |
| 17 | Total Shareholder's Equity  | 3,142.2   | 3,507.1    | 364.8   | 11.6%       |
| 18 | Capital Stock   | 871.9     | 996.9      | 125.0   | 14.3%       |
| 19 | Capital Surplus   | 681.9     | 806.9      | 125.0   | 18.3%       |
| 20 | Capital Reserve   | 681.9     | 806.9      | 125.0   | 18.3%       |
| 21 | Retained Earnings   | 1,041.5   | 1,096.2    | 54.6    | 5.2%        |
| 22 | Earned Surplus Reserve  | 190.0     | 190.0      | -       | -           |
| 23 | General-Purpose Reserve   | 475.7     | 664.8      | 189.1   | 39.7%       |
| 24 | Unappropriated Retained Earnings<br>(Losses) at the end of period | 375.8     | 241.2      | (134.5) | (35.7%)     |
| 25 | Land Revaluation Excess   | 167.7     | 159.5      | (8.1)   | (4.8%)      |
| 26 | Unrealized Gains (Losses) on<br>Securities Available for Sale     | 379.0     | 447.4      | 68.3    | 18.0%       |



Bank of Tokyo-Mitsubishi

# Interest Rate Spread Analysis (Domestic&International)

|    | In  | teı  | est earning assets & beari   | ng liabilit | ies [No | n-consoli | dated]  | (Ye     | en Billion) |
|----|-----|------|------------------------------|-------------|---------|-----------|---------|---------|-------------|
|    |     |      |                              | Fiscal      | '03     | Fiscal    | '04     |         |             |
|    |     |      |                              |             | (Yield) |           | (Yield) | Change  | %           |
| 1  | Net | t In | terest Income                | 634.2       |         | 650.8     |         | 16.6    |             |
| 2  |     | Av   | Int. Earning Assets          | 59,015.3    | 1.50%   | 66,015.9  | 1.41%   | 7,000.6 | (0.08%)     |
| 3  |     |      | Loans                        | 34,554.0    | 1.64%   | 34,590.3  | 1.62%   | 36.3    | (0.02%)     |
| 4  |     |      | Securities                   | 18,348.6    | 0.99%   | 24,884.9  | 0.91%   | 6,536.2 | (0.07%)     |
| 5  |     |      | Japanese Government<br>Bonds | 10,273.6    | 0.27%   | 16,317.0  | 0.27%   | 6,043.4 | 0.00%       |
| 6  |     |      | Domestic Equity Securities   | 2,697.3     | 1.11%   | 2,441.6   | 1.37%   | (255.6) | 0.26%       |
| 7  |     |      | Due from banks               | 2,501.1     | 1.54%   | 2,520.8   | 2.03%   | 19.6    | 0.49%       |
| 8  |     | Av   | Int. Bearing Liabil.         | 63,709.9    | 0.39%   | 70,372.6  | 0.40%   | 6,662.6 | 0.00%       |
| 9  |     |      | Deposits                     | 49,286.1    | 0.22%   | 51,668.1  | 0.28%   | 2,382.0 | 0.06%       |
| 10 |     |      | CDs                          | 2,139.2     | 0.16%   | 1,982.8   | 0.40%   | (156.4) | 0.23%       |
| 11 |     |      | Debentures                   | 498.5       | 0.80%   | 68.2      | 0.51%   | (430.2) | (0.29%)     |
| 12 |     |      | Payables under repo transac. | 2,475.7     | 0.74%   | 3,346.3   | 0.56%   | 870.6   | (0.17%)     |
| 13 |     |      | Others*                      | 5,016.1     | 0.81%   | 8,666.8   | 0.37%   | 3,650.6 | (0.44%)     |

Interest rate spread [Non-consolidated]

|   |   | Fiscal '03 | Fiscal '04 |         |
|---|---|------------|------------|---------|
|   |   |            |            | Change  |
| 1 | Avg. int. rate on int. earning assets (A)                 | 1.50%      | 1.41%      | (0.08%) |
| 2 | Avg. int. rate on Loans (B)                               | 1.64%      | 1.62%      | (0.02%) |
| 3 | Avg. int. rate on Investment Sec.                         | 0.99%      | 0.91%      | (0.07%) |
| 4 | Avg. int. rate on int. bearing liabilities (C)            | 1.11%      | 1.08%      | (0.03%) |
| 5 | Avg. int rate on Deposits, NCD, Debenture (D)             | 0.22%      | 0.29%      | 0.06%   |
| 6 | Ave.int rate on Call money, bills sold and Borrowed money | 0.81%      | 0.37%      | (0.44%) |
| 7 | Expense Ratio   | 0.87%      | 0.88%      | 0.00%   |
| 8 | Avg. int.rate spread (A) - (C)                            | 0.38%      | 0.33%      | (0.05%) |
| 9 | Avg. loans and deposits spread (B) - (D)                  | 1.41%      | 1.33%      | (0.08%) |



## **Interest Rate Spread Analysis (Domestic)**

|    | In | ite  | rest earning assets & bearin | ated]    | ()      | 'en Billion) |         |         |         |
|----|----|------|------------------------------|----------|---------|--------------|---------|---------|---------|
|    |    |      |                              | Fiscal   | '03     | Fiscal '04   |         |         |         |
|    |    |      |                              |          | (Yield) |              | (Yield) | Change  | %       |
| 1  | Ne | t Ir | terest Income                | 427.4    |         | 459.5        |         | 32.0    |         |
| 2  |    | Αv   | . Int. Earning Assets        | 46,356.2 | 1.09%   | 52,694.5     | 1.00%   | 6,338.2 | (0.09%) |
| 3  |    |      | Loans                        | 29,295.9 | 1.44%   | 29,345.8     | 1.38%   | 49.9    | (0.06%) |
| 4  |    |      | Securities                   | 15,089.8 | 0.51%   | 21,220.8     | 0.50%   | 6,131.0 | (0.01%) |
| 5  |    |      | Japanese Government Bonds    | 10,273.6 | 0.27%   | 16,317.0     | 0.27%   | 6,043.4 | 0.00%   |
| 6  |    |      | Domestic Equity Securities   | 2,697.3  | 1.11%   | 2,441.6      | 1.37%   | (255.6) | 0.26%   |
| 7  |    |      | Call Loans                   | 26.0     | 0.02%   | 129.0        | 0.00%   | 102.9   | (0.01%) |
| 8  |    | Αv   | . Int. Bearing Liabil.       | 50,901.0 | 0.15%   | 57,091.5     | 0.12%   | 6,190.4 | (0.03%) |
| 9  |    |      | Deposits                     | 39,824.4 | 0.03%   | 41,577.9     | 0.02%   | 1,753.5 | 0.00%   |
| 10 |    |      | CDs                          | 1,957.6  | 0.01%   | 1,660.5      | 0.01%   | (297.1) | 0.00%   |
| 11 |    |      | Debentures                   | 498.5    | 0.80%   | 68.2         | 0.51%   | (430.2) | (0.29%) |
| 12 |    |      | Payables under repo transac. | 1,467.9  | 0.00%   | 2,380.4      | 0.00%   | 912.5   | 0.00%   |
| 13 |    |      | Others*                      | 3,866.3  | 0.58%   | 7,701.8      | 0.20%   | 3,835.5 | (0.37%) |

Interest rate spread [Non-consolidated]

|   |   | Fiscal '03 | Fiscal '04 |         |
|---|---|------------|------------|---------|
|   |   |            |            | Change  |
| 1 | Avg. int. rate on int. earning assets (A)                 | 1.09%      | 1.00%      | (0.09%) |
| 2 | Avg. int. rate on Loans (B)                               | 1.44%      | 1.38%      | (0.06%) |
| 3 | Avg. int. rate on Investment Sec.                         | 0.51%      | 0.50%      | (0.01%) |
| 4 | Avg. int. rate on int. bearing liabilities (C)            | 0.78%      | 0.70%      | (0.07%) |
| 5 | Avg. int rate on Deposits, NCD, Debenture (D)             | 0.03%      | 0.02%      | (0.01%) |
| 6 | Ave.int rate on Call money, bills sold and Borrowed money | 0.58%      | 0.20%      | (0.37%) |
| 7 | Expense Ratio   | 0.74%      | 0.76%      | 0.02%   |
| 8 | Avg. int.rate spread (A) - (C)                            | 0.31%      | 0.29%      | (0.01%) |
| 9 | Avg. loans and deposits spread (B) - (D)                  | 1.40%      | 1.35%      | (0.04%) |



## **Interest Rate Spread Analysis (International)**

| -  | In  | Interest earning assets & bearing liabilities [Non-consolidated] (Yen Billion) |                              |          |         |          |         |         |       |  |
|----|-----|--|------------------------------|----------|---------|----------|---------|---------|-------|--|
|    |     |  |                              | Fiscal   | '03     | Fiscal   | '04     |         |       |  |
|    |     |  |                              |          | (Yield) |          | (Yield) | Change  | %     |  |
| 1  | Net | t In   | iterest Income               | 206.7    |         | 191.3    |         | (15.4)  |       |  |
| 2  |     | Av   | . Int. Earning Assets        | 13,481.1 | 2.81%   | 14,230.3 | 2.86%   | 749.2   | 0.04% |  |
| 3  |     |  | Loans                        | 5,258.0  | 2.74%   | 5,244.4  | 2.95%   | (13.5)  | 0.20% |  |
| 4  |     |  | Call loans                   | 303.8    | 1.37%   | 265.4    | 1.64%   | (38.3)  | 0.26% |  |
| 5  |     |  | Securities                   | 3,258.8  | 3.19%   | 3,664.0  | 3.30%   | 405.2   | 0.11% |  |
| 6  |     |  | Due from banks               | 2,500.6  | 1.54%   | 2,520.3  | 2.03%   | 19.7    | 0.49% |  |
| 7  |     | Av   | . Int. Bearing Liabil.       | 13,630.8 | 1.27%   | 14,189.9 | 1.52%   | 559.1   | 0.25% |  |
| 8  |     |  | Deposits                     | 9,461.7  | 1.04%   | 10,090.1 | 1.36%   | 628.4   | 0.32% |  |
| 9  |     |  | CDs                          | 181.5    | 1.84%   | 322.3    | 2.40%   | 140.7   | 0.56% |  |
| 10 |     |  | Payables under repo transac. | 1,007.7  | 1.81%   | 965.8    | 1.95%   | (41.9)  | 0.14% |  |
| 11 |     |  | Others*                      | 1,149.8  | 1.59%   | 964.9    | 1.69%   | (184.8) | 0.09% |  |

