Mitsubishi UFJ Financial Group

Financial Highlights under Japanese GAAP for Fiscal Year Ended March 31, 2011 (From April 1, 2010 to March 31, 2011)

May 16, 2011



Agenda



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Definitions of figures used in this document

Consolidated	Mitsubishi UFJ Financial Group (consolidated)	
Non- consolidated	Bank of Tokyo-Mitsubishi UFJ (non-consolidated) + Mitsubishi UFJ Trust and Banking Corporation (non-consolidated) (without any adjustments)	

Income statement summary

(Consolidated)



Net business profits

- Gross profits decreased due to lower net interest income such as deposit-lending spread and consumer-finance income, partially offset by an increase in income from market related products such as net gains on sales of debt securities.
- G&A expenses decreased reflecting the progress in an ongoing intensive corporate-wide cost reduction.
- Net business profits remained virtually unchanged.

Total credit costs

Significantly decreased due to a decrease in provision for credit losses and losses on loan write-off reflecting a decline in number of bankruptcies.

Net gains (losses) on equity securities

Net gains on equity securities decreased mainly due to a lower gains on sales of equity securities reflecting weak stock performance in general stock market.

Other non-recurring losses

Increased due to an increase in provision on for loss on interest repayment.

Net income

- No more loss carried forward. Re-started payment of corporate income tax.
- Lower effective tax rate applied as a result of a change in the example categories for tax calculation.
- Achieved ¥583.0bn, ahead of target:¥500.0bn.

Income statement (¥bn)

	icome statement(+bit)	FY10	FY09	Change
1	Gross profits (before credit costs for trust accounts)	3,522.5	3,600.4	(77.8)
2	Net interest income	2,020.0	2,177.1	(157.1)
3	Trust fees+Net fees and commissions	1,079.8	1,093.6	(13.7)
4	Net trading profits +Net other business profits	422.6	329.5	93.0
5	Net gains (losses) on debt securities	221.3	49.8	171.4
6	G&A expenses	2,020.8	2,084.8	(63.9)
7	Expense ratio	57.4%	57.9%	(0.5%)
8	Net business profits	1,501.6	1,515.5	(13.8)
9	Credit costs*1	(424.2)	(825.2)	400.9
10	Net gains (losses) on equity securities	(57.1)	32.4	(89.6)
11	Other non-recurring gains (losses)	(373.7)	(177.1)	(196.6)
12	Ordinary profits	646.4	545.6	100.7
13	Net extraordinary gains (losses)	(6.8)	51.0	(57.9)
14	Total of income taxes-current and income taxes-deferred	(175.4)	(150.9)	(24.5)
15	Minority interest	119.0	(57.0)	176.0
16	Net income (losses)	583.0	388.7	194.3
17	Total credit costs*2	(354.1)	(760.1)	406.0
18	Non-consolidated	(174.2)	(361.6)	187.3

^{*1} C redit costs for trust accounts+Provision for general allowance for credit losses

Reference(¥)

19	EPS	39.95	29.57	10.38
20	ROE ^{*3}	6.89%	4.92%	1.96%

* 3

Net income-Equivalent of annual dividends on nonconvertible preferred stocks

{(Total shareholders' equity at the beginning of the period —Number of nonconvertible preferred stocks at the beginning of the period×Issue price+Foreign currency translation adjustments at the beginning of the period)

'+(Total shareholders' equity at the end of the period —Number of nonconvertible preferred stocks at the end of the period ×Issue price+Foreign currency translation adjustments at the end of the period) }+2

⁺ C redit costs (included in non-recurring gains/losses)

^{*2} Credit costs+Reversal of allowance for credit losses+Reversal of reserve for contingent losses included in credit costs
+Gains on loans written-off.

Total credit costs excluding gains on loans written-off was (¥417.9bn), improved by ¥407.2bn compared to FY09
A portion of losses expected from the future repayment of interest was recorded as part of the provision for reserves for contingent losses since FY10, as compared to a part of provision for allowance for credit losses in prior y ears.
Had it been recorded under previous method, it would have been larger by ¥52.0bn.

Outline of net income



• Demonstrated a strong performance by our banking and trust banking subsidiaries. At the same time, strengthened our financial position by implementing some drastic written-off to provide a basis for steady profit growth in FY11 and beyond. Net income was ¥583.0bn, ahead of the target.