Interest rate spread [Non-consolidated]

|   |   | Fiscal '03 | Fiscal '04 |         |
|---|---|------------|------------|---------|
|   |   |            |            | Change  |
| 1 | Avg. int. rate on int. earning assets (A)                 | 2.81%      | 2.86%      | 0.04%   |
| 2 | Avg. int. rate on Loans (B)                               | 2.74%      | 2.95%      | 0.20%   |
| 3 | Avg. int. rate on Investment Sec.                         | 3.19%      | 3.30%      | 0.11%   |
| 4 | Avg. int. rate on int. bearing liabilities (C)            | 2.29%      | 2.53%      | 0.23%   |
| 5 | Avg. int rate on Deposits, NCD, Debenture (D)             | 1.05%      | 1.40%      | 0.34%   |
| 6 | Ave.int rate on Call money, bills sold and Borrowed money | 1.59%      | 1.69%      | 0.09%   |
| 7 | Expense Ratio   | 1.45%      | 1.38%      | (0.07%) |
| 8 | Avg. int.rate spread (A) - (C)                            | 0.51%      | 0.32%      | (0.19%) |
| 9 | Avg. loans and deposits spread (B) - (D)                  | 1.69%      | 1.55%      | (0.13%) |



|    | [N | lon-consolidated     |                            |            |            |        | (Yen Billion) |
|----|----|----------------------|----------------------------|------------|------------|--------|---------------|
|    |    |                      |                            | Fiscal '03 | Fiscal '04 |        |               |
|    |    |                      |                            |            |            | Change | %             |
| 1  | Fe | ees and Commissior   | IS                         | 153.3      | 189.6      | 36.2   | 23.6%         |
| 2  |    | Domestic             |                            | 93.1       | 125.1      | 31.9   | 34.3%         |
| 3  |    | International        |                            | 60.2       | 64.4       | 4.2    | 7.0%          |
| 4  | Ne | et trading profit    |                            | 54.7       | 65.1       | 10.3   | 18.9%         |
| 5  |    | Domestic             |                            | 8.4        | (1.8)      | (10.2) | (122.0%)      |
| 6  |    | International        |                            | 46.3       | 66.9       | 20.6   | 44.5%         |
| 7  | Ne | t other business inc | come                       | 82.9       | 97.6       | 14.7   | 17.7%         |
| 8  | (N | et Securities Gains) |                            | (32.3)     | 28.1       | 60.5   | 187.2%        |
| 9  | (N | et Derivatives Gains | 5)                         | 22.2       | (40.9)     | (63.1) | (284.1%)      |
| 10 |    | Domestic             |                            | (18.7)     | 31.7       | 50.4   | 268.8%        |
| 11 |    |                      | Net Securities Gains       | (30.1)     | 23.0       | 53.1   | 176.4%        |
| 12 |    | International        |                            | 101.6      | 65.9       | (35.7) | (35.1%)       |
| 13 |    |                      | Net Foreign Exchange Gains | 84.0       | 94.1       | 10.1   | 12.1%         |
| 14 |    |                      | Net Securities Gains       | (2.2)      | 5.1        | 7.3    | 334.5%        |

| Г   | N | ο | n- | CC | n | S | oli | d | a | te | <b>d</b> ] |  |
|-----|---|---|----|----|---|---|-----|---|---|----|------------|--|
| L - | _ | - |    |    |   | - |     | - | - |    | -          |  |

N/-

| 15 | Net Unrealized | Gains or | n Bonds* |      |   | (6.3) | 7.3 | 13.6 | 216.3% |
|----|----------------|----------|----------|------|---|-------|-----|------|--------|
|    |                |          |          | <br> | - |       |     |      |        |

\*Marketable securities available for sale (including foreign bonds)



# **G&A Expenses, Personnel and Branch Numbers**

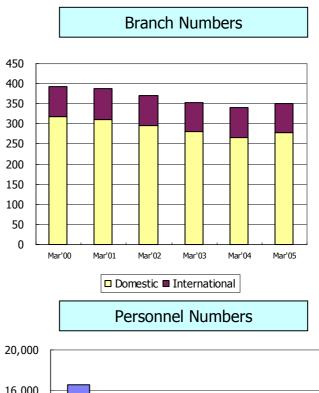
| _  | [Non-cons   | olidated]              |            |            |        | (Yen Billion) |
|----|-------------|------------------------|------------|------------|--------|---------------|
|    |             |                        | Fiscal '03 | Fiscal '04 |        |               |
|    |             |                        |            |            | Change | %             |
| 1  | General & A | dministrative Expenses | 458.4      | 478.9      | 20.4   | 4.4%          |
| 2  | Pe          | rsonnel Expenses       | 172.2      | 172.7      | 0.4    | 0.2%          |
| 3  | No          | on-personnel Expenses  | 262.4      | 280.2      | 17.8   | 6.8%          |
| 4  |             | Depreciation           | 60.8       | 62.7       | 1.9    | 3.2%          |
| 5  |             | Deposit Insurance      | 32.6       | 35.1       | 2.5    | 7.6%          |
| 6  |             | Rent Expenses          | 36.8       | 38.7       | 1.8    | 5.0%          |
| 7  |             | Supplies Expenses      | 4.9        | 5.2        | 0.3    | 6.1%          |
| 8  |             | Marketing Expenses     | 4.7        | 8.2        | 3.4    | 74.0%         |
| 9  | Та          | xes                    | 23.8       | 25.9       | 2.1    | 9.0%          |
|    |             |                        |            |            |        |               |
| 10 | Total numb  | ers of offices, etc.   | 340        | 351        | 11     | 3.2%          |
| 11 | Do          | omestic                | 267        | 278        | 11     | 4.1%          |
| 12 |             | Branches               | 249        | 250        | 1      | 0.4%          |
| 13 |             | Sub-branches           | 18         | 28         | 10     | 55.5%         |
| 14 | In          | ternational            | 73         | 73         | -      | -             |
| 15 |             | Branches               | 43         | 42         | (1)    | (2.3%)        |
| 16 |             | Sub-branches           | 14         | 15         | 1      | 7.1%          |
| 17 |             | Rep. office            | 16         | 16         | -      | -             |

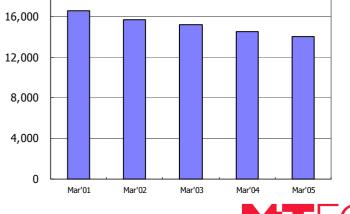
| 18 | Number of employees* | 14,468 | 14,047 | (421) | (2.9%) |
|----|----------------------|--------|--------|-------|--------|
|    |                      |        |        |       |        |

\* Excluding temporary employees



Bank of Tokyo-Mitsubishi





### [Non-consolidated]

|    |  | Mar. 31, 2004 | Sep.30.2004 | Mar.31,2005 |              |              |
|----|--|---------------|-------------|-------------|--------------|--------------|
|    |  | (A)           | (B)         | (C)         | Change (C-A) | Change (C-B) |
| 1  | Normal   | 0.13%         | 0.12%       | 0.12%       | (0.01%)      | 0.00%        |
| 2  | Close Watch  | 9.38%         | 6.38%       | 7.86%       | (1.52%)      | 1.47%        |
| 3  | (Excluding Secured Assets)                               | 15.08%        | 12.47%      | 13.18%      | (1.90%)      | 0.70%        |
| 4  | Close Watch*   | 5.16%         | 4.75%       | 4.52%       | (0.64%)      | (0.23%)      |
| 5  | (Excluding Secured Assets)                               | 9.05%         | 9.32%       | 8.09%       | (0.95%)      | (1.22%)      |
| 6  | Internal Rating 10                                       | 2.10%         | 2.10%       | 2.28%       | 0.18%        | 0.17%        |
| 7  | Internal Rating 11                                       | 11.10%        | 9.94%       | 10.09%      | (1.00%)      | 0.15%        |
| 8  | Borrowers with claims under close observation            | 21.68%        | 16.56%      | 17.81%      | (3.86%)      | 1.25%        |
| 9  | (Excluding Secured Assets)                               | 28.02%        | 31.46%      | 25.05%      | (2.96%)      | (6.40%)      |
| 10 | Under high risk of Bankruptcy (Excluding Secured Assets) | 61.19%        | 44.98%      | 59.33%      | (1.86%)      | 14.35%       |

 $\ast$  Close Watch is classified into two ratings based on the credit profile of borrowers

Note : Above figures excluding certain mortgage and consumer loans

### Valuation Differences on Securities/Redemption Schedule of Bonds

#### Valuation Differences on Securities\* [Non-consolidated]

7

8 9

|  | -           |            | -         |        |                |               | (Yen Billion) |     |
|--|-------------|------------|-----------|--------|----------------|---------------|---------------|-----|
|  |             | As of Marc | h 31,2005 |        | As o           | of March 31,2 | 004           | ΙΓ  |
|  | Valuation d | ifference  |           |        | Valuation diff | erence        |               | IL  |
|  | (A)         | (A)-(B)    | Gains     | Losses | (B)            | Gains         | Losses        | 1 [ |
| Debt securities being held to maturity | 16.5        | 15.8       | 16.5      | 0.0    | 0.6            | 1.9           | 1.2           | 2   |
| Securities available for sale          | 746.7       | 108.4      | 847.6     | 100.8  | 638.3          | 759.1         | 120.8         | 3   |
| Domestic equity securities             | 706.6       | 106.7      | 757.7     | 51.1   | 599.8          | 674.6         | 74.7          | 4   |
| Domestic bonds                         | 25.5        | 40.5       | 32.1      | 6.6    | (15.0)         | 21.0          | 36.0          | 5 ( |
| Other                                  | 14.6        | (38.8)     | 57.7      | 43.0   | 53.4           | 63.5          | 10.0          | 6 7 |
| Total                                  | 763.3       | 124.3      | 864.1     | 100.8  | 638.9          | 759.1         | 120.8         | ×   |
| Domestic equity securities             | 706.6       | 106.7      | 757.7     | 51.1   | 599.8          | 674.6         | 74.7          | ×   |
| Domestic bonds                         | 42.0        | 56.6       | 48.6      | 6.6    | (14.6)         | 22.6          | 37.2          |     |
| Other                                  | 14.6        | (39.1)     | 57.7      | 43.0   | 53.7           | 63.8          | 10.0          |     |

#### Redemption Schedule of Bonds<sup>\* 1</sup>[Non-consolidated]

(Yen Billion)

|    |   |                  | Due within | Due after 1 year | Due after 5 year | Due after              | Total    |                  |
|----|---|------------------|------------|------------------|------------------|------------------------|----------|------------------|
|    |   |                  | 1 year     | through 5 years  | through 10 years | 10 years               |          | Change from 04/3 |
|    | 1 | Domestic bonds   | 4,621.0    | 8,958.8          | 755.3            | 1,048.4                | 15,383.7 | 575.8            |
|    | 2 | Government bonds | 4,063.6    | 7,368.1          | 670.3            | * <sup>2</sup> 1,020.0 | 13,122.1 | 172.4            |
|    | 3 | Municipal bonds  | 34.9       | 81.8             | 12.8             | -                      | 129.6    | (77.7)           |
| ſ  | 4 | Corporate bonds  | 522.4      | 1,508.9          | 72.1             | 28.3                   | 2,131.9  | 481.2            |
|    | 5 | Other bonds      | 480.2      | 1,085.8          | 593.9            | 1,975.4                | 4,135.4  | 1,790.0          |
|    | 6 | Total            | 5,101.2    | 10,044.6         | 1,349.3          | 3,023.8                | 19,519.1 | 2,365.9          |
| т. |   |                  |            |                  |                  |                        |          |                  |

\*1 Bonds classified as securities available for sale and being held to maturity

\*<sup>2</sup> Including 838.0(yen bn) 15y floating rate JGBs

\*The equity securities available for sale of subsidiaries and affiliated companies are excluded

#### Appendix : Valuation Differences on Equity Securities Available for Sale of Subsidiaries and Affiliated Compa

| At March 31, 2005 (in m |                             |              |                              |  |  |  |  |  |
|-------------------------|-----------------------------|--------------|------------------------------|--|--|--|--|--|
|                         | Amount in the balance sheet | Market value | Differences                  |  |  |  |  |  |
| Subsidiaries            | 371,938                     | 826,747      | 454,808                      |  |  |  |  |  |
| Affiliated Companies    | 2,215                       | 12,050       | 9,835                        |  |  |  |  |  |
| Total                   | 374,153                     | 838,797      | 464,643                      |  |  |  |  |  |
| At March 31, 2004       | Amount in the balance sheet | Market value | (in millions)<br>Differences |  |  |  |  |  |
| Subsidiaries            | 378,967                     | 861,344      | 482,376                      |  |  |  |  |  |
| Affiliated Companies    | 3,048                       | 14,180       | 11,131                       |  |  |  |  |  |
| Total                   | 382,016                     | 875,524      | 493,508                      |  |  |  |  |  |

# **Derivatives which Qualify for Hedge-Accounting**

### Derivatives which qualify for hedge-accounting [Non-consolidated] Deferred gains(losses) for derivatives

(Yen Billion)

| i |                                       |                    | (Yen Billion) |
|---|---------------------------------------|--------------------|---------------|
|   |                                       | As of Mar          | 31 ,2005      |
|   |                                       | Notional principal | Market value  |
|   |                                       | or contract amount |               |
| 1 | Interest Rate Futures                 | 4,653.6            | (0.4)         |
| 2 | Interest Rate Swaps                   | 23,665.8           | 90.5          |
| 3 | Others(Interest rate-related)         | 9.9                | 0.0           |
| 4 | Others(Exclude Interest rate-related) | 3,459.4            | (25.8)        |
| 5 | Total                                 |                    | 64.2          |
|   |                                       |                    |               |

|   |  |                    |                | , ,             |
|---|--|--------------------|----------------|-----------------|
|   |  | 2005, As of Mar 31 |                |                 |
|   |  | Deferred hedge     | Deferred hedge | Deferred hedge  |
|   |  | profit             | loss           | profit and loss |
| 1 | Interest Rate Futures                  | 6.9                | 9.3            | (2.4)           |
| 2 | Interest Rate Swaps                    | 181.0              | 181.0          | 0.0             |
| 3 | Others (Interest rate-related)         | 0.0                | 0.0            | 0.0             |
| 4 | Others (Exclude Interest rate-related) | 24.8               | 24.4           | 0.4             |
| 5 | Total                                  | 212.9              | 214.9          | (1.9)           |

Note: Including the deferred gains/losses for derivatives which had been qualified for macro-hedgeaccounting as well as being qualified hedge-accounting

### Residual schedule of notional principal classified as interest rate swap [Non-consolidated]

|   |  |                   |                   |                   | (Yen Billion) |  |  |  |
|---|--|-------------------|-------------------|-------------------|---------------|--|--|--|
|   |  |                   | As of Mar 31,2005 |                   |               |  |  |  |
|   |  | Due within 1 year | Due after 1 year  | Due after 5 years | Total         |  |  |  |
|   |  |                   | through 5 years   |                   |               |  |  |  |
| 1 | Receivable fixed rate/payable floating rate    | 6,217.8           | 9,848.5           | 1,306.9           | 17,373.3      |  |  |  |
| 2 | Receivable floating rate/payable fixed rate    | 2,757.6           | 2,195.0           | 1,329.7           | 6,282.4       |  |  |  |
| 3 | Receivable floating rate/payable floating rate | 0.0               | 10.0              | 0.0               | 10.0          |  |  |  |
| 4 | Total  | 8,975.5           | 12,053.5          | 2,636.6           | 23,665.8      |  |  |  |

### **Exposures for Asia/South America/Russia by Nationality of Borrowers**

|                | [Consolidated]  |                  |                       |                             |                         |              |                          |   |                   |                     |         | (U                    | \$ Million) |
|----------------|-----------------|------------------|-----------------------|-----------------------------|-------------------------|--------------|--------------------------|---|-------------------|---------------------|---------|-----------------------|-------------|
|                |                 | Total Exposu     | re (a)                |                             |                         |              |                          | Т | otal Exposure (b) |                     |         | Country Exposure (c)* | (c)/(a)     |
|                |                 | 05/3             | Short Term            | Mid/Long<br>Term            | Japanese                | Non-Japanese | Financial<br>Institution |   | 04/3              | Change<br>(a) - (b) | %       | 05/3                  |             |
| 1<br>2         | a. Thailand     | 3,756<br>100.0%  | 2,110<br><u>56.2%</u> | 1,646<br><mark>43.8%</mark> | 2,468<br><u>65.7%</u>   |              | 65<br><mark>1.7%</mark>  |   | 2,633             | 1,123               | 42.7%   | 2,087                 | 55.6%       |
| 3<br>4         | b. Indonesia    | 1,415<br>100.0%  | 1,035<br>73.1%        | 380                         | 1,067<br>75.4%          | 306          | 42<br>2.9%               |   | 1,113             | 302                 | 27.1%   | 290                   | 20.5%       |
| 5<br>6         | c. Malaysia     | 1,858            | 894<br>48.1%          | 964<br>51.9%                | 650<br>35.0%            |              | 101<br>5.5%              |   | 1,631             | 227                 | 13.9%   | 820                   | 44.1%       |
| 7<br>8         | d. Philippines  | 696<br>100.0%    | 368<br>52.9%          | 328<br>47.1%                | 200<br>28.7%            |              | 157<br>22.6%             |   | 771               | (75)                | (9.7%)  | 395                   | 56.8%       |
| 9<br>10        | e. Korea        | 2,821            | 1,807<br>64.0%        | 1,014                       | 503<br>17.8%            | 1,257        | 1,061<br>37.6%           |   | 2,636             | 185                 | 7.0%    | 2,010                 | 71.3%       |
| 11<br>12       | (Sub-Total a-e) | 10,547<br>10,0%  | 6,214<br>58.9%        | 4,332<br>41.1%              | 4,888                   |              | 1,427<br>13.5%           |   | 8,785             | 1,763               | 20.1%   | 5,602                 | 53.1%       |
| 13<br>14       | f. Singapore    | 4,136            | 2,554<br>61.8%        | 1,582<br>38.2%              | 2,066                   |              | 336<br>8.1%              |   | 4,413             | (277)               | (6.3%)  | 2,532                 | 61.2%       |
| 15<br>16       | g. Hong Kong    | 5,041            | 2,531<br>50.2%        | 2,510<br>49.8%              | 1,902<br>37.7%          | 2,943        | 196<br>3.9%              |   | 4,829             | 212                 | 4.4%    | 3,349                 | 66.4%       |
| 17<br>18       | h. Taiwan       | 1,177<br>100.0%  | 955<br>81.1%          | 49.0 %<br>222<br>18.9%      | 330<br>28.0%            |              | 430<br>36.5%             |   | 943               | 234                 | 24.8%   | 425                   | 36.1%       |
| 19             | i. China        | 3,770<br>100.0%  | 2,788<br>74.0%        | 982<br>26.0%                | 28.0%<br>2,238<br>59.4% |              | 500<br>500               |   | 3,038             | 732                 | 24.1%   | 2,517                 | 66.8%       |
| 20<br>21<br>22 | (Total a-i)     | 24,670<br>100.0% | 15,042<br>61.0%       | 9,628<br>39.0%              | 11,424<br>46.3%         | 10,358       | 2,888<br>11.7%           |   | 22,008            | 2,663               | 12.1%   | 14,425                | 58.5%       |
| 22             |                 |                  |                       |                             |                         |              | 11.7 /0                  |   |                   |                     |         |                       |             |
| 23<br>24       | j. Argentina    | 74<br>100.0%     | 39<br>52.7%           | 35<br>47.3%                 | 18<br>24.3%             | 75.7%        | 0<br>0.0%                |   | 206               | (132)               | (64.1%) | 8                     | 10.8%       |
| 25<br>26       | k. Brazil       | 862<br>100.0%    | 475<br>55.1%          | 387<br>44.9%                | 180<br>20.9%            | 49.5%        | 255<br>29.6%             |   | 1,032             | (170)               | (16.5%) | 668                   | 77.5%       |
| 27<br>28       | I. Mexico       | 922<br>100.0%    | 394<br>42.7%          | 528<br>57.3%                | 261<br>28.3%            | 553<br>60.0% | 108<br>11.7%             |   | 942               | (20)                | (2.1%)  | 432                   | 46.9%       |
| 29<br>30       | (Total j-l)     | 1,858<br>100.0%  | 908<br>48.9%          | 950<br>51.1%                | 459<br>24.7%            |              | 363<br>19.5%             |   | 2,180             | (322)               | (14.8%) | 1,108                 | 59.6%       |
| 31<br>32       | Russia          | 292<br>100.0%    | 71<br>24.2%           | 221<br>75.8%                | 17<br><u>5.8%</u>       | -            | 138<br>47.2%             |   | 181               | 111                 | 61.3%   | 275                   | 94.2%       |
| 33<br>34       | Turkish         | 537<br>100.0%    | 378<br>70.4%          | 159<br>29.6%                | 41<br>7.6%              | 137<br>25.5% | 359<br>66.9%             | Γ | 441               | 96                  | 21.8%   | 425                   | 79.1%       |