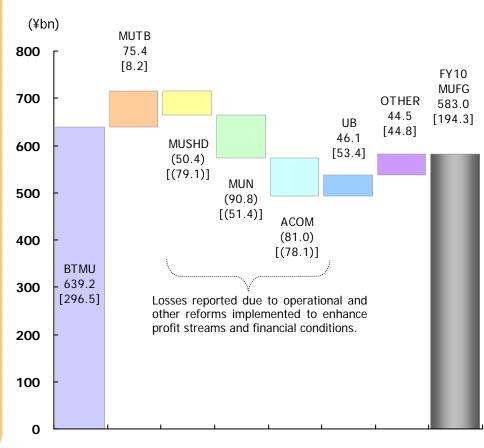
Reform of securities subsidiary

- Large trading losses was recorded due to changes in market conditions. Reform of the business is underway including large reductions in risk positions, a thorough review of the management systems for market products and strengthening of the risk management framework.
- A capital increase was implemented to enhance its financial position and restore the regulatory capital ratios.

New medium-term plan of MUN

- Recorded a large additional provision for allowance for future interest repayment and implemented measures to enhance earnings structure.
- A capital increase was implemented to strengthen its financial position.
- Additional provision for interest repayment expenses for ACOM
 - Recorded a large additional provision for allowance for future interest repayment.

Breakdown of net income*1



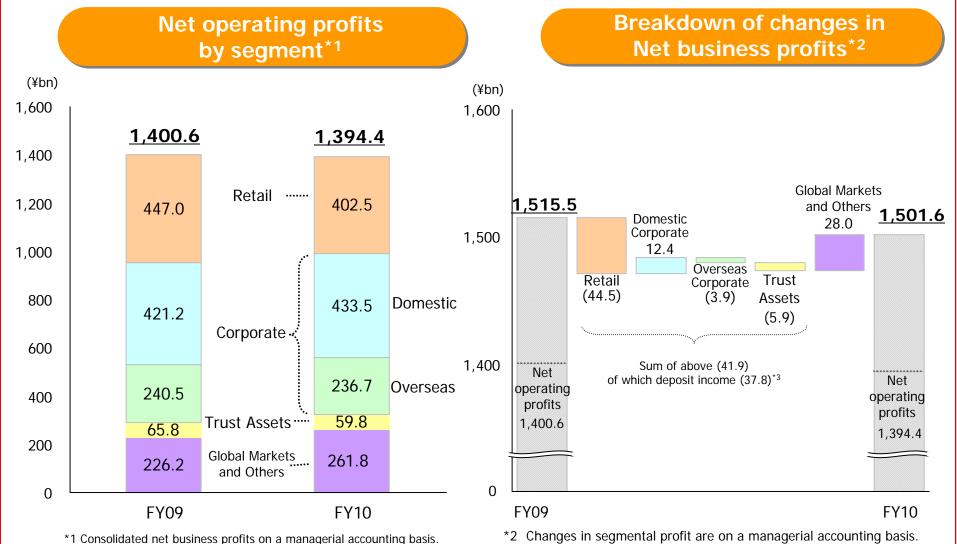
^{*1} The above figures take into consideration the percentage holding in each subsidiary (after-tax basis) and figures in brackets are the change compared to FY09.

Outline of results by business segment

(Consolidated)



 Total net business profits remained almost flat compared to FY09. An increase in net business profits from Global Markets segment and cost reduction throughout the segments were offset by a decrease in profits from Retail, Corporate and Trust Assets segments in aggregate due to downturn of market environment, such as decline of interest rates.



*3 Deposit income is the total of BTMU and MUTB figures.

Balance sheet summary

(Consolidated)



Loans

Decreased from End Mar. 10 due to lower domestic corporate loans and overseas loans. Increased slightly as compared to those at End Sep. 10.

Investment securities

Increased from End Mar. 10 and End Sep. 10 mainly due to an increase in Japanese government bonds.

Deposits

Remained almost unchanged from End Mar. 10, yet increased significantly from End Sep. 10.

Total net assets

Decreased from End Mar. 10 and End Sep. 10 mainly due to net unrealized gains on other securities and redemption of preferred securities.

Non performing loans ("NPLs")

FRL disclosed loans and NPL ratio almost flat from End Sep. 10, and keeping at a low level.

Net unrealized gains (losses) on securities available for sale

Decreased from End Mar. 10 and End Sep. 10.