\* Country Exposure = (Loan + Acceptances & Guarantees + Trade credit + Securities) - (Exposures in local Ccy + Exposures secured by insurance or guarantee on transfer risk + Exposures secured by deposit in local Ccy)

Bank of Tokyo-Mitsubishi

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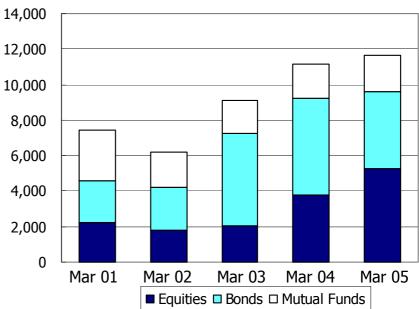
### **Financial Data of Mitsubishi Securities**

**Consolidated Financial Summary** 

| Clients assets in custody |  |
|---------------------------|--|
|---------------------------|--|

| <b>Consolidated Financial Summary</b>     | (in        | (in millions of Yen) |           |  |
|---|------------|----------------------|-----------|--|
|   | Fiscal 03' | Fiscal 04'           | Change(%) |  |
| Operating revenue                         | 136,321    | 155,540              | 14.09%    |  |
| Net revenue                               | 127,312    | 131,936              | 3.63%     |  |
| Selling,general & administrative expenses | 99,276     | 110,737              | 11.54%    |  |
| Operating income(loss)                    | 28,035     | 21,199               | (24.38%)  |  |
| Ordinary income(loss)                     | 32,380     | 24,315               | (24.90%)  |  |
| Net income(loss)                          | 36,132     | 18,823               | (47.90%)  |  |
| Total assets                              | 4,714,770  | 7,285,213            | 54.51%    |  |
| Shareholders equity                       | 375,213    | 390,248              | 4.00%     |  |
| Earning(loss) per share(Yen)              | 77.31      | 40.15                | (37.16)   |  |
| Shareholders equity per<br>share(Yen)     | 804.32     | 836.28               | 31.96     |  |



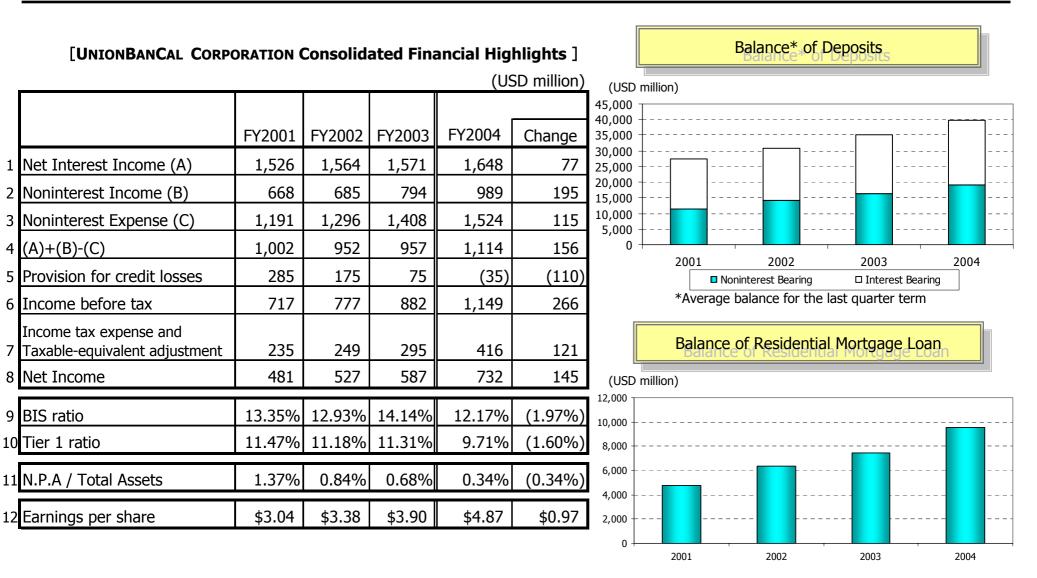


Note:

The figures of 2001,2002 are the former KOKUSAI Securities'. Equities and Bonds are based on the market value, and Mutual funds are the principal amount.

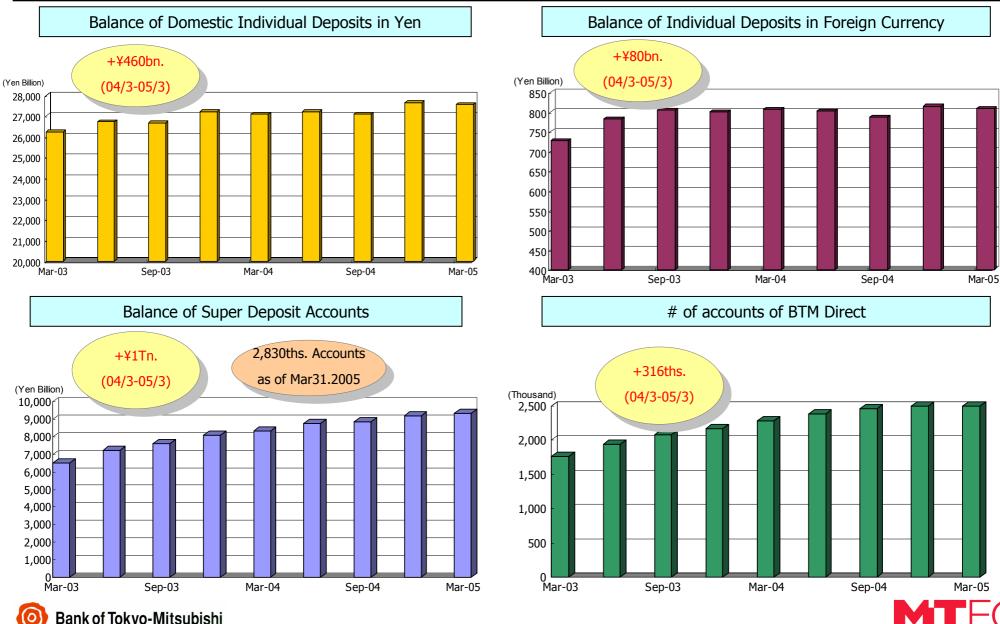
# Financial Data of UNIONBANCAL CORPORATION

東京三菱銀行



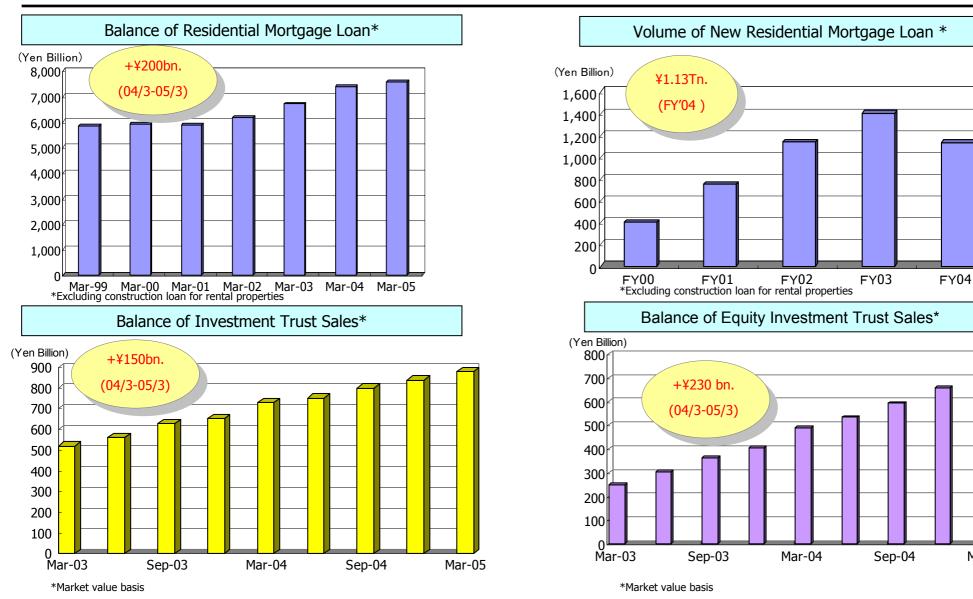
MTFG

### Retail Data (1)



Bank of Tokyo-Mitsubishi

### Retail Data (2)





Mar-05

# Part 2:Mitsubishi Trust (P20-33)



# Summary of Financial Results (1)

|    | [Non-consolidated]                            |            |            |        | (Yen Billion) |
|----|---|------------|------------|--------|---------------|
|    |   | Fiscal '03 | Fiscal '04 |        |               |
|    |   |            |            | Change | %             |
| 1  | Net Non-Recurring Gains (Losses)              | (56.9)     | (44.6)     | 12.3   | 21.7%         |
| 2  | Net Gains (Losses) on Equity Securities       | (0.3)      | (2.0)      | (1.7)  | (520.6%)      |
| 3  | Net Gains(Losses) on Equity Securities        | 8.0        | 28.3       | 20.2   | 251.3%        |
| 4  | Losses on Write Down of Equity Securities     | (8.3)      | (30.3)     | (21.9) | (262.1%)      |
| 5  | Credit Related Costs for Banking Accounts (4) | (37.0)     | (37.6)     | (0.5)  | (1.5%)        |
| 6  | Others  | (19.5)     | (4.8)      | 14.6   | 75.1%         |
| 7  | Ordinary Profits(Losses)                      | 138.5      | 137.4      | (1.0)  | (0.7%)        |
| 8  | Net Special Gains (Losses)                    | (7.2)      | 33.0       | 40.2   | 558.5%        |
| 9  | Reversal of allowance for loan losses (5)     | -          | 32.3       | 32.3   | -             |
| 10 | Profit on Recoveries of Charged-offs Claims   | 4.8        | 6.4        | 1.6    | 34.8%         |
| 10 | Losses on impairment of fixed assets          | (1.7)      | (0.1)      | 1.5    | 88.8%         |
| 11 | Gain (Loss) before Income Taxes and Others    | 131.2      | 170.5      | 39.2   | 29.8%         |
| 11 | Income Taxes-current                          | (32.9)     | 0.6        | 33.5   | 101.8%        |
| 12 | Income Taxes-deferred                         | 41.4       | 65.7       | 24.3   | 58.6%         |
| 12 | Net Income(Losses)                            | 122.7      | 104.1      | (18.6) | (15.1%)       |
| 13 | Total Credit Costs ((1)+(2)+(4)+(5))          | 29.6       | 8.6        | (21.0) | (70.9%)       |

THE MITSUBISHI TRUST AND BANKING CORPORATION



# **Summary of Financial Results (2)**

|    | [Non-consolidated]                            |            |            |        | (Yen Billion) |
|----|---|------------|------------|--------|---------------|
|    |   | Fiscal '03 | Fiscal '04 |        |               |
|    |   |            |            | Change | %             |
| 1  | Net Non-Recurring Gains (Losses)              | (56.9)     | (44.6)     | 12.3   | 21.7%         |
| 2  | Net Gains (Losses) on Equity Securities       | (0.3)      | (2.0)      | (1.7)  | (520.6%)      |
| 3  | Net Gains(Losses) on Equity Securities        | 8.0        | 28.3       | 20.2   | 251.3%        |
| 4  | Losses on Write Down of Equity Securities     | (8.3)      | (30.3)     | (21.9) | (262.1%)      |
| 5  | Credit Related Costs for Banking Accounts (4) | (37.0)     | (37.6)     | (0.5)  | (1.5%)        |
| 6  | Others  | (19.5)     | (4.8)      | 14.6   | 75.1%         |
| 7  | Ordinary Profits(Losses)                      | 138.5      | 137.4      | (1.0)  | (0.7%)        |
| 8  | Net Special Gains                             | (7.2)      | 33.0       | 40.2   | 558.5%        |
| 9  | Reversal of allowance for loan losses (5)     | -          | 32.3       | 32.3   | -             |
| 10 | Profit on Recoveries of Charged-offs Claims   | 4.8        | 6.4        | 1.6    | 34.8%         |
| 10 | Losses on impairment of fixed assets          | (1.7)      | (0.1)      | 1.5    | 88.8%         |
| 11 | Gain (Loss) before Income Taxes and Others    | 131.2      | 170.5      | 39.2   | 29.8%         |
| 11 | Income Taxes-current                          | (32.9)     | 0.6        | 33.5   | 101.8%        |
| 12 | Income Taxes-deferred                         | 41.4       | 65.7       | 24.3   | 58.6%         |
| 12 | Net Income(Losses)                            | 122.7      | 104.1      | (18.6) | (15.1%)       |
| 13 | 3 Total Credit Costs ((1)+(2)+(4)+(5))        | 29.6       | 8.6        | (21.0) | (70.9%)       |

THE MITSUBISHI TRUST AND BANKING CORPORATION



# **Summary of Financial Results (3)**

| _  | [N | lon-consolidated]                    |            |                   | (         | Yen Billion) |
|----|----|--------------------------------------|------------|-------------------|-----------|--------------|
|    |    |                                      | Fiscal '03 | Fiscal '03 Fiscal |           |              |
|    |    |                                      | (04/3)     | (05/3)            | Change    | %            |
| 1  | То | tal Assets                           | 19,364.2   | 16,535.6          | (2,828.5) | (14.6%)      |
| 2  | L  | oans and Bills Discounted            | 8,573.1    | 8,302.5           | (270.5)   | (3.1%)       |
| 3  | Ι  | investment Securities                | 7,416.3    | 5,111.6           | (2,304.7) | (31.0%)      |
| 4  |    | Japanese Government Bonds            | 2,034.8    | 1,949.0           | (85.8)    | (4.2%)       |
| 5  |    | Domestic Equity Securities           | 907.8      | 860.6             | (47.1)    | (5.1%)       |
| 6  | (  | Other Assets                         | 783.9      | 547.1             | (236.7)   | (30.2%)      |
| 7  |    | Deferred Tax Assets                  | 185.2      | 145.6             | (39.6)    | (21.4%)      |
| 8  | ļ  | Allowance for Loan Losses            | (201.9)    | (161.9)           | 40.0      | 19.8%        |
| 9  | То | tal Liabilities                      | 18,385.6   | 15,524.1          | (2,861.4) | (15.5%)      |
| 10 | [  | Deposits                             | 10,844.7   | 10,212.5          | (632.2)   | (5.8%)       |
| 11 | F  | Payables under Repurchase Agreements | 503.9      | 273.1             | (230.8)   | (45.8%)      |
| 12 | ç  | Short Term Bonds and Notes           | 40.0       | 286.0             | 246.0     | 615.0%       |
| 13 | E  | Bonds and Notes                      | 242.8      | 303.8             | 61.0      | 25.1%        |
| 14 |    | Due to Trust Account                 | 1,380.2    | 1,231.3           | (148.9)   | (10.7%)      |
| 15 | (  | Other Liabilities                    | 474.0      | 347.8             | (126.2)   | (26.6%)      |

| -  | [Non-consolidated]  |            |         | (      | Yen Billion) |
|----|---|------------|---------|--------|--------------|
|    |   | Fiscal '03 | Fisca   | '04    |              |
|    |   | (04/3)     | (05/3)  | Change | %            |
| 16 | Total Shareholder's Equity  | 978.5      | 1,011.4 | 32.8   | 3.3%         |
| 17 | Capital Stock   | 324.2      | 324.2   | -      | -            |
| 18 | Capital Surplus   | 274.7      | 274.7   | -      | -            |
| 19 | Retained Earnings   | 202.3      | 273.2   | 70.9   | 35.0%        |
| 20 | Earned Surplus Reserve  | 49.5       | 49.5    | -      | -            |
| 21 | General-Purpose Reserve   | 19.2       | 109.2   | 89.9   | 468.5%       |
| 22 | Unappropriated Retained Earnings<br>(Losses) at the end of period | 133.6      | 114.5   | (19.0) | (14.2%)      |
| 23 | Land Revaluation Excess   | (9.4)      | (9.2)   | 0.1    | 1.6%         |
| 24 | Unrealized Gains (Losses) on Securities<br>Available for Sale     | 186.6      | 148.3   | (38.2) | (20.4%)      |

THE MITSUBISHI TRUST AND BANKING CORPORATION



# Interest Rate Spread Analysis (Domestic&International)

#### Interest earning assets & bearing liabilities [Non-consolidated]

(Yen Billion)

Interest rate spread [Non-consolidated]

|    |     |      |                                 |           |         |          |         |           | (Ten Dillon) |
|----|-----|------|---------------------------------|-----------|---------|----------|---------|-----------|--------------|
|    |     |      |                                 | Fiscal '( | 03      | Fiscal ' | 04      |           |              |
|    |     |      |                                 |           | (Yield) |          | (Yield) | Change    | %            |
| 1  | Net | : In | terest Income                   | 202.8     |         | 170.1    |         | (32.7)    |              |
| 2  |     | Av   | . Int. Earning Assets           | 17,610.1  | 1.62%   | 15,997.8 | 1.53%   | (1,612.2) | ▲9bp         |
| 3  |     |      | Loans                           | 8,340.8   | 1.18%   | 8,385.5  | 1.11%   | 44.6      | <b>▲</b> 6bp |
| 4  |     |      | Securities                      | 7,097.9   | 2.23%   | 5,961.4  | 2.02%   | (1,136.4) | ▲21bp        |
| 5  |     |      | Japanese<br>Government Bonds    | 1,817.4   | 0.84%   | 2,280.0  | 0.56%   | 462.6     | ▲28bp        |
| 6  |     |      | Domestic Equity<br>Securities   | 811.0     | 1.00%   | 732.4    | 1.33%   | (78.6)    | 32bp         |
| 7  |     |      | Due from banks                  | 846.6     | 1.27%   | 815.9    | 1.81%   | (30.6)    | 53bp         |
| 8  |     | Av   | . Int. Bearing Liabil.          | 17,718.5  | 0.47%   | 16,149.8 | 0.46%   | (1,568.6) | ▲1bp         |
| 9  |     |      | Deposits                        | 10,967.3  | 0.32%   | 10,496.3 | 0.38%   | (471.0)   | 5bp          |
| 10 |     |      | CDs                             | 1,316.7   | 0.10%   | 1,299.1  | 0.17%   | (17.5)    | 7bp          |
| 11 |     |      | Payables under repo<br>transac. | 472.5     | 1.05%   | 425.8    | 0.65%   | (46.7)    | ▲40bp        |
| 12 |     |      | Others*                         | 1,153.1   | 0.77%   | 1,162.6  | 0.54%   | 9.5       | ▲22bp        |

|   |  |   | Fiscal '03 | Fiscal '04 |              |
|---|--|---|------------|------------|--------------|
|   |  |   |            |            | Change       |
| 1 | Avg.   | int. rate on int. earning assets (A)      | 1.62%      | 1.53%      | <b>▲</b> 9bp |
| 2 | /  | Avg. int. rate on Loans (B)               | 1.18%      | 1.11%      | <b>▲</b> 6bp |
| 3 | /  | Avg. int. rate on Investment Sec.         | 2.23%      | 2.02%      | ▲21bp        |
| 4 | Avg.   | int. rate on int. bearing liabilities (C) | 0.47%      | 0.46%      | ▲1bp         |
| 5 | Avg. int rate on Deposits, NCD,<br>Debenture (D) |   | 0.30%      | 0.35%      | 5bp          |
| 6 | Avg.   | interest rate spread (A) - (C)            | 1.15%      | 1.06%      | <b>▲</b> 8bp |
| 7 | Avg.   | loans and deposits spread (B) - (D)       | 0.87%      | 0.75%      | ▲12bp        |