	В	alance sheet (¥bn)	F 114 44	Change		
, ,			End Mar.11	from End Mar.10	from End Sep.10	
1	Total assets		206,227.0	2,120.1	(153.7)	
2		Loans (Banking+Trust accounts)	80,142.3	(4,893.5)	745.2	
3		Loans (Banking accounts)	79,995.0	(4,885.5)	740.5	
4		Domestic corporate loans*1	43,916.9	(3,854.9)	354.3	
5		Housing loans*1	17,300.6	(166.7)	(116.6)	
6		Overseas loans*2	16,422.1	(229.5)	809.9	
7		Investment securities (banking accounts)	71,023.6	7,059.1	970.5	
8		Japanese government bonds	44,941.8	5,216.4	1,400.2	
9	Total liabilities		195,412.6	2,605.1	363.7	
10		Deposits	124,144.3	252.3	1,875.6	
11		Individual deposits (Domestic branches)	64,384.6	1,339.2	1,093.8	
12	Т	otal net assets	10,814.4	(485.0)	(517.5)	
13	D	Deposit/lending spread	FY10 2H	C hange from FY09 2H	Change from FY10 1H	
13	(Domestic, non-consolidated)		1.30%	(0.00%)	0.01%	
14	FRL disclosed loans *1*3		1,430.7	81.9	14.7	
15	NPL ratio ^{*1}		1.68%	0.17%	(0.01%)	
16		let unrealized gains(losses) in securities available for sale	327.6	(485.0)	(369.7)	

^{*1} Non-consolidated+trust accounts

^{*2} Loans booked in overseas branches, UnionBanCal Corporation and BTMU(China)

^{*3} FRL=the Financial Reconstruction Law

Loans/deposits

(Consolidated)



Loan balance ¥80.1tn(up ¥0.7tn from End Sep. 10)

Changes from End Sep. 10:

■Housing Loan (¥0.1tn)

■Overseas*1 +¥0.8tn

■Domestic corporate +¥0.3tn

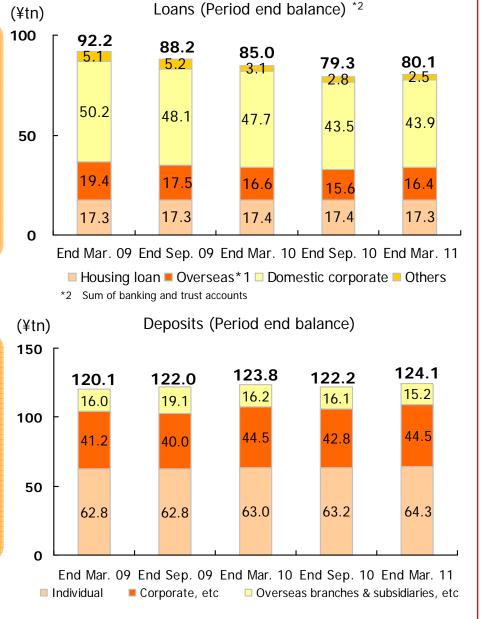
Deposit balance ¥124.1tn (up ¥1.8tn from End Sep. 10)

Changes from End Sep. 10:

■Individual +¥1.0tn

■Corporate, etc. +¥1.6tn

■Others (¥0.8tn)



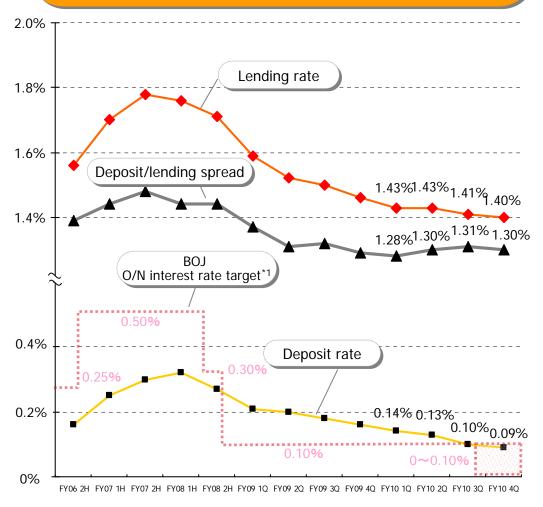
^{*1} Overseas branches + UnionBanCal Corporation + BTMU (China)

Domestic deposit/lending rates



Deposit/lending spread in FY10 4Q was 1.30%, virtually unchanged since FY10 2Q

Changes in domestic deposit/lending rates (non-consolidated)



Interest rate changes

November 4, 2008

Interest rate on ordinary deposits: 0.200% ⇒ 0.120%

November 20, 2008

Short-term prime rate: $1.875\% \Rightarrow 1.675\%$

December 22, 2008

Interest rate on ordinary deposits: 0.120% ⇒ 0.040%

January 13, 2009

Short-term prime rate: $1.675\% \Rightarrow 1.475\%$

April 1, 2009

Variable rate on new housing loans:

⇒ Changed based on the long-term lending rate linked to short-term prime rate as of March 1

July 1, 2009

Variable rate on existing housing loans:

⇒ Changed based on the long-term lending rate linked to short-term prime rate as of April 1

September 6, 2010

Interest rate on ordinary deposits: 0.040% ⇒ 0.020%

^{*1} Before Mar 06, during quantitative easing : Actual O/N interest rate

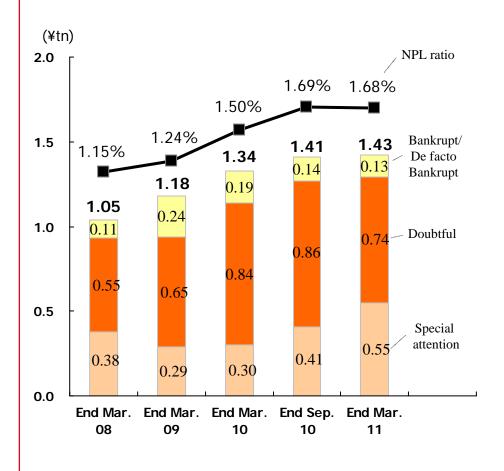
Loan assets

(Consolidated/Non-consolidated)



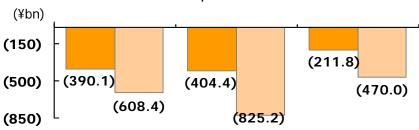
- NPL ratio almost flat from End Sep. 10 to 1.68%, and keeping at a low level.
- Total credit costs of Non-consolidated were ¥174.2bn and those of Consolidated were ¥354.1bn.

Balance of FRL disclosed loans (Non-consolidated)



Total credit costs*1 Negative figure represents costs (¥bn) (150)(174.2)(357.8) $(354.1)^{*2}$ (361.6)(500)(570.1)Non-consolidated (760.1)Consolidated (850)FY08 FY09 FY10 *1 Figures included gains on loans written-off

【Total credit costs under previous method (Reference) 】



^{*2} Figures excluding provision for losses on interest repayment (offset by principal balance) of (52.0bn)

Holdings of investment securities

(Consolidated)

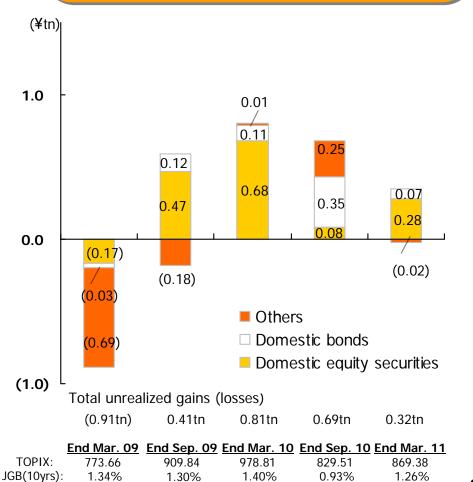


- Total unrealized gains (losses) on securities available for sale decreased by ¥369.7bn from End Sep. 10.
- An increase in unrealized gains on domestic equity securities was more than offset by a decrease in those on Japanese government bonds and foreign bonds.