\*Call money and bills sold + Borrowed money

THE MITSUBISHI TRUST

ND BANKING CORPORATION

# **Interest Rate Spread Analysis (Domestic)**

#### Interest earning assets & bearing liabilities [Non-consolidated]

(Yen Billion) Interest rate spread [Non-consolidated]

|    | Inc | erest earnin       | iy assels a bear         | ing nabilities |         | (Ten Billion) |         |         |              |   |
|----|-----|--------------------|--------------------------|----------------|---------|---------------|---------|---------|--------------|---|
|    |     |                    |                          | Fiscal '       | 03      | Fiscal '      | 04      | _       |              |   |
|    |     |                    |                          |                | (Yield) |               | (Yield) | Change  | %            |   |
| 1  | Net | Interest In        | come                     | 98.5           |         | 107.2         |         | 8.7     |              | 1 |
| 2  |     | Av. Int. Ear       | rning Assets             | 12,904.4       | 0.94%   | 13,158.8      | 0.93%   | 254.4   | ▲0bp         | 2 |
| 3  |     | Loans              |                          | 7,722.6        | 1.09%   | 7,887.1       | 1.03%   | 164.5   | <b>▲</b> 6bp | 3 |
| 4  |     | Securiti           | es                       | 3,300.7        | 0.93%   | 3,590.4       | 0.99%   | 289.7   | 6bp          | 4 |
| 5  |     |                    | anese<br>ernment Bonds   | 1,817.4        | 0.84%   | 2,280.0       | 0.56%   | 462.6   | ▲28bp        | 5 |
| 6  |     |                    | nestic Equity<br>urities | 811.0          | 1.00%   | 732.4         | 1.33%   | (78.6)  | 32bp         | 6 |
| 7  |     | Call Loa           | ins                      | 86.4           | 0.00%   | 160.6         | 0.01%   | 74.1    | 0bp          | 7 |
| 8  |     | Av. Int. Bea       | aring Liabil.            | 12,999.9       | 0.17%   | 13,243.6      | 0.12%   | 243.6   | ▲5bp         |   |
| 9  |     | Deposit            | S                        | 9,265.7        | 0.15%   | 9,045.1       | 0.12%   | (220.6) | ▲2bp         |   |
| 10 |     | CDs                |                          | 1,289.0        | 0.03%   | 1,239.7       | 0.02%   | (49.3)  | ▲0bp         |   |
| 11 |     | Payable<br>transac | s under repo             | 78.3           | 0.00%   | 233.6         | 0.00%   | 155.3   | <b>▲</b> 0bp |   |
| 12 |     | Others*            | <                        | 583.2          | 0.37%   | 867.4         | 0.26%   | 284.2   | ▲10bp        |   |

|   |  | Fiscal '03 | Fiscal '04 |              |
|---|--|------------|------------|--------------|
|   |  |            |            | Change       |
| 1 | Avg. int. rate on int. earning assets (A)        | 0.94%      | 0.93%      | <b>▲</b> 0bp |
| 2 | Avg. int. rate on Loans (B)                      | 1.09%      | 1.03%      | <b>▲</b> 6bp |
| 3 | Avg. int. rate on Investment Sec.                | 0.93%      | 0.99%      | 6bp          |
| 4 | Avg. int. rate on int. bearing liabilities (C)   | 0.17%      | 0.12%      | <b>▲</b> 5bp |
| 5 | Avg. int rate on Deposits, NCD,<br>Debenture (D) | 0.14%      | 0.11%      | ▲2bp         |
| 6 | Avg. interest rate spread (A) - (C)              | 0.76%      | 0.81%      | 5bp          |
| 7 | Avg. loans and deposits spread (B) - (D)         | 0.95%      | 0.91%      | <b>▲</b> 3bp |



# **Interest Rate Spread Analysis (International)**

#### Interest earning assets & bearing liabilities [Non-consolidated]

(Yen Billion) Interest rate spread [Non-consolidated]

|    | Inter  | est earning assets & Dear       | ing nabilities |         | Solidated] |         |           | (Tell billion) |
|----|--------|---------------------------------|----------------|---------|------------|---------|-----------|----------------|
|    |        |                                 | Fiscal '       | 03      | Fiscal '04 |         |           |                |
|    |        |                                 |                | (Yield) |            | (Yield) | Change    | %              |
| 1  | Net Iı | nterest Income                  | 104.3          |         | 62.8       |         | (41.4)    |                |
| 2  | A      | v. Int. Earning Assets          | 6,147.6        | 2.72%   | 3,906.1    | 3.13%   | (2,241.5) | 41bp           |
| 3  |        | Loans                           | 618.2          | 2.22%   | 498.3      | 2.34%   | (119.8)   | 11bp           |
| 4  |        | Call Loans                      | 8.9            | 1.09%   | 9.2        | 1.89%   | 0.3       | 79bp           |
| 5  |        | Securities                      | 3,797.1        | 3.37%   | 2,370.9    | 3.58%   | (1,426.1) | 21bp           |
| 6  |        | Due from banks                  | 846.4          | 1.27%   | 799.7      | 1.85%   | (46.7)    | 57bp           |
| 7  | A      | v. Int. Bearing Liabil.         | 6,160.5        | 1.02%   | 3,973.3    | 1.50%   | (2,187.2) | 47bp           |
| 8  |        | Deposits                        | 1,701.6        | 1.25%   | 1,451.1    | 1.94%   | (250.4)   | 69bp           |
| 9  |        | CDs                             | 27.6           | 3.45%   | 59.4       | 3.39%   | 31.7      | <b>▲</b> 5bp   |
| 10 |        | Payables under repo<br>transac. | 394.2          | 1.26%   | 192.2      | 1.43%   | (202.0)   | 17bp           |
| 11 |        | Others*                         | 569.8          | 1.17%   | 295.2      | 1.37%   | (274.6)   | 19bp           |

| _ |   |     |  |            |            |               |
|---|---|-----|--|------------|------------|---------------|
|   |   |     |  | Fiscal '03 | Fiscal '04 |               |
|   |   |     |  |            |            | Change        |
|   | 1 | Avg | . int. rate on int. earning assets (A)           | 2.72%      | 3.13%      | 41bp          |
|   | 2 |     | Avg. int. rate on Loans (B)                      | 2.22%      | 2.34%      | 11bp          |
|   | 3 |     | Avg. int. rate on Investment Sec.                | 3.37%      | 3.58%      | 21bp          |
|   | 4 | Avg | . int. rate on int. bearing liabilities (C)      | 1.02%      | 1.50%      | 47bp          |
|   | 5 |     | Avg. int rate on Deposits, NCD,<br>Debenture (D) | 1.28%      | 2.00%      | 71bp          |
|   | 6 | Avg | . interest rate spread (A) - (C)                 | 1.69%      | 1.63%      | <b>▲</b> 6bp  |
|   | 7 | Avg | . loans and deposits spread (B) - (D)            | 0.93%      | 0.34%      | <b>▲</b> 59bp |
|   |   |     |  |            |            |               |



### **Fees and Commissions Income**

#### Trust Fees [Non-consolidated]

THE MITSUBISHI TRUST

AND BANKING CORPORATION

1

2 3

4

5

6

| ſ   |   | Fiscal '03 | Fiscal '04 |        |       |
|-----|---|------------|------------|--------|-------|
|     |   |            |            | Change | %     |
| F   | Trust Fees                                  | 70.4       | 83.8       | 13.4   | 19.0% |
|     | Loan Trusts & Jointly Operated Money Trusts | 27.4       | 40.0       | 12.6   | 46.3% |
|     | (Before Trust account charge-offs) *        | 37.4       | 43.4       | 5.9    | 15.9% |
|     | Pension Trusts, Investment Trusts, etc      | 38.3       | 38.9       | 0.5    | 1.5%  |
|     | Real Estate Trusts and others               | 4.6        | 4.8        | 0.1    | 3.1%  |
|     |   |            |            |        |       |
| , ( | Credit Related Costs for Trust Accounts     | (10.0)     | (3.3)      | 6.7    | 67.0% |

#### (Yen Billion)

#### Fees and commissions income ratio\*: 32.8%

(Change from fiscal '03: +7.1%)

\* (Net fees and commissions +Trust fees –Trust fees from loan trust and jointly operated money trust) ÷Gross profits before trust accounts charge-offs

\* Fees from loan trusts and jointly operated money trusts + charge-offs of loan losses in the trust account

| Fees and Commissions [Non-consolidated] |            |            |        | (Yen Billion) |
|---|------------|------------|--------|---------------|
|   | Fiscal '03 | Fiscal '04 |        |               |
|   |            |            | Change | %             |
| 1 Fees and Commissions                  | 44.2       | 62.5       | 18.3   | 41.6%         |
| 2 Stock Transfer Agency                 | 15.3       | 17.8       | 2.5    | 16.4%         |
| 3 Real Estate                           | 14.0       | 23.1       | 9.1    | 64.8%         |
| 4 Securities                            | 3.9        | 8.1        | 4.1    | 104.7%        |
| 5 Others                                | 10.8       | 13.4       | 2.5    | 23.9%         |

#### Stock Transfer Agency Business and Real Estate Business

|   | Fiscal '03 Fiscal '04 |   |       |       |        |       |
|---|-----------------------|---|-------|-------|--------|-------|
|   |                       |   |       |       | Change | %     |
| 1 | Stock Transfer Agency | Number of companies represented                   | 916   | 979   | 63     | 6.9%  |
| 2 | Business              | Number of shareholders under management (million) | 6.4   | 6.7   | 0.3    | 5.4%  |
| 3 | Real Estate Business  | Transaction value (Yen Billion)                   | 471.2 | 573.7 | 102.5  | 21.8% |



## **G&A Expenses, Personnel and Branch Numbers**

|   | [Non-consolidated]                |            |            |        | (Yen Billion) |
|---|-----------------------------------|------------|------------|--------|---------------|
|   |                                   | Fiscal '03 | Fiscal '04 |        |               |
|   |                                   |            |            | Change | %             |
| 1 | General & Administrative Expenses | 151.0      | 138.6      | (12.4) | (8.2%)        |
| 2 | Personnel Expenses                | 61.9       | 49.8       | (12.1) | (19.5%)       |
| 3 | Non-personnel Expenses            | 83.9       | 82.0       | (1.9)  | (2.2%)        |
| 4 | Depreciation                      | 15.2       | 16.4       | 1.2    | 8.1%          |
| 5 | Deposit Insurance Fee             | 9.0        | 8.8        | (0.2)  | (2.7%)        |
| 6 | Taxes                             | 5.1        | 6.7        | 1.6    | 32.3%         |

| 7  | Total numbers of branches, etc. |              | 56 | 56 | -   | -      |
|----|---------------------------------|--------------|----|----|-----|--------|
| 8  | Don                             | nestic       | 48 | 49 | 1   | 2.0%   |
| 9  |                                 | Branches     | 47 | 44 | (3) | (6.3%) |
| 10 |                                 | Sub-branches | 1  | 5  | 4   | 400.0% |
| 11 | Inte                            | rnational    | 8  | 7  | (1) | -      |
| 12 |                                 | Branches     | 5  | 5  | -   | -      |
| 13 |                                 | Sub-branches | -  | -  | -   | -      |
| 14 |                                 | Rep. office  | 3  | 2  | (1) | -      |

| 15 Number of employees* | 5,855 | 5,647 | (208) | (3.5%) |
|-------------------------|-------|-------|-------|--------|