Breakdown of securities available for sale (with market value)

(¥bn)			Bala	ince	Unrealized gains (losses)		
				Change from End Sep. 10		Change from End Sep. 10	
1		Total	67,198.5	857.9	327.6	(369.7)	
2		Domestic equity securities	3,566.3	28.3	281.2	193.3	
3		Domestic bonds	48,098.4	1,201.9	70.8	(282.8)	
4		Government bonds	43,974.5	1,410.2	23.9	(255.6)	
5		Others	15,533.6	(372.2)	(24.4)	(280.2)	
6		Foreign equity securities	282.2	20.4	83.6	19.2	
7		Foreign bonds	13,637.5	(293.9)	(46.8)	(325.7)	
8		Others	1,613.9	(98.6)	(61.3)	26.1	

Unrealized gains (losses) on securities available for sale



Capital

(Consolidated) O

Total capital

- ■Tier1 decreased ¥240.8 bn from End Sep. 10 mainly due to lower minority interests such as redemption of preferred securities, offset by an increase in retained earnings.
- ■Tier2 decreased ¥70.2 bn from End Sep. 10 mainly due to lower net unrealized gains partially offset by higher subordinated debt.
- As a result, total capital decreased ¥340.8 bn from End Sep. 10.

Risk-adjusted assets

Decreased ¥249.4 bn from End Sep. 10 mainly due to lower credit risk and lower operational risk.

Capital ratio : 14.89%Tier 1 ratio : 11.33%

	Capital(¥bn)						
			End Mar.10	End Sep.10	End Mar.11	Change from End Sep.10	
1	С	apital ratio	14.87%	15.24%	14.89%	(0.34%)	
2		Tier1 ratio	10.63%	11.57%	11.33%	(0.24%)	
3	Т	ier 1	10,009.6	10,194.1	9,953.3	(240.8)	
4		Capital stock and capital surplus	4,559.9	4,311.6	4,311.7	0.0	
5		Retained earnings	4,405.5	4,666.1	4,799.6	133.4	
6		Minority interests	2,004.2	2,210.1	1,873.8	(336.2)	
7	Tier 2		4,449.6	3,990.7	3,920.4	(70.2)	
8		Net unrealized gains on securities available for sale	362.7	296.5	136.5	(159.9)	
9		Subordinated debt	3,684.6	3,323.6	3,463.3	139.6	
10	Т	otal capital	13,991.7	13,421.6	13,080.8	(340.8)	
11	R	isk-adjusted assets	94,081.3	88,054.3	87,804.9	(249.4)	
12		Credit risk	85,292.7	79,345.9	79,207.3	(138.5)	
13		Market risk	1,902.7	1,973.3	1,994.1	20.8	
14		Operational risk	6,885.8	6,735.1	6,603.4	(131.6)	

FY2011 targets/dividend forecasts



FY2011 net income targets are ¥600.0bn, higher than FY2010 result

Earnings targets		FY 2	011	FY 2010		
(Consolidat	edJ	Interim	Full Year	Interim (results)	Full Year (results)	
1	Ordinary profits	¥480.0 bn	¥1,070.0 bn	¥542.0 bn	¥646.4 bn	
2	Net income	¥280.0 bn	¥600.0 bn	¥356.7 bn	¥583.0 bn	
3 Total credit costs		(¥140.0 bn)	(¥280.0 bn)	(¥153.0 bn)	(¥354.1 bn)	

[Non-consolidated]

(Bank of Tokyo-Mitsubishi UFJ)

4	Net business profits	¥400.0 bn	¥870.0 bn	¥544.5 bn	¥1,006.5 bn
5	Ordinary profits	¥285.0 bn	¥645.0 bn	¥394.4 bn	¥657.9 bn
6	Net income	¥185.0 bn	¥415.0 bn	¥282.3 bn	¥639.2 bn
7	Total credit costs	(¥70.0 bn)	(¥140.0 bn)	(¥42.6 bn)	(¥166.1 bn)

(Mitsubishi UFJ Trust and Banking Corporation)

	•	•	• •		
8	Net business profits	¥65.0 bn	¥150.0 bn	¥76.2 bn	¥150.4 bn
9	Ordinary profits	¥50.0 bn	¥115.0 bn	¥62.8 bn	¥104.6 bn
10	Net income	¥30.0 bn	¥75.0 bn	¥41.5 bn	¥75.4 bn
i					

11 Total credit costs (¥5.0 bn) (¥15.0 bn) ¥4.3 bn (¥8.0 bn)

Dividend forecasts		FY 2011			FY 2010		
		Interim	Year-end	Annual	Interim	*1 Year-end	*1 Annual
		(forecasts)	(forecasts)	(forecasts)	(results)	rear-end	Ailiuai
12	Dividend per common share	¥6	¥6	¥12	¥6	¥6	¥12

^{*1} The year-end dividend for the FY2010 is based on the assumption that it will be approved at the General Meeting of Shareholders to be held on June 29, 2011



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