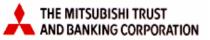
\* Excluding temporary employees



### [Banking account : Non-consolidated]

|    |   | Sep. 30, 2003 | Mar. 31, 2004 | Sep. 30, 2004 | Mar. 31, 2005 |              |              |
|----|---|---------------|---------------|---------------|---------------|--------------|--------------|
|    |   |               | (C)           | (B)           | (A)           | Change (A-C) | Change (A-B) |
| 1  | Normal  | 0.25%         | 0.19%         | 0.15%         | 0.17%         | (0.02%)      | 0.02%        |
| 2  | Close Watch   | 8.51%         | 9.49%         | 5.48%         | 8.25%         | (1.24%)      | 2.77%        |
| 3  | (Excluding Secured Assets)                                  | 17.30%        | 18.22%        | 14.94%        | 15.49%        | (2.73%)      | 0.55%        |
| 4  | Close Watch*  | 4.34%         | 3.69%         | 3.52%         | 3.19%         | (0.50%)      | (0.33%)      |
| 5  | (Excluding Secured Assets)                                  | 8.87%         | 7.57%         | 8.93%         | 7.02%         | (0.55%)      | (1.91%)      |
| 6  | Internal Rating 10  | 3.53%         | 2.60%         | 2.31%         | 2.78%         | 0.18%        | 0.47%        |
| 7  | Internal Rating 11  | 9.15%         | 9.40%         | 9.58%         | 7.56%         | (1.84%)      | (2.02%)      |
| 8  | Borrowers with claims under close observat                  | 18.44%        | 19.94%        | 10.25%        | 24.92%        | 4.98%        | 14.67%       |
| 9  | (Excluding Secured Assets)                                  | 37.03%        | 34.37%        | 34.14%        | 31.47%        | (2.90%)      | (2.67%)      |
| 10 | Under high risk of Bankruptcy<br>(Excluding Secured Assets) | 77.03%        | 73.67%        | 75.87%        | 82.12%        | 8.45%        | 6.25%        |

\* Close Watch is classified into two ratings based on the credit profile of borrowers





### Valuation Differences on Securities/Redemption Schedule of Bonds

|   | <b>Valuation Differences on Securitie</b> | s [Non-consc    | lidated]   |           |        |                     |       | (Yen Billion) |
|---|---|-----------------|------------|-----------|--------|---------------------|-------|---------------|
|   |   |                 | As of Marc | h 31,2005 |        | As of March 31,2004 |       |               |
|   |   | Valuation diffe | erence     |           |        | Valuation differ    | rence |               |
|   |   | (A)             | (A)-(B)    | Gains     | Losses | (B)                 | Gains | Losses        |
| 1 | Debt securities being held to maturity    | 5.7             | (1.1)      | 5.7       | -      | 6.8                 | 6.8   | 0.0           |
| 2 | Securities available for sale             | 249.1           | (65.4)     | 268.9     | 19.8   | 314.6               | 337.9 | 23.3          |
| 3 | Domestic equity securities                | 191.7           | (3.4)      | 206.5     | 14.8   | 195.1               | 213.6 | 18.5          |
| 4 | Domestic bonds                            | 28.5            | 10.1       | 28.6      | 0.0    | 18.4                | 19.6  | 1.2           |
| 5 | Other                                     | 28.8            | (72.2)     | 33.7      | 4.9    | 101.0               | 104.5 | 3.5           |
| 6 | Total                                     | 254.8           | (66.6)     | 274.6     | 19.8   | 321.5               | 344.8 | 23.3          |
| 7 | Domestic equity securities                | 191.7           | (3.4)      | 206.5     | 14.8   | 195.1               | 213.6 | 18.5          |
| 8 | Domestic bonds                            | 34.3            | 9.9        | 34.4      | 0.0    | 24.3                | 25.6  | 1.2           |
| 9 | Other                                     | 28.8            | (73.1)     | 33.7      | 4.9    | 101.9               | 105.4 | 3.5           |

### **Redemption Schedule of Bonds**<sup>\*</sup> [Non-consolidated]

(Yen Billion)

| Reachiption benedate of bolias [ |   |  |   |   |   |   |
|----------------------------------|---|--|---|---|---|---|
|                                  | Due within  | Due after 1 year   | Due after 5 year  | Due after   | Total   |   |
|                                  | 1 year  | through 5 years  | through 10 years  | 10 years  |   | Change from 04/03   |
| Domestic bonds                   | 762.7   | 1,008.2  | 412.9   | 237.9   | 2,421.9   | (50.7)  |
| Government bonds                 | 710.5   | 688.6  | 313.7   | 236.1   | 1,949.0   | (85.8)  |
| Municipal bonds                  | 4.4   | 55.1   | 45.6  | -   | 105.2   | (45.3)  |
| Corporate bonds                  | 47.6  | 264.5  | 53.5  | 1.8   | 367.5   | 80.4  |
| Other bonds                      | 137.4   | 969.2  | 481.5   | 149.1   | 1,737.4   | (2,224.9)   |
| Total                            | 900.2   | 1,977.5  | 894.5   | 387.0   | 4,159.3   | (2,275.7)   |
|                                  | Domestic bonds<br>Government bonds<br>Municipal bonds | Due within<br>1 year<br>Domestic bonds<br>Government bonds<br>Municipal bonds<br>Corporate bonds<br>Other bonds<br>Due within<br>1 year<br>762.7<br>Automatic bonds<br>4.4<br>Corporate bonds<br>137.4 | Due within<br>1 yearDue after 1 year<br>through 5 yearsDomestic bonds762.7Government bonds710.5Municipal bonds4.4Corporate bonds47.6264.5Other bonds137.4 | Due withinDue after 1 yearDue after 5 year1 year1 yearthrough 5 yearsthrough 10 yearsDomestic bonds762.71,008.2412.9Government bonds710.5688.6313.7Municipal bonds4.455.145.6Corporate bonds47.6264.553.5Other bonds137.4969.2481.5 | Due within<br>1 yearDue after 1 year<br>through 5 yearsDue after 5 year<br>through 10 yearsDue after<br>10 yearsDomestic bonds762.71,008.2412.9237.9Government bonds710.5688.6313.7236.1Municipal bonds4.455.145.6-Corporate bonds47.6264.553.51.8Other bonds137.4969.2481.5149.1 | Due within<br>1 yearDue after 1 year<br>through 5 yearsDue after 5 year<br>through 10 yearsDue after<br>10 yearsTotalDomestic bonds762.71,008.2412.9237.92,421.9Government bonds710.5688.6313.7236.11,949.0Municipal bonds4.455.145.6-105.2Corporate bonds47.6264.553.51.8367.5Other bonds137.4969.2481.5149.11,737.4 |

\* Bonds classified as securities available for sale and being held to maturity

\*\*Government bonds due after 10 years are all floating rate bonds



# **Derivatives which Qualify for Hedge-Accounting**

[Non-concolidated]

#### Derivatives which qualify for hedge-accounting

| Residual schedule of notional principal cl | classified as interest rate swap |
|--|----------------------------------|
|--|----------------------------------|

|   | [Non-consolidated]                    |                    | (Yen Billion) |
|---|---------------------------------------|--------------------|---------------|
|   |                                       | As of Marc         | h 31,2005     |
|   |                                       | Notional principal | Market value  |
|   |                                       | or contract amount |               |
| 1 | Interest Rate Futures                 | -                  | -             |
| 2 | Interest Rate Swaps                   | 6,413.5            | 12.2          |
| 3 | Currency Swap,etc.                    | 1,392.8            | (21.4)        |
| 4 | Others(Interest rate-related)         | -                  | -             |
| 5 | Others(Exclude Interest rate-related) | -                  | -             |
| 6 | Total                                 |                    | (9.1)         |

| _ |  |                     |                  |                   |         |  |  |  |
|---|--|---------------------|------------------|-------------------|---------|--|--|--|
|   |  | As of March 31,2005 |                  |                   |         |  |  |  |
|   |  | Due within 1 year   | Due after 1 year | Due after 5 years | Total   |  |  |  |
|   |  |                     | through 5 years  |                   |         |  |  |  |
|   | 7 Receivable fixed rate/payable floating rate    | 1,929.9             | 3,424.9          | 158.0             | 5,512.8 |  |  |  |
| 8 | Receivable floating rate/payable fixed rate      | 162.5               | 512.6            | 225.5             | 900.6   |  |  |  |
| 9 | P Receivable floating rate/payable floating rate | -                   | -                | -                 | -       |  |  |  |
| 1 | 0 Total  | 2,092.5             | 3,937.5          | 383.5             | 6,413.5 |  |  |  |
| 1 |  |                     |                  |                   |         |  |  |  |

### Deferred gains/losses for derivatives<sup>\*1</sup>

[Non-consolidated]

(Yen Billion)

|  | As of March 31,2005 |                |                 |  |  |  |
|--|---------------------|----------------|-----------------|--|--|--|
|  | Deferred hedge      | Deferred hedge | Deferred hedge  |  |  |  |
|  | profit              | loss           | profit and loss |  |  |  |
| 11 Interest Rate Futures                 | -                   | -              | -               |  |  |  |
| 12 Interest Rate Swaps                   | 41.0                | 33.0           | 7.9             |  |  |  |
| 13 Currency Swap,etc.                    | 0.6                 | 0.5            | 0.1             |  |  |  |
| 14 Others(Interest rate-related)         | -                   | 0.1            | (0.1)           |  |  |  |
| 15 Others(Exclude Interest rate-related) | -                   | -              | -               |  |  |  |
| 16 Total                                 | 41.6 33.6           |                | 8.0             |  |  |  |

\*1 Including the deferred gains/losses for the derivatives which had been qualified for macro-hedge-accounting as well as being qualified for hedge-accounting



(Von Dillion)

### **Exposures for Asia/South America by Nationality of Borrowers**

|        |                      |                   |            |                  |          |              |                          |                | (US                                   | 5 \$ Million) |
|--------|----------------------|-------------------|------------|------------------|----------|--------------|--------------------------|----------------|---------------------------------------|---------------|
|        |                      | Total Exposu      | re         |                  |          |              |                          | Total Exposure | Change from                           | %             |
|        |                      | 05/03             | Short Term | Mid/Long<br>Term | Japanese | Non-Japanese | Financial<br>Institution | 04/3           | 04/3                                  |               |
| 1      | a. Thailand          | 157               | 35         | 121              | 118      |              | 5                        | 172            | (15)                                  | (8.6%)        |
| 2      |                      | 100.0%            | 22.3%      | 77.1%            | 75.2%    | 21.0%        | 3.2%                     |                |                                       |               |
| 3      | b. Indonesia         | 78                | 52         | 25               | 75       |              | -                        | 65             | 13                                    | 19.9%         |
| 4      |                      | 100.0%            | 66.7%      | 32.1%            | 96.2%    | 3.8%         | -                        |                |                                       |               |
| 5<br>6 | c. Korea             | - 100.0%          | -          | -                | -        | -            | -                        | 2              | (2)                                   | (100.0%)      |
| 7      | (Sub-Total a-c)      | 235               | 88         | 147              | 194      | 36           | 5                        | 239            | (4)                                   | (1.7%)        |
| 8      | (                    | 100.0%            | 37.4%      | 62.6%            | 82.6%    | 15.3%        | 2.1%                     |                | ( )                                   | <b>X</b> - 7  |
| 9      | d. Malaysia          | 7                 | -          | 7                | 7        | -            | -                        | 9              | (2)                                   | (25.0%)       |
| 10     | /                    | 100.0%            | -          | 100.0%           | 100.0%   | -            | -                        |                | ( )                                   | ( )           |
| 11     | e. Philippines       | 13                | -          | 13               |          | 13           | -                        | 15             | (2)                                   | (11.8%)       |
| 12     |                      | 100.0%            | -          | 100.0%           | -        | 100.0%       | -                        |                | .,                                    | · · · ·       |
| 13     | (Sub-Total a-e)      | 257               | 88         | 168              | 201      | 49           | 5                        | 263            | (6)                                   | (2.3%)        |
| 14     | (                    | 100.0%            | 34.2%      | 65.4%            | 78.2%    | 19.1%        | 1.9%                     |                | (-)                                   | ( )           |
|        | f. Singapore         | 175               | 105        | 70               | 96       |              | 77                       | 137            | 38                                    | 27.5%         |
| 16     | 51                   | 100.0%            | 60.0%      | 40.0%            | 54.9%    | 0.6%         | 44.0%                    |                |                                       |               |
| 17     | g. Hong Kong         | 95                | 52         | 42               | 95       |              | -                        | 115            | (20)                                  | (17.1%)       |
| 18     | 5 5 5                | 100.0%            | 54.7%      | 44.2%            | 100.0%   | 0.0%         | -                        |                | ζ,                                    | . ,           |
| 19     | h. Taiwan            | 24                | 24         | -                | -        | -            | 24                       | 178            | (154)                                 | (86.5%)       |
| 20     |                      | 100.0%            | 100.0%     | -                | -        | -            | 100.0%                   |                | . ,                                   | . ,           |
| 21     | i. China             | 7                 | 1          | 6                | 4        | 3            | -                        | 115            | (108)                                 | (93.9%)       |
| 22     |                      | 100.0%            | 14.3%      | 85.7%            | 57.1%    | 42.9%        | -                        |                | . ,                                   | . ,           |
| 23     | (Total a-i)          | 559               | 272        | 287              | 397      | 55           | 107                      | 808            | (249)                                 | (30.8%)       |
| 24     | ( ,                  | 100.0%            | 48.7%      | 51.3%            | 71.0%    | 9.8%         | 19.1%                    |                | , , , , , , , , , , , , , , , , , , , | · · · ·       |
|        |                      |                   |            |                  |          |              |                          |                |                                       |               |
| 25     | j. Argentina         | 0                 | 0          | 0                | -        | 0            | -                        | 0              | 0                                     | 3.4%          |
| 26     |                      | 100.0%            | 5.7%       | 93.4%            | -        | 100.0%       | -                        |                |                                       |               |
| 27     | k. Brazil            | 1                 | -          | 1                | 1        | -            | -                        | 5              | (4)                                   | (79.7%)       |
| 28     |                      | 100.0%            | -          | 100.0%           | 100.0%   | -            | -                        |                |                                       |               |
| 29     | I. Mexico            | 9                 | -          | 9                | -        | -            | 9                        | 11             | (2)                                   | (17.2%)       |
| 30     |                      | 100.0%            | -          | 100.0%           | -        | -            | 100.0%                   |                |                                       |               |
| 31     | (Total j-l)          | 10                | 0          | 10               | 1        | 0            | 9                        | 16             | (6)                                   | (37.1%)       |
| 32     |                      | 100.0%            | 0.1%       | 100.0%           | 13.5%    | 3.1%         | 90.6%                    |                |                                       |               |
| ст     | *MTB does not have a | any exposures for | Russia.    |                  |          |              |                          |                |                                       |               |

**THE MITSUBISHI TRUST** \*MTB does not have any exposures for Russia.

AND BANKING CORPORATION

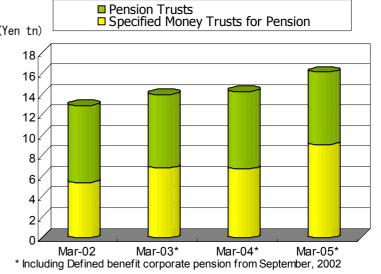
## Fiduciary Asset Management Businesses (book-value/principal basis)

(Von Trillion)

### **Balance of Fiduciary Assets under Management**

| 1Total balance of fiduciary assets under management56.362.52Asset Management15.315.83Corporate pensions, etc <sup>*2</sup> 8.08.24Pension Trust:Tax-qualified pensions, Employees' pension funds & Defined benefit<br>corporate pensions7.67.45Public pensions, Public funds, etc.*27.38.2Asset Administration41.046.77Corporate pensions, etc7.610.58Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension7.610.5                                  | Thillon) | (ren | (    |      |  |       |    |
|--|----------|------|------|------|--|-------|----|
| 2   Asset Management   15.3   15.8     3   Corporate pensions, etc <sup>*2</sup> 8.0   8.2     4   Pension Trust:Tax-qualified pensions, Employees' pension funds & Defined benefit corporate pensions   7.6   7.4     5   Public pensions, Public funds, etc. <sup>*2</sup> 7.3   8.2     6   Asset Administration   41.0   46.7     7   Corporate pensions, etc   7.6   10.5     8   Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension   10.5 | nange    |      |      |      |  |       |    |
| 3   Corporate pensions, etc <sup>*2</sup> 8.0   8.2     4   Pension Trust:Tax-qualified pensions, Employees' pension funds & Defined benefit corporate pensions   7.6   7.4     5   Public pensions, Public funds, etc. <sup>*2</sup> 7.3   8.2     6   Asset Administration   41.0   46.7     7   Corporate pensions, etc   7.6   10.5     8   Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension   10.5  | 6.2      |      | 62.5 | 56.3 | otal balance of fiduciary assets under management  | Fotal | 1  |
| 4   Pension Trust:Tax-qualified pensions, Employees' pension funds & Defined benefit corporate pensions   7.6   7.4     5   Public pensions, Public funds, etc.*2   7.3   8.2     Asset Administration   41.0   46.7     Corporate pensions, etc   7.6   10.5     Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension   5   | 0.5      |      | 15.8 | 15.3 | Asset Management   | As    | 2  |
| 4   Pension Trust:Tax-qualified pensions, Employees' pension funds & Defined benefit corporate pensions   7.6   7.4     5   6   Public pensions, Public funds, etc.*2   7.3   8.2     Asset Administration   41.0   46.7     Corporate pensions, etc   7.6   10.5     Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension   5   | 0.2      |      | 8.2  | 8.0  | Corporate pensions, etc <sup>*2</sup>  |       | 3  |
| 6 Asset Administration 41.0 46.7   7 Corporate pensions,etc 7.6 10.5   Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension  | (0.2)    |      | 7.4  | 7.6  | Pension Trust:Tax-qualified pensions, Employees' pension funds & Defined benefit   |       | 4  |
| 6 Asset Administration 41.0 46.7   7 Corporate pensions,etc 7.6 10.5   Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension  | 0.9      |      | 8.2  | 7.3  | Public pensions, Public funds, etc. <sup>*2</sup>  |       | 5  |
| Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension   | 5.8      |      | 46.7 | 41.0 |  | As    | 6  |
|  | 2.9      |      | 10.5 | 7.6  | Corporate pensions,etc   |       | 7  |
|  | 2.8      |      | 9.7  | 6.9  | Specified Money Trust for Pension:Tax-qualified pensions, Employees' pension funds, Defined benefit corporate pensions & Defined contribution pensions |       | 8  |
| 9 Investment trusts 9.5 11.5   | 1.9      |      | 11.5 | 9.5  | Investment trusts  |       | 9  |
| 10     Public pensions, Public funds, Financial institutions, Non-profit corporation     17.8     20.3   | 2.5      |      | 20.3 | 17.8 | Public pensions, Public funds, Financial institutions, Non-profit corporation  |       | 10 |
| 11     Other trust assets(Securities trusts, Retirement benefit trust, etc.)     6.0     4.4   | (1.5)    |      | 4.4  | 6.0  | Other trust assets(Securities trusts, Retirement benefit trust, etc.)  |       | 11 |

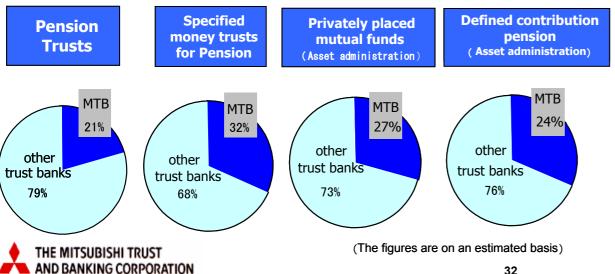
### **Balance of Corporate Pension Funds**



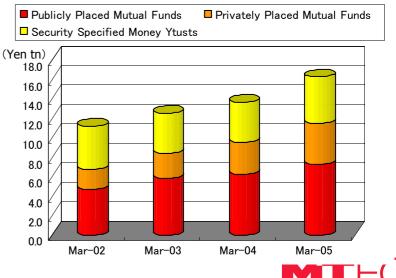
\*1 Including MTBJ (The Master Trust Bank of Japan)

\*2 Including discretionary investment management accounts.

### Shares for main business of Fiduciary Asset Management Business

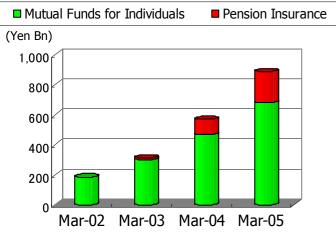


### **Balance of Security Specified Money Trusts & Mutual Funds**



### **Trust Related Businesses**

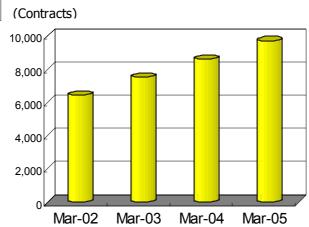
### Balance of Mutual Funds Sale and Pension Insurance (Individual)



Balance of Entrusted Assets in Real Estate Custody

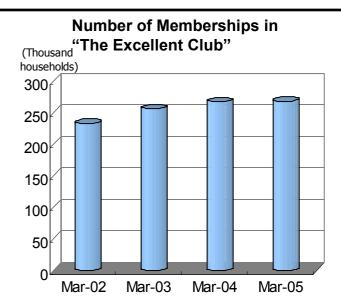


Number of Testamentary Trust Contracts (with execution)



### Stock Transfer Agency : Number of Clients\* & Shareholders\*





### **Balance of Securitization of Receivables**